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## This report looks at the following areas:

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- The impact of the cost-of-living crisis on visitor attractions.
- How the visitor attractions market is recovering from the negative effects of COVID-19.
- Participation and future interest in visiting different types of attractions.
- Consumer perceptions of different visitor attractions.
- Future opportunities in the visitor attractions market, including how the sector can better utilise new technology.

Despite economic concerns moving to the fore of consumers' minds, visiting attractions remains a valued pastime for many. 84% say they are likely to visit an attraction in the next 12 months, with a diverse range of attractions on offer to cater for all demographics.

Price is the overarching barrier to visiting attractions. This is particularly the case for families, with 52% of parents saying the reason they have not visited an attraction in the last 12 months is due to them being too expensive, compared to 41% of those without children. However, 91% of parents of under-18s say they are likely to visit an attraction in the next year, suggesting that operators who offer families discounts or ways to save money are likely to appeal.

The COVID-19 pandemic bought with it a wave of loneliness for many consumers, which had a knock-on impact on visitor attractions. 23% of those in single-person households cite not having anyone to go with as a reason why they have not visited an attraction in the last 12 months. Attractions have a big opportunity to promote mingling events to bring people together to enjoy attractions, with successful examples including the Science Museum Lates and The Shard Silent Discos.

Despite the rising cost of living, a significant number of attraction visitors are still willing to pay more for extras or add-ons. Parents are keen to prioritise convenience and ease whilst visiting attractions, and nearly half are likely to



"Despite the rising cost of living, and subsequent squeeze on disposable incomes, visitor attractions remain a popular pastime for many."

Jennie Bryans, Leisure &
 Travel Analyst, December
 2022

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pay more for such options, including fast-track queues, virtual queueing options and exclusive tours. Brands should promote the convenience aspect for parents, which will enable families to enjoy attractions to a greater and less stressful extent.

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