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This report looks at the following areas:

- Consumer attitudes towards a cashless society.
- Purchasing habits and use of cryptocurrency and NFTs in the last year.
- Barriers to buying and using cryptocurrency.
- Preferred cryptocurrency options for use in the future.
- Attitudes towards payment innovations such as checkoutless stores and wearable device payments.
- Factors that would drive the use of bank branches.
- Attitudes towards the future of money and the future of the pound.

11% researched cryptocurrency and 11% bought cryptocurrency in the year to June 2022. Usage of cryptoassets is highest amongst younger demographics with 19% of 16–24s buying cryptocurrency in the year to June 2022 and 7% buying an NFT. It is even higher among 16–24 year old males, of whom 30% bought cryptocurrency and 10% bought NFTs. Just 5% used cryptocurrency to pay for goods and services in the year to June 2022, reflecting the fact that it remains primarily a speculative investment product.

The rising cost of living could lead some people to turn back to cash as a primary payment method as it can be easier to keep track of spending due to the tangible nature of notes and coins. While there has been a general shift towards digital payments, exacerbated by the need for hygiene during the COVID-19 pandemic, cash continues to play an important role. Indeed, consumers are more negative than positive about the idea of a completely cashless society, with people citing over-reliance on technology, a reduced meaning of money and a lack of privacy.

The biggest threat to the cryptocurrency market is the complexity leading to a lack of understanding for the average consumer. It is difficult for most people to identify the scams, with several high-profile examples having caught out experienced investors. The risk of price volatility has also been highlighted by the collapse of Terra Luna in May 2022, with the wider market crash reported



"Although contactless and mobile payments continue to grow, consumer sentiment towards a cashless society is more negative than positive. There is strong interest in payment innovations amongst younger people, including checkoutless stores and inapp payments through QR codes."

– Adrian Reynolds, Senior Finance Analyst – Financial Services

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to have wiped out roughly \$2 trillion in value. This is not the first high-profile crash, with many market enthusiasts expecting it to be another example of a "crypto winter" rather than a permanent decline.

There are opportunities for innovation in the way consumers spend money, with younger demographics particularly keen to embrace change. This will include the expansion of wearable technology payments including smartwatches and smart rings, while in-app payments with QR codes will also grow. Checkoutless stores are expanding, largely driven by Amazon with the company even trialling palm scan payments in the US. Long term, there are opportunities for cryptocurrency to provide faster, free cross-border payments if prices stabilise and regulation is brought in to boost consumer trust.

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Table of Contents

OVERVIEW

- Key issues covered in this Report
- Definitions
- Market context

EXECUTIVE SUMMARY

- The market
- Growing concern over finances could delay payment innovation

Figure 1: Consumer financial sentiment, 2021 and 2022

- Cash is here to stay for some time yet Figure 2: Payment method frequency, 2021
- Latest cryptocurrency crash could increase consumer caution
 - Figure 3: Bitcoin price, 2016-22
- The consumer
- A third of consumers are positive about a cashless society Figure 4: Cashless society sentiment, 2022
- Speed is key when it comes to payments Figure 5: Benefits of a cashless society, 2022
- A technological step too far? Figure 6: Drawbacks of a cashless society, 2022
- Only one in 10 people bought cryptocurrency in the last year

Figure 7: Use of cryptocurrency and NFTs, by gender, 2022

 Cryptocurrency brands must boost consumer understanding of a complex market

Figure 8: Barriers to cryptocurrency, 2022

- **Bitcoin leads the way but consumers are sceptical** Figure 9: Preferred cryptocurrency, 2022
- Central bank has the most trust if independent from government

Figure 10: Trust in managing UK finance, 2022

- Strong interest in checkoutless stores as supermarkets innovate
- Older demographics have far greater affinity to the pound Figure 11: Attitudes towards the future of money and payment innovation, 2022

ISSUES AND INSIGHTS

• A cashless society is some way off with consumers demanding choice

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- Cryptocurrency will struggle for mainstream adoption without regulation and price stability
- Use payment innovations to help consumers through the cost-of-living crisis

MARKET DRIVERS

- Cash is here to stay for some time yet Figure 12: Payment method frequency, 2021
- Growing concern over finances could delay payment innovation

Figure 13: Consumer financial sentiment, 2021 and 2022

 Consumers are comfortable with payment options but there is an appetite for innovations
Figure 14: Attitudes towards payment methods, 2021

MARKET BACKGROUND - CRYPTOCURRENCY AND NFTS

- What is cryptocurrency?
- A brief history of Bitcoin
- Concerns over carbon footprint will make sustainability key for cryptocurrency
- Bitcoin continues to dominate but there are over 10,000 cryptocurrencies
- **Dogecoin highlights the confusion over valid projects** Figure 15: The 10 most valuable cryptocurrencies, by market capitalisation, 2022
- Latest cryptocurrency crash could increase consumer caution
- **Popular Terra Luna coin loses nearly all of its value** Figure 16: Bitcoin price, 2016-22
- What are NFTs? Figure 17: Example of Bored Ape Yacht Club NFT #8817
- NFTs are also creating environmental concerns
- The NFT market has experienced high-profile price crashes

REGULATORY AND LEGISLATIVE CHANGES

- FCA given expanded powers on access to cash as branches close
- The FCA's Consumer Duty could have implications for cryptocurrency
- Cryptocurrency exchanges coming under scrutiny of Advertising Standards Authority
- ASA takes action on NFT promotion Figure 18: Michael Owen's NFT tweet

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Interactive Databook

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- National cryptocurrency plans on hold as House of Lords says no to Britcoin
- Bitcoin tipping app Bottlepay receives approval from the FCA
- Binance fined in Netherlands and warned in the UK

LAUNCH ACTIVITY AND INNOVATION

- App payments could drive checkoutless shopping Figure 19: Sainsbury's SmartShop Pick & Go
- Smart jewellery and payment rings could disrupt in-store purchasing
- London café becomes the first to offer cryptocurrency payments
- Revolut looks to boost customer cryptocurrency understanding
- Block's Cash App adopts Lightning Network for free Bitcoin payments
- Cryptocurrency wallet Zumo launches card payments
- MoonPay and MasterCard expand card payment options for NFTs
- Coinbase launches NFT marketplace
- Popular NFT communities are driving creation of new cryptocurrencies
- **Tiffany & amp; Co utilises NFTs to sell unique pendants** Figure 20: Tiffany & Co's NFT campaign
- Banks and the Post Office move to protect consumer access to cash

ATTITUDES TOWARDS A CASHLESS SOCIETY

- A third of consumers are positive about a cashless society Figure 21: Cashless society sentiment, 2022
- Younger demographics are more positive but there is still caution

Figure 22: Cashless society sentiment, by gender and age, 2022

- Speed is key when it comes to payments
- Record of transactions is a double-edged sword for many consumers...
- ...but could play a key role in driving Open Banking Figure 23: Benefits of a cashless society, 2022
- A technological step too far? Figure 24: Drawbacks of a cashless society, 2022

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CRYPTOASSET ACTIVITY

- Only one in 10 people bought cryptocurrency in the last year
- Men are far more likely to be attracted to cryptocurrency investments
- The reliance on cryptocurrency has limited NFT purchasing to 3%
 - Figure 25: Use of cryptocurrency and NFTs, by gender, 2022
- Nearly half of 16-34 year olds are active in the cryptoasset market
- Cryptocurrency market must engage women to become a viable payment option

Figure 26: Use of cryptocurrency and NFTs, by age, 2022

BARRIERS TO CRYPTOCURRENCY

- Cryptocurrency brands must boost consumer understanding of a complex market
- Difficulty in identifying scams will continue to put people off
- Price volatility continues to be a major issue
- **Regulation will be vital for mainstream adoption** Figure 27: Barriers to cryptocurrency, 2022
- **Regulation is a far greater concern for older demographics** Figure 28: Barriers to cryptocurrency, by age, 2022

PREFERRED CRYPTOCURRENCY OPTIONS

- Bitcoin leads the way but consumers are sceptical
- There is potential for a national cryptocurrency Figure 29: Preferred cryptocurrency, 2022
- The majority of 16-34 year olds would use cryptocurrency in the future

Figure 30: Preferred cryptocurrency, by age, 2022

TRUST IN MANAGING CURRENCY

- Central bank has the most trust if independent from government
- Trust in retail banks puts them in a strong position to facilitate new forms of money
- Trust in private companies will vary from brand to brand...
- ...but Amazon is well placed to impact the cryptocurrency market

Figure 31: Trust in managing UK finance, 2022

• Young people trust retail banks more than the central bank Figure 32: Trust in managing UK finance, by age, 2022

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

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 Strong desire for decentralisation highlights potential for cryptocurrency

Figure 33: Attitudes towards decentralised currency, by age, 2022

ATTITUDES TOWARDS PAYMENT INNOVATIONS

- Strong interest in checkoutless stores as supermarkets innovate
- Amazon could bring palm payments to the UK with Amazon One

Figure 34: Attitudes towards checkoutless stores, by age, 2022

• Encourage customers to rethink the need for plastic cards Figure 35: Relying on virtual cards – CHAID – Tree output, 2022

Figure 36: Attitudes towards smartphone payments, by age, 2022

 Smartwatch and smart jewellery payments are popular among the young

Figure 37: Attitudes towards wearable technology payments, by age, 2022

ATTITUDES TOWARDS THE FUTURE OF MONEY

- The cost-of-living crisis could drive Open Banking take-up Figure 38: Attitudes towards sharing financial data, by age, 2022
- Utilise QR code payments and discounts to drive brand app use

Figure 39: Attitudes towards brand app payments, by age, 2022

- Older demographics have far greater affinity to the pound Figure 40: Attitudes towards the future of the pound, by age, 2022
- Employers could look to offer younger workers cryptocurrency options

Figure 41: Attitudes towards cryptocurrency income, by age, 2022

APPENDIX – DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

- Abbreviations
- Consumer research methodology

What's included

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Full Report PDF

Infographic Overview

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APPENDIX – CHAID

Methodology

Figure 42: The Future of Money – CHAID – Table output, 2022

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