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This report looks at the following areas:

- Consumption of the main categories of non-alcoholic beverages
- Frequency of consumption by category
- Benefits that encourage consumption
- Attitudes towards non-alcoholic beverages in total, and to sports and energy drinks in particular
- Willingness to pay more for non-alcoholic beverages with specific benefits

Brazilians show concern with hydration, which encourages category sales. Other benefits that drive consumption of non-alcoholic beverages include improved mood and energy, and there are opportunities for all categories to explore the use of ingredients that provide these benefits.



"There is scope for the nonalcoholic beverage category to explore key benefits that matter to consumers, such as hydration, energy and mood enhancement, potentially increasing the attractiveness and frequency of consumption of all categories."

Laura Menegon, Food andDrink Analyst – Latam

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- Beverages formulated for specific life stages attract consumer interest

MARKET DRIVERS

- · One third of Brazilians live on less than the minimum wage
- Although inflation slowed in April, the rise in essential categories may lead to lower spending on beverages
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