

Soup - UK - May 2012

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“There are clear opportunities through which soup manufacturers can encourage usage among the 16-24 age group, such as introducing more soup variants with ‘fillingness’ claims, which should appeal to the 48% of them who would eat soup more often if it filled them up.”

– Alex Beckett, Senior Food Analyst

In this report we answer the key questions:

- To what extent has the milder weather of 2011 hit sales of soup?
- How can manufacturers increase soup usage among 16-24s?
- To what extent is the economic situation encouraging consumers to cook soup from scratch?
- Is there room in the market for more chilled soups?

This report covers the UK retail market for soup in all its forms other than homemade.

This report covers three main sectors defined as:

Wet ambient soup: This sector includes canned (tinned) soup – either as a ready-to-serve product or in a condensed format.

- It also includes other formats such as cartons, pots, tubs or pouches.

Dried soup: This sector comprises:

- Packet soups, which require simmering (sometimes also referred to as simmer soups).
- Instant cup soups (to which water is added and no further cooking is required).

Chilled soup: This sector includes fresh chilled soup – sold from the chilled cabinet and with a shelf life of around ten to 30 days.

- Frozen soup is a highly niche product. Mention is made of the product where relevant, but it is not included in market sizes.
- Soup sold through vending machines and on-trade through high street chains like Eat and Pret A Manger is excluded from this report.

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EMEA: +44 (0)20 7778 7151
Americas: +1 (312) 932 0600
APAC: +61 (0)2 8284 8100