Convenience Stores - UK - June 2019

Report Price: £1995.00 | $2693.85 | €2245.17

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

"Driven by continued shifts in grocery buying behaviour, a good summer and key events, the convenience sector is estimated to have enjoyed its strongest growth in three years in 2018. The year also saw consolidation, meaning the leading two players now control around half the market which will continue to add pressure to the smaller players."
– Nick Carroll, Associate Director of Retail Research

This report looks at the following areas:

- **Leveraging the ethical angle for c-stores**
- **Automated convenience**

The convenience store sector is estimated to have returned to stronger growth in 2018 with sales advancing 3.4%, compared to growth of 2.8% in 2017, to reach £43.0 billion (including VAT). Inflation is still playing its part in driving value sales, but the sector grew, albeit marginally, ahead of the wider grocery sector (+3.2%) in 2018, meaning its share of all grocery retail sales advanced to 24.5%.

Clearly not all in the sector are benefiting equally from this growth, highlighted by the fact that there was a significant drop in the number of c-stores within the UK in 2018. In part this was due to the disruption caused by the collapse of P&H, but also because whilst the leading players in the sector are growing strongly, this is not being equally felt by smaller operators that are not able to keep pace with the level of innovation needed to appeal to the increasing number of small-basket shoppers.

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market

Table of Contents

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