

Coffee Shops - Ireland - 2022

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

- The impact of the cost of living crisis on sales via coffee shops and cafés
- How the working at home trend has influenced consumer coffee shop behaviour
- What the top brands/locations are for buying hot drinks among Irish consumers
- The importance of environmental concerns to consumers when buying hot drinks.

While the coffee shop and café sector has recovered somewhat from the impact of COVID-19 in 2022, the spectre of the cost of living crisis is presenting new challenges in encouraging consumers to splash out on premium hot drinks at a time when their finances are being squeezed.



"With the cost of a visit to a coffee shop increasing in 2022, and consumers having less disposable income, it is likely that overall footfall to Irish coffee shops will be impacted. However, Irish consumers are confirmed coffee users and can still be tempted in-store with a good value for money offering."

- Brian O'Connor, Senior Consumer Analyst

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Table of Contents

OVERVIEW

- What you need to know
- · Key issues covered in this Report
- Issues covered in this Report

EXECUTIVE SUMMARY

The Market

Figure 1: Expected impact of COVID-19 on coffee shop sales, short, medium and long term, December 2022

Coffee shop and café sector recovers, but inflation a rising issue

Figure 2: Estimated value of the Irish café and coffee shop market, IoI, NI and RoI, 2017-27

Figure 3: Café and coffee shop spending share, lol, 2022

- Market factors
- Strong price increase for coffee shops and cafés in 2022

Figure 4: Consumer price indices for restaurants, cafés, fast food and take-away food, Rol, 2017-22

Figure 5: Consumer price indices for restaurants and cafés, UK (inc NI), 2017-22

Irish consumers facing weaker financial health

Figure 6: How consumers describe their current financial situation, IoI, 2022

Figure 7: Issues consumers claim to have been affected by in the last 2 months, IoI, 2022

- Consumers somewhat optimistic despite current hardships
 Figure 8: How consumers feel about their financial situation for the year ahead, IoI, 2022
- Expensive restaurant and pub prices could see more use coffee shops for out-of-home leisure

Figure 9: Agreement with statements relating to nights out, NI and Rol, 2021

- Operating costs increase for coffee shops
- COVID-19 less of a barrier for coffee shop operators

Figure 10: How concerned consumers are with being exposed to COVID-19, IoI, 2020-22

- Companies and innovations
- Retailers respond to sustainability trends
- Shoebox coffee shops could sidestep rent and energy concerns for operators
- Need to de-stress could drive demand for stress-busting services

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Subscribe and save

- The consumer
- Independent coffee shops have strong appeal

Figure 11: Types of coffee shops and cafés that consumers typically buy drinks from - NET, NI and RoI, 2022
Figure 12: Types of coffee shops and cafés that consumers typically buy drinks from, NI and RoI, 2022

Coffee most used drink at venues
 Figure 13: drinks bought from coffee shops, NI and Rol, 2022

Breaks and socialising key motivations for visiting coffee shops

Figure 14: Reasons why consumers visit coffee shops, NI and RoI, 2022

Most prefer to drink in-store
 Figure 15: How consumers typically buy items from coffee shops, NI and Rol, 2022

Sustainability in coffee more important to Rol consumers
 Figure 16: Agreement with statements relating to coffee shops,
 NI and Rol, 2022

THE MARKET - WHAT YOU NEED TO KNOW

- Coffee shop and café sector recovers, but inflation a rising issue
- Strong price increase for coffee shops and cafés in 2022
- Irish consumers facing weaker financial health
- Consumers somewhat optimistic despite current hardships
- Expensive restaurant and pub prices could see more use coffee shops for out-of-home leisure
- Operating costs increase for coffee shops
- COVID-19 less of a barrier for coffee shop operators

MARKET SIZE AND FORECAST

- Short-, medium- and long-term impact on the industry
 Figure 17: Expected impact of COVID-19 on coffee shop
 sales, short, medium and long term, December 2022
- Coffee shops recovery continues in 2022
 Figure 18: Estimated value of the Irish café and coffee shop market, IoI, NI and RoI, 2017–27
- Beverages represent almost 60% of revenue
 Figure 19: Café and coffee shop spending share, IoI, 2022

MARKET DRIVERS

Foodservice prices increase

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 20: Consumer price indices for restaurants, cafés, fast food and take-away food, Rol, 2017-22

Figure 21: Consumer price indices for restaurants and cafés, UK (inc NI), 2017-22

Figure 22: Consumer price indices for coffee, tea and hot cocoa, Rol, 2017-22

 Higher costs of living equal less to spend on out-of-home food and drink

Figure 23: How consumers describe their current financial situation, IoI, 2022

Figure 24: Issues consumers claim to have been affected by in the last 2 months, IoI, 2022

Figure 25: Average weekly disposable income, NI, 2021 and 2022

Spending power weakens, but consumers remain positive about the future

Figure 26: How consumers feel about their financial situation for the year ahead, IoI, 2022

Figure 27: Agreement with statements relating to nights out, NI and RoI, 2021

Figure 28: Consumers who visit a coffee shop as part of a night out, week night vs. weekend, NI and RoI, 2021

- Coffee shops and cafés faced with higher operating costs
- COVID-19 fears decline

Figure 29: How concerned consumers are with being exposed to COVID-19, IoI, 2020-22

Figure 30: Where consumers currently work, NI and RoI, 2022

Figure 31: Where consumers worked before and during COVID-19, NI and RoI, 2020

COMPANIES AND BRANDS -WHAT YOU NEED TO KNOW

- Retailers respond to sustainability trends
- Shoebox coffee shops could sidestep rent and energy concerns for operators
- Need to de-stress could drive demand for stress-busting services
- Subscribe and save

WHO'S INNOVATING?

- Retailers respond to sustainability trends
- Smaller format coffee shops might be the future of Irish coffee
- · Traditional teas seeing renewed use in China

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Subscribe and save

COMPANIES AND BRANDS

- Bakers and Baristas
- Key facts
- Product portfolio
- Recent developments
- Bob and Bert's
- Key facts
- Product portfolio
- Recent developments
- Caffè Nero
- Key facts
- Product portfolio
- Recent developments
- Costa Coffee
- Key facts
- Product portfolio
- Recent developments
- Frank and Honest Coffee (Musgrave)
- Key facts
- Product portfolio
- Recent developments
- Greggs
- Key facts
- Product portfolio
- New developments
- Ground Espresso Bar
- Key facts
- Product portfolio
- Recent developments
- Insomnia
- Key facts
- Product portfolio
- Recent developments
- McDonald's McCafé
- Key facts
- Product portfolio
- Recent developments
- O'Briens
- Product portfolio
- Recent developments
- Starbucks

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



- Key facts
- Product portfolio
- Recent developments
- Subway
- Key facts
- Product portfolio
- Recent developments

THE CONSUMER - WHAT YOU NEED TO KNOW

- Independent coffee shops have strong appeal
- Coffee most-used drink at venues
- Breaks and socialising key motivations for visiting coffee shops
- Most prefer to drink in-store
- Sustainability in coffee more important to Rol consumers

TYPES OF COFFEE SHOPS VISITED

Third visit independent coffee shops

Figure 32: Types of coffee shops and cafés that consumers typically buy drinks from, NI and RoI, 2022
Figure 33: Types of coffee shops and cafés that consumers typically buy drinks from – NET, NI and RoI, 2022

Appearance and image helping to drive youth usage of coffee shops

Figure 34: Consumers that typically buy drinks from any coffee shop, by gender and age group, NI and RoI, 2022

Mature consumers more likely to use independent outlets
 Figure 35: Consumers that typically buy drinks from Independent coffee shops/cafés, by age group, NI and Rol, 2022

Figure 36: Agreement with the statement 'I try to buy from local companies where possible', IoI, 2022

DRINKS BOUGHT VIA COFFEE SHOPS

Coffee drinks main draw to coffee shops and cafés
 Figure 37: drinks bought from coffee shops, NI and Rol, 2022

Mature consumers more likely to buy coffee
 Figure 38: Consumers who buy coffee drinks from coffee shops, by gender, NI and Rol, 2022

Tea purchasing higher among lower affluence consumers
 Figure 39: Consumers who buy tea drinks from coffee shops,
 by socio-economic groups, NI and RoI, 2022

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



REASONS FOR VISITING COFFEE SHOPS

 Rol consumers visit for a break; NI consumers to meet friends

Figure 40: Reasons why consumers visit coffee shops, NI and Rol, 2022

High stress driving more to take a break at coffee shops

Figure 41: Consumers who visit coffee shops to take a break, by gender and work status, NI and RoI, 2022
Figure 42: Agreement with the statement 'I am actively seeking ways to reduce stress', IoI, 2022

 Meeting friends and family key reason for Irish women to use coffee shops

Figure 43: Consumers who visit coffee shops to meet with friends and family, by gender, NI and RoI, 2022

Coffee shops could capitalise on increase cost at pubs
 Figure 44: Agreement with statements relating to nights out, NI and Rol, 2021

HOW CONSUMERS USE COFFEE SHOPS & CAFÉS

Continued preference for in-store consumption
 Figure 45: How consumers typically buy items from coffee shops, NI and RoI, 2022

Those without young children more likely to sit in
Figure 46: Consumers who use a drive-thru vs. in-store to buy
items from coffee shops, by children in household, NI and Rol,
2022

Men more likely to order home delivery

Figure 47: Consumers who buy items from coffee shops via home delivery, by gender, NI and RoI, 2022 Figure 48: Where consumers currently work, NI and RoI, 2022

ATTITUDES TOWARDS COFFEE SHOPS

 Rol consumers buy into sustainable coffee practices more than NI

Figure 49: Agreement with statements relating to coffee shops and sandwich shops, NI and RoI, 2022

Women more likely to support reusable coffee cups

Figure 50: Agreement with the statement 'It is worth using reusable takeaway coffee cups', by gender, NI and RoI, 2022 Figure 51: How frequently consumers engage in sustainable practices related to retailing, NI and RoI, 2022 Figure 52: Important features for packaging, NI and RoI, 2022

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



 Very young and old more likely to pick coffee shop based on food offering

Figure 53: Agreement with the statement 'Food offerings are just as important as hot drink offerings when choosing a coffee shop to visit', by age group, NI and RoI, 2022

· Coffee chains can offer stability in times of uncertainty

APPENDIX – DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

- Data sources
- Generational cohort definitions
- Abbreviations

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300



About Mintel

Mintel is the expert in what consumers want and why. As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.