

Skin Beauty Services - China - 2022

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

- Usage of different types of facial beauty services
- Barriers to using facial beauty services
- Usage of different types of facial cosmetic surgery
- Skincare products for the post-cosmetic surgery recovery period
- Attitudes towards facial beauty services

Prestige common skincare brands and speciality skincare brands are a priority during the post-cosmetic surgery recovery period, selected by 56% of female consumers who have had cosmetic surgery. This reveals that consumers tend to choose prestige and professional skincare brands, which have high efficacy and safety connotations, suggesting that skincare brands have the opportunity to ride on the popular cosmetic surgery trend.

However, COVID-19 has brought challenges for the skin beauty service industry. Following new waves of the outbreak, spending confidence has dropped, and spending priorities have shifted to daily necessities. Meanwhile, offline beauty clinics were closed during the pandemic and still need time to recover.

Fortunately, consumers have shown a higher acceptance of various facial beauty services and cosmetic surgeries. Facial beauty services have become a method for consumers of different age groups to tackle different skin issues, while cosmetic surgery, especially non-invasive light procedures, has been gradually adopted by mature women and lower-tier city consumers. Skin beauty services can develop further by riding on the self-care trend and recruiting more new users through basic skincare practices or triggering trials by short-time facial skincare services.



"To occupy the post-cosmetic surgery skincare market, brands can position themselves as a supplement after cosmetic surgery which can prolong the effects from cosmetic surgery, provide high efficacy skincare products focusing on basic hydrating and repairing, cater to consumers' simplified but delicate skincare philosophy."

– Jane Chai, Research

Analyst

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Table of Contents

OVERVIEW

- Key issues covered in this Report
- Definitions

EXECUTIVE SUMMARY

- Market and competition
- The impact from COVID-19 outbreak in 2022
- The consumer
- Facial beauty services enjoy prevalence now
 Figure 1: Usage of facial beauty services, 2022
- High price is the main barrier
 Figure 2: Barriers to using facial beauty services, 2022
- Non-invasive light procedures gain popularity
 Figure 3: Usage of facial cosmetic surgeries, 2022
- Prestige and speciality skincare brands are preferred during post-cosmetic surgery recovery periods
 Figure 4: Brand preference for post-cosmetic surgery recovery products, 2022
- Hydrating and repairing are the most attractive claims during post-cosmetic surgery recovery periods
 Figure 5: Most important claims of post-cosmetic surgery recovery products, 2022
- Active research and safety first
 Figure 6: Attitudes towards facial cosmetic surgery, 2022
- What we think

ISSUES AND INSIGHTS

- **Develop mini-programs for facial beauty services**Figure 7: Mini-programs for facial beauty services, China,
- Simplified but delicate skincare for post-cosmetic surgery recovery

Figure 8: Examples of skincare product popular for post-cosmetic surgery recovery period, China, 2022

MARKET FACTORS

- Comprehensively standardise the development of cosmetic surgery market
- Technology advancement gives rise to new stars
- Popularisation of non-invasive light procedures
- Ride on the self-care trend

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



COVID INFLUENCES

- COVID-19 China context
- COVID-19 impact on the market and consumer
- A drop in spending confidence
- Offline service sectors lose traffic and need time to recover
- The trend of 'make peace with a makeup-free face'

MARKETING ACTIVITIES

Link skin health to total wellbeing

Figure 9: Examples of promotion posts related to total wellbeing, China, 2022

· Go hand in hand with other beauty categories

Figure 10: Examples of promotion concerning other beauty categories, China, 2021-22

Create differentiated brand image

Figure 11: Examples of Rubis SPA's membership activities, China, 2021

Cosmetic surgery now joins online shopping festival

Figure 12: Promotions for cosmetic surgery during 618 online shopping festival, China, 2022

Douyin has become a new platform to drive traffic

Figure 13: Douyin's local life businesses covering skin beauty services, China, 2022

NEW PRODUCT TRENDS

- Hyaluronic acid giants continue to evolve
- Specialised skincare products for post-cosmetic surgery recovery period

Figure 14: Allies of Skin Molecular Barrier Recovery Cream Balm, USA, 2022

Common skincare products leveraging cosmetic surgery concepts

Figure 15: HomeFacial Pro M15 Sulfonic Acid Collagen Repair Facial Mask, China, 2022

USAGE OF FACIAL BEAUTY SERVICES

- Usage of facial beauty services has generally increased Figure 16: Usage of facial beauty services, 2022
- Whitening/brightening prevalent among 30-49s compared to other age groups

Figure 17: Usage of facial beauty services – 'Have done', by age, 2022

Young women also expressed their anti-ageing needs

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Skin Beauty Services - China - 2022

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 18: Usage of facial beauty services – 'Have not done but want to try', by age, 2022

BARRIERS TO USING FACIAL BEAUTY SERVICES

Price is the top concern

Figure 19: Barriers to using facial beauty services, 2022

· Build trust is the key to trigger trials

USAGE OF FACIAL COSMETIC SURGERIES

 Mature women drive the adoption of basic skincare practices

Figure 20: Usage of facial cosmetic surgeries, 2022

Figure 21: Usage of facial cosmetic surgeries – 'Have done before', 2021 vs 2022

Figure 22: Usage of facial cosmetic surgeries – 'Basic skincare' & 'Have done before', by selected demographics, 2021 vs 2022

Scar/acne treatments widely gain popularity

Figure 23: Usage of facial cosmetic surgeries – 'Scar/acne treatments' & 'Have done before', by selected demographics, 2021 vs 2022

Anti-ageing solutions are top of consumers' wish lists

Figure 24: Usage of facial cosmetic surgeries – 'Have not done but want to try', by age, 2022

BRAND PREFERENCE FOR POST-COSMETIC SURGERY RECOVERY PRODUCTS

Big names reassure consumers

Figure 25: Brand preference for post-cosmetic surgery recovery products, 2022

 Speciality skincare brands on a par with prestige common skincare brands

Figure 26: Brand preference for post-cosmetic surgery recovery products, prestige common skincare brands users, 2022

 High-tier urbanites prefer prestige brands; lower-tier city consumers trust private-label brands

Figure 27: Brand preference for post-cosmetic surgery recovery products, by city tier, 2022

MOST IMPORTANT CLAIMS OF POST-COSMETIC SURGERY RECOVERY PRODUCTS

 Replenishing skin nutrients is second to hydrating with marginal gap

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 28: Most important claims of post-cosmetic surgery recovery products, 2022

Restoring skin as soon as possible
 Figure 29: TURF analysis of most important claims of post-cosmetic surgery recovery products, 2022

Medical device seal is not a magic weapon

ATTITUDES TOWARDS FACIAL BEAUTY SERVICES

Mini-programs can be developed for certain benefits
 Figure 30: Preferred length of facial beauty services, 2022

Figure 31: Preferred length of facial beauty services, by usage of facial beauty services, 2022

Consumers expect facial beauty services to solve their skin conditions

Figure 32: Frequency and objectives of taking facial beauty services, 2022

Figure 33: Objectives of taking facial beauty services, by frequency of taking facial beauty services, 2022

 Beauty clinics have gained consumer trust in cosmetic surgery

Figure 34: Preferred places of taking facial cosmetic surgery, total and by city tier, 2022

Figure 35: Brand preference for post-cosmetic surgery recovery products, by preferred places of taking cosmetic surgery, 2022

Consumers make their own choices on the premises of safety

Figure 36: Attitudes towards facial cosmetic surgery, 2022

BEAUTY PERSONAS

- · Who are they?
- Functionalists love massaging and anti-ageing services;
 Enthusiastic Experimenters focus on basic moisturising and cleansing

Figure 37: Usage of facial beauty services – 'Have done', by beauty persona, 2022

Functionalists trust long-time programs

Figure 38: Preferred length and objectives of taking facial beauty services, by beauty persona, 2022

 Enthusiastic Experimenters are risk-takers; Functionalists believe professionals

Figure 39: Attitudes towards cosmetic surgery, by beauty persona, 2022

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Enthusiastic Experimenters prefer professional brands;
 Functionalists believe prestige brands

Figure 40: Brand preference for post-cosmetic surgery recovery products, by beauty persona, 2022

APPENDIX -METHODOLOGY AND ABBREVIATIONS

- Consumer research methodology
- Abbreviations

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100



About Mintel

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.