

# MARKET & BUSINESS DEVELOPMENT

# Adult Social Care: Inc Impact of COVID-19 - UK - August 2020

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

## This report looks at the following areas:

- The impact of COVID-19 on adult social care and how providers and care users will react to the new market conditions.
- How the adult social care market will adapt to the post-COVID-19 environment.
- The value of individual segments in the market in 2020.
- Consumer attitudes towards and interest in adult social care services.

The home care sector is under financial strain as some home care agencies have seen a drop in the number of people they care for due to fears of catching COVID-19, and many have struggled to fund the extra PPE needed to carry out their visits.

This has also led to concerns over the viability of the residential care sector that has recorded a drop in occupancy rates. This has not solely occurred due to the tragic loss of life, but also due to some families removing their relatives from care, or not entering them into care in the first place, over fears of infection.

Higher fees and greater profitability mean the private market is likely to be better insulated to withstand any short-term occupancy dips than providers operating on much tighter margins driven by local authority fee rates. Although all homes are virus targets, high-quality accommodation allows residents to more effectively socially distance and thereby minimise the risk of outbreaks. There may even be potential for private operators to charge premium fee rates for 'COVID-free' environments.



"Despite the recent tragedies associated with the pandemic, market drivers remain strong as the imbalance between supply and demand for social care services will only steepen in the forthcoming years. The pandemic will result in some long-term changes in how care is delivered and has highlighted the need for new and improved technologies to better support care systems."

# - Lewis Cone, Senior B2B

## nalyst, 19 August 2020 Buy this report now

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
America	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



#### **Table of Contents**

#### **OVERVIEW**

- Key issues covered in this Report
- COVID-19: Market context
- Economic and other assumptions
- Products covered in this Report

#### **EXECUTIVE SUMMARY**

Impact of COVID-19 on adult social care

Figure 1: Expected impact of COVID-19 on adult social care, short, medium, and long-term, 19 August 2020

- The market
- The impact of the pandemic will see market spend rise
   Figure 2: UK adult social care forecast, by type of care,
   2020/21-2024/25, (£ million)
- Stronger growth in NHS and private spend offsets stagnant informal care growth

Figure 3: Segmentation of the UK domiciliary care market, by type of purchaser, 2015/16 and 2019/20, (£ million)

Figure 4: Segmentation of the UK residential care market, by type of purchaser, 2016 and 2020, (£ million)

 Old age support ratio continues to decline despite increases to state pension age

Figure 5: Old Age Support Ratio, 2020-45, (ratio)

- The consumer
- Personal savings and state support expected to fund longterm care

Figure 6: Long-Term Care Payment Method, May 2020, (% of respondents)

 Rising fees and government spending cuts are top concerns regarding future provision

Figure 7: Future social care provision concerns, May 2020, (% of respondents)

 Information on cost structures would most reassure people considering a care home

Figure 8: Care home reassurances, May 2020, (% of respondents)

 Closer collaboration between health and social care systems wanted by the majority

Figure 9: Adult social care issues, May 2020, (% of respondents)

#### What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

#### Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



#### **COVID-19 AND ADULT SOCIAL CARE**

- The market
- PPE costs add to already steep financial pressures in the industry...
- ... which could lead to a higher level of insolvencies over the short-term
- Government measures
- The consumer
- A third of people less likely to seek residential care due to COVID-19
- Only half of people aged over 45 expect the pandemic to act as a catalyst for social care reform
- Companies and brands
- · Free web app launched to track care home inventories
- Leading care home providers launch recruitment drive
- Access Group launches platform to track spread of virus
- Consultus Care and Nursing roll out new COVID-19 testing scheme
- The future

#### **ISSUES AND INSIGHTS**

- Recruitment challenges heightened by COVID-19 demands
- Care home and home care providers face collapse while more care requests are being turned down

#### THE MARKET - KEY TAKEAWAYS

- · The impact of the pandemic will see market spend rise
- Stronger growth in NHS and private spend offsets stagnant informal care growth

#### **DOMICILIARY CARE**

- Market size
- Market value continues to rise, but the number of long-term care users declines

Figure 10: UK market for domiciliary care, 2015/16-2019/20, (£ million)

Figure 11: UK commercial market for domiciliary care, 2015/16-2019/20, (£ million)

- Market segmentation
- Stronger growth in NHS and private spend offsets stagnant informal care growth

Figure 12: Segmentation of the UK domiciliary care market, by type of purchaser, 2015/16-2019/20, (£ million)

Local authority expenditure

#### What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

#### Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 13: Segmentation of local authority expenditure on domiciliary care for older people (65+) in the UK, by type, 2014/15-2018/19, (£ million)

Figure 14: Segmentation of local authority expenditure on domiciliary care for adults aged 18-64 in the UK, by client type, 2014/15-2018/19, (£ million)

Figure 15: Segmentation of UK local authority expenditure on domiciliary care, all adults, by client type, 2014/15 and 2018/19, (%)

#### Regional LA expenditure

Figure 16: Local authority expenditure, all adults, by region, 2013/14-2017/18, (£ million)

Figure 17: Local authority expenditure, older people (65+), by region, 2014/15-2018/19, (£ million)

Figure 18: Local authority expenditure, adults (18-64), by region, 2014/15-2018/19, (£ million)

#### NHS expenditure

Figure 19: Segmentation of NHS expenditure on social care community services, by country, 2015/16-2019/20, (£ million)

#### Private expenditure

Figure 20: Segmentation of private expenditure on domiciliary care in the UK, by type, 2015/16-2019/20, (£ million)

#### Informal care

Figure 21: Informal carers by relationship to person receiving care in England, 2014/15-2018/19, (% of informal carers)
Figure 22: The UK market for informal domiciliary care, 2015/16 - 2019/20, (£ billion and hours)

#### **RESIDENTIAL CARE**

- Market size
- Market expenditure rises by 2% in 2019/20, but operator viability remains a concern

Figure 23: UK residential care market, by value, 2015/16-2019/20, (£ million)

#### • Rate of care home closures slows...

Figure 24: UK residential care market, by number of registered care homes, 2016–20, (units)

# ... while the number of places rise for the first time in a decade

Figure 25: UK residential care market, by number of registered places, 2016–20, (000)

Average number of places per home reaches all-time high

#### What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

#### Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 26: Average number of places, revenue per care home and revenue per place, UK, 2015-19, (average number of places, revenue in £000)

#### Market segmentation

## Accommodation type

Figure 27: Segmentation of the UK residential care market, by type of accommodation, 2016–20, (number of homes, sheltered housing in 000 units)

#### Care purchaser

Figure 28: Segmentation of the UK residential care market, by type of purchaser, 2016–20, (£ million)

## Provider type

Figure 29: Segmentation of the UK residential care market, by type of provider, 2016–20, (£ million)

#### Local authority expenditure

Figure 30: Segmentation of local authority-commissioned residential and nursing care expenditure, by provider and client type, 2016–20, (£ million)

Figure 31: Segmentation of local authority-commissioned residential and nursing care expenditure, by provider and service type, 2016-20, (£ million)

#### Older people (65+) expenditure

Figure 32: Segmentation of local authority expenditure on residential care services for older people (65+), by service type, 2016-20, (£ million)

## Adults aged 18-64 expenditure

Figure 33: Segmentation of local authority expenditure on residential care services for adults aged 18-64, by service type, 2016-20, (£ million)

#### NHS care expenditure

Figure 34: Segmentation of NHS expenditure on residential and nursing care, by provider type, 2015–19, (£ million)

## Private care purchasers

Figure 35: Private expenditure on residential and nursing care, 2016-20, (£ million and % market share)

#### Sheltered housing

Figure 36: The development of sheltered housing in the UK, 2016–20, (000 units and % change)

Extra care housing

#### ADULT SOCIAL CARE MARKET FORECAST

Short, medium and long-term impact on the industry

#### What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

#### Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 37: Expected impact of COVID-19 on Adult Social Care, short, medium, and long-term, 19 August 2020

- Lockdown
- Re-emergence
- Recovery
- Market drivers and assumptions

Figure 38: Key drivers affecting Mintel's market forecast, 2015-24, (in % annual change, % rate, and £ million) - (prepared on 19 August 2020)

· Learnings from the last recession

Figure 39: Industry performance following the last recession, 2009/10-2014/15, (£ million)

 The impact of the pandemic on the sector will see market spend rise...

Figure 40: Forecast UK adult social care market value, 2020/21-2024/25, (£ million at 2020 prices)

- ... although spending pledges by the government will be insufficient to close the funding gap
- Retirement housing developments could help ease burden on councils
- Technology will play a vital role in improving independent living

#### **MARKET TRENDS**

 Old age support ratio expected to decline despite increases to state pension age

Figure 41: UK population projections, by age group, 2020-45, (000 people)

- Dependency ratio continues to climb
- Minimum price for home care rises to record high with COVID-19 likely to add to costs

Figure 42: Estimated minimum price for home care, April 2020-March 2021, (£)

- Job vacancies fall despite wages remaining relatively low
- Home care accounts for the majority of social care's delays in transfer of care from NHS hospitals
- Care home occupancy rates fell in 2019
- · Care quality standards rise marginally

#### **MARKET DRIVERS**

- Almost one in seven elderly people have unmet care needs
- Tool launched that identifies the best sites for care homes

## What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

#### Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



- 'Log my Care' launches tool to improve care plan creation and management
- Social care jobs at risk post-Brexit if current points-based system is rolled out

#### **COMPANIES AND BRANDS - KEY TAKEAWAYS**

- Hallmark Care Homes launch its own construction company
- Home care companies create new jobs in response to pandemic

#### **INDUSTRY STRUCTURE**

- Industry development
- Domiciliary Care
- Digital commissioning technology is starting to replace spot purchasing in the commissioning process
- Residential Care
- New government-backed care home complaints guidance
- M&As and other industry movements
- Domiciliary Care
- Residential Care
- Market share
- Domiciliary Care

Figure 43: Independent sector domiciliary care providers' market share, 2020, (% of total independent sector market)

- Residential Care
- · Changes in the structure of the industry

Figure 44: Analysis of changes in the structure of the 'other human health activities' industry, 2015-19, (number of local units and businesses)

Figure 45: Analysis of changes in the structure of the 'social work activities without accommodation for the elderly and disabled' industry, 2015-19, (number of local units and businesses)

Figure 46: Analysis of the changes in the structure of the 'residential nursing care activities' industry, 2015-19, (number of local units and businesses)

Figure 47: Analysis of the changes in the structure of the 'residential care activities for the elderly and disabled' industry, 2015–19, (number of local units and businesses)
Figure 48: Analysis of the changes in the structure of the hospital activities – medical nursing home activities industry, 2015–19, (number of outlets and businesses)

#### What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

#### Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



#### Structure by employment

Figure 49: Analysis of the employment structure of the 'other human health activities' industry, 2018 and 2019, (number of local units and local unit employment size)

Figure 50: Analysis of the employment structure of the 'social work activities without accommodation for the elderly and disabled' industry, 2018 and 2019, (number of local units and local unit employment size)

Figure 51: Analysis of the employment structure of the residential nursing care activities industry, 2018 and 2019, (number of outlets and outlet employment size)

Figure 52: Analysis of the employment structure of the residential care activities for the elderly and disabled industry, 2018 and 2019, (number of outlets and outlet employment size)

Figure 53: Analysis of the employment structure of the hospital activities - medical nursing home activities industry, 2018 and 2019, (number of outlets and outlet employment size)

#### Structure by turnover

Figure 54: Analysis of the financial structure of the 'other human health activities' industry, 2018 and 2019, (£000 and % of total turnover)

Figure 55: Analysis of the financial structure of the 'social work activities without accommodation for the elderly and disabled' industry, 2018 and 2019, (£000 and % of total turnover)

Figure 56: Analysis of the financial structure of the residential nursing care activities industry, 2018 and 2019, (£000 and % of total turnover)

Figure 57: Analysis of the financial structure of the residential care activities for the elderly and disabled industry, 2018 and 2019, (£000 and % of total turnover)

Figure 58: Analysis of the financial structure of the hospital activities - medical nursing home activities industry, 2018 and 2019, (£000 and % of total turnover)

#### **COMPETITIVE STRATEGIES**

- Hallmark Care Homes launch its own construction company
- Home care companies create new jobs in response to pandemic
- · Caremark launches 'revolutionary' care service
- · Hampshire County Council first to trial 'Cobots' in the sector

#### What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300

#### Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



## **COMPANY PROFILES**

- Domiciliary Care
- City & County Healthcare Group

Figure 59: Financial analysis of City & County Healthcare group, 2015-19, (£ million)

Interserve Healthcare

Figure 60: Financial analysis of Interserve Healthcare, 2014-18, (£000)

Lifeways Community Care

Figure 61: Financial analysis of Lifeways Community Care, 2014\*-18, (£000)

MiHomecare

Figure 62: Financial analysis of MiHomecare, 2015-19, (£000)

Sevacare

Figure 63: Financial analysis of Sevacare, 2014-18, (£ million)

- Residential Care
- Abbeyfield (formerly known as The Abbeyfield Society)

Figure 64: Financial analysis of Abbeyfield, 2015-19, (£ million)

Barchester Healthcare

Figure 65: Financial analysis of Barchester Healthcare, 2014-18, (£000)

Hallmark Care Homes

Figure 66: Financial analysis of Hallmark Care Home Group, 2015-19, (£ million)

HC-One

Figure 67: Financial analysis of HC-One, 2015-19, (£ million)

Housing 21 (formerly Housing & Care 21)

Figure 68: Financial analysis of Housing 21, 2016-20, (£ million)

Sanctuary Care

Figure 69: Financial analysis of Sanctuary Care, 2015-19, (£ million)

#### THE CONSUMER - KEY TAKEAWAYS

- Personal savings and state support expected to fund longterm care
- Rising fees and government spending cuts are top concerns regarding future provision
- Information on cost structures would most reassure people considering a care home
- Closer collaboration between health and social care systems wanted by the majority

#### What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

#### Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



#### THE CONSUMER - CARE STATUS

 7% of people have, or have had, a carer help them in their home

Figure 70: Home care status, May 2020, (% of respondents)

16% have a family member who requires social care
 Figure 71: Family care status, May 2020, (% of respondents)

#### THE CONSUMER - CARE PAYMENT

 Personal savings and state support expected to fund longterm care

Figure 72: Long-term care payment method, May 2020, (% of respondents)

#### THE CONSUMER - FUTURE PROVISION CONCERNS

 Rising fees and government spending cuts are top concerns regarding future provision

Figure 73: Future social care provision concerns, May 2020, (% of respondents)

#### THE CONSUMER - CARE HOME REASSURANCES

 Information on cost structures would most reassure people when considering a care home in the future

Figure 74: Care home reassurances, May 2020, (% of respondents)

# THE CONSUMER – DOMICILIARY CARE INFORMATION SOURCES

· Reviews from clients and family most useful source

Figure 75: Domiciliary care information sources, by any rank, May 2020, (% of respondents)

#### THE CONSUMER - ADULT SOCIAL CARE ISSUES

 Closer collaboration between health and social care systems wanted by the majority

Figure 76: Adult social care issues, may 2020, (% of respondents)

# APPENDIX - DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

- Abbreviations
- Methodology

#### **FURTHER SOURCES AND CONTACTS**

- Trade associations
- Age UK

#### What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

#### Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



- Care England
- Carers UK
- National Care Association
- National Care Forum
- United Kingdom Home Care Association (UKHCA)
- Trade magazines
- Care Home Professional
- Care Management Matters
- Care Talk
- Caring Times
- Caring UK
- Community Care
- Trade events
- Care England 2021
- Care Roadshow London 2021
- Community Care Live 2020
- Dementia, Care & Nursing Home Expo 2020
- Health + Care 2021
- Primary Care and Public Health 2021

#### What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300



# **About Mintel**

Mintel is the expert in what consumers want and why. As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.