

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

- Consumption of packaged bread including types and varieties
- Change in consumption of packaged bread
- Reasons for increased consumption and motivations to increase consumption
- Packaged bread purchase factors
- Packaged bread attitudes and behaviors
- Associations with different types of packaged bread

Consumers are increasingly placing their trust and dollars in a familiar staple – sliced bread loaves. However, the decreased consumption of most other types of packaged bread products compared to 2021 suggests that proving reliability and versatility will be critical in the short term as consumers' budgets are strained.

Certain demographics are more open to new ideas and less solidified in their habits, which will be key to the longer-term growth of the market. 41% of parents report increased consumption of packaged bread compared to last year and compared to 24% of consumers overall. While eating at home within budget is undoubtedly impacting consumption, growth is tied to increased exploration: parents and younger generations are trying new products and using bread in new ways. Since these consumers have less solidified behaviors, the time is now to engage, build trust and help form routines.

Inflation continues to disrupt the packaged bread market, playing a large role in the market's growth. As consumers continue to navigate inflation's impact on budgets and the rising price of packaged bread, products that can prove their versatility and reliability will win their place at the table. Show consumers how packaged bread can create simple meals for a range of occasions and stretch meals further.



"Packaged bread is simple and reliable, providing stability during volatile times. As consumers continue to navigate inflation and look for convenient at-home solutions, bread can provide a healthy mix of comfort, familiarity and accessible exploration to meet different consumer needs."

 Kelsey Olsen, Food and Drink Analyst

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas +1 (312) 943 5250	
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400



The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

OVERVIEW

- What you need to know
- · This Report looks at the following areas
- Definition
- Market context

EXECUTIVE SUMMARY

- Top takeaways
- Consumer trends
- Prioritize accessibility as prices are heightened

Figure 1: Consumption of packaged bread, by financial status, 2023

Meet parents' growing needs

Figure 2: Change in consumption of packaged bread year over year, by parental status, 2023

Keep up with younger generations

Figure 3: Packaged bread behaviors, by generation, 2023

- Competitive strategies
- Innovation faces different hurdles

Figure 4: GNPD product launches of bread & bread products over time, 2002–22

Creative twists expand occasions

Figure 5: Packaged bread snack products, 2023

· Encourage accessible exploration with store brands

Figure 6: Private label packaged bread products, 2023

- Marketing activity
- Bring transparency to supply chains to connect with consumers

Figure 7: Brownberry's sustainability in the supply chain Instagram post, 2022

Engage consumers with versatile ideas

Figure 8: Social media bread recipes, 2023

Market overview

Figure 9: Total US sales and fan chart forecast of packaged bread market, at current prices, 2017-27

Figure 10: Category outlook for packaged bread, 2023-27

- Opportunities
- Provide simple solutions

Figure 11: Trended consumption of packaged bread, 2021 and 2023

Evolve with household occasions

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 12: Reasons for increased consumption of packaged bread, by parental status, 2023

Incorporate familiar elements into newer concepts
Figure 13: Attitudes toward packaged bread, 2023

MARKET SIZE AND FORECAST

Inflation is undeniable in the market's growth

Figure 14: Total US sales and fan chart forecast of packaged bread market, at current prices, 2017-27

Figure 15: Total US sales and forecast of packaged bread market, at current prices, 2017-27

Figure 16: Value and volume changes in packaged bread, 2023

Figure 17: Total US retail sales and forecast of packaged bread, at inflation-adjusted prices, 2017-27

SEGMENT PERFORMANCE

Staple status translates to strong lead in the market
Figure 18: Sales of packaged bread market, by segment,
2023

Supermarkets remain channel of choice amid rise of other retailers

Figure 19: Total US retail sales of packaged bread, by channel, at current prices, 2017-22

MARKET DRIVERS

- Input costs continue to climb...
- · ...and price tags feel the strain

Figure 20: Consumer Price Index change from previous period, 2007-22

Extended shelf life expands market

Figure 21: NanoPack packaging, 2023

- Automation offers opportunity to lessen supply chain strains
- Nutritional concerns remain common considerations

Figure 22: Brownberry Whole Grains packaged bread, 2023

MARKET SHARE/KEY PLAYERS

Top players have strong role across segments

Figure 23: Multi-outlet sales of packaged bread, by leading companies, rolling 52 weeks 2021 and 2022

Fresh loaf bread is versatile (in growth)

Figure 24: Multi-outlet sales of fresh loaf bread, by leading companies and brands, rolling 52 weeks 2021 and 2022

A healthy mix of private label and brand loyalty

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 25: Multi-outlet sales of rolls/buns/croissants, by leading companies and brands, rolling 52 weeks 2021 and 2022

Thomas' wins breakfast

Figure 26: Multi-outlet sales of bagels/bialys/English muffins/pita bread, by leading companies and brands, rolling 52 weeks 2021 and 2022

Help tortillas rise with new ideas

Figure 27: Multi-outlet sales of tortillas, by leading companies and brands, rolling 52 weeks 2021 and 2022

· Value can shine in the refrigerator and freezer

Figure 28: Multi-outlet sales of refrigerated/frozen bread products, by leading companies and brands, rolling 52 weeks 2021 and 2022

COMPETITIVE STRATEGIES AND MARKET OPPORTUNITIES

Convenience doesn't have to be boring

Figure 29: Value-added convenience products, 2023

Stretch imaginations with global flavors

Figure 30: Global inspired products and uses, 2023

Forge private label loyalty with regional flavors

Figure 31: Private label regional flavor packaged bread products, 2023

Solidify BFY messaging

Figure 32: BFY Packaged bread products, 2023

Grab attention with unique applications

Figure 33: Packaged bread application inspiration messaging, 2023

Tell a story with sustainability claims

Figure 34: Sustainable packaged bread products, 2023

This bread is made for snackin'

Figure 35: Snack bread products, 2023

THE PACKAGED BREAD CONSUMER - FAST FACTS

- Please with ease
- Shine with accessibility
- Keep variety seekers engaged

TRENDED CONSUMPTION

Showcase the simple variety that bread can provide

Figure 36: Trended consumption of packaged bread, 2021 and 2023

Be proactive with shifting generational preferences

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 37: Consumption of packaged bread, by generation, 2023

Provide accessible solutions with staple breads

Figure 38: Consumption of packaged bread, by financial status, 2023

Inspire new pairings

Figure 39: Bread consumption, by repertoire of bread consumption, 2023

TYPES OF PACKAGED BREAD CONSUMED

Make it quick

Figure 40: Types of bread consumed, 2023

Capture the imagination of open, younger consumers

Figure 41: Types of bread consumed, by generation, 2023

· Showcase the range for a range of budgets

Figure 42: Types of bread consumed, by financial situation, 2023

CHANGE IN CONSUMPTION OF PACKAGED BREAD

Provide a convenient, filling carbohydrate

Figure 43: Change in consumption of packaged bread year over year, 2023

Think family first

Figure 44: Change in consumption of packaged bread year over year, by parental status, 2023

Help consumers branch out, responsibly

Figure 45: Change in bread consumption, by types of packaged bread eaten, 2023

REASONS FOR INCREASED CONSUMPTION OF PACKAGED BREAD

· Create stability in time of volatility

Figure 46: Reasons for increased consumption of packaged bread, 2023

• Simply reinvigorate mealtimes

Figure 47: Reasons for increased consumption of packaged bread, by parental status, 2023

• Rely on bread in times of uncertainty

Figure 48: Reasons for increased consumption of packaged bread, by financial situation, 2023

MOTIVATIONS TO INCREASE PACKAGED BREAD CONSUMPTION

Come together to solve more problems

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 49: Motivations to increase consumption of packaged bread, 2023

• Tailor "better" messaging to generational priorities

Figure 50: Motivations to increase consumption of packaged bread, by generation, 2023

Help consumers get every last crumb

Figure 51: Motivations to increase consumption of packaged bread, by financial situation, 2023

PURCHASE FACTORS

Stand out with a more mindful purchasing experience

Figure 52: Purchase factors for packaged bread, 2023

Open up younger imaginations

Figure 53: Purchase factors for packaged bread, by generation, 2023

· Build loyalty and trust

Figure 54: Purchase factors for packaged bread, by financial situation, 2023

PACKAGED BREAD BEHAVIORS

Brand bread the unsung hero

Figure 55: Packaged bread behaviors, 2023

· Fulfill cravings for new occasions

Figure 56: Packaged bread behaviors, by generation, 2023

Utilize private brands for inclusive exploration

Figure 57: Packaged bread behaviors, by financial situation, 2023

ATTITUDES TOWARD PACKAGED BREAD

Walk consumers through new ideas

Figure 58: Attitudes toward packaged bread, 2023

Address questions to meet growing needs

Figure 59: Attitudes toward packaged bread, by parental status, 2023

Create consumer confidence

Figure 60: Attitudes toward packaged bread, by financial situation, 2023

ASSOCIATIONS WITH SPECIFIC TYPES OF PACKAGED BREAD

Highlight customizable experiences

Figure 61: Associations with specific types of packaged bread, 2023

Reframe ideas of household staples to younger generations

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 62: Associations with specific types of packaged bread as a household staple, by generation, 2023

Form stronger associations

Figure 63: Correspondence analysis – Symmetrical map – Associations with specific breads, 2023

APPENDIX - DATA SOURCES AND ABBREVIATIONS

- Data sources
- Sales data
- Forecast
- Consumer survey data
- Abbreviations and terms
- Abbreviations

APPENDIX - THE MARKET

· Packaged bread sales and forecast, by segment

Figure 64: Total US retail sales and forecast of fresh loaf bread, at current prices, 2017-27

Figure 65: Total US retail sales and forecast of fresh loaf

bread, at inflation-adjusted prices, 2017-27

Figure 66: Total US retail sales and forecast of rolls/buns/

croissants, at current prices, 2017-27

Figure 67: Total US retail sales and forecast of rolls/buns/

croissants, at inflation-adjusted prices, 2017-27

Figure 68: Total US retail sales and forecast of bagels/bialys/

English muffins/pita bread, at current prices, 2017-27

Figure 69: Total US retail sales and forecast of bagels/bialys/

English muffins/pita bread, at inflation-adjusted prices,

2017-27

Figure 70: Total US retail sales and forecast of tortillas, at

current prices, 2017-27

Figure 71: Total US retail sales and forecast of tortillas, at

inflation-adjusted prices, 2017-27

Figure 72: Total US retail sales and forecast of refrigerated/

frozen bread products, at current prices, 2017-27

Figure 73: Total US retail sales and forecast of refrigerated/ frozen bread products, at inflation-adjusted prices, 2017-27

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



About Mintel

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.