

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations

This report looks at the following areas:

- How COVID-19 has forced the data centre industry to adapt to an even faster-growing online demand.
- Why third-party provision is proving attractive to customers.
- The huge hyperscale investments being made.
- Why the sector is highly investible for venture capitalists.
- · Why edge computing will attract huge investment.
- How colocation sits alongside hyperscale development.

The global technology giants use hyperscale data centres. Around 70% of these are leased from third-party operators and this has stimulated major investment and growth. Vantage Data Centers acquired NGD in July 2020 and in March 2021 was granted planning permission to build a two-storey data centre at the Newport subsidiary, a 24,000 sq m facility with 10 data halls to be occupied by a single customer. NGD had already applied to build four three-storey data centres on space behind the existing data centre and permission had been granted for that in September 2020.

COVID-19 has accelerated the development of online activity, and data centres are having to adapt to growth rates far in excess of those anticipated prior to the pandemic. This is generating new opportunities and with companies increasingly adopting a multi-cloud architecture, those opportunities extend to all levels of the colocation sector.

Challenges include the ever stringent requirements to reduce emissions in a sector with a voracious appetite for power. At the same time the sector is increasingly adopting automation itself to address staffing shortages, a further issue impacted by COVID-19 and the impact of social distancing and employee health and safety.

Edge computing provides the next stimulus to development with the internet of things and 5G foremost amid the insatiable growth of data being created.



"Data centres are at the very heart of the evolving IT landscape. COVID-19 has dramatically impacted traditional working practices and organisations of all sizes have been turning to modern IT solutions to keep their operations running, their teams connected and their costs under control."

– Terry Leggett, Senior Analyst

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Nonetheless, the sector is highly attractive to investors with data centre earnings before interest, taxes, depreciation and amortisation (EBITDA) margins being strong (reported to be at about 43%).

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Table of Contents

OVERVIEW

- Key issues covered in this Report
- COVID-19: market context
- Economic and other assumptions
- Products covered in this Report

EXECUTIVE SUMMARY

Impact of COVID-19 on data centres

Figure 1: Short-, medium- and long-term impact of COVID-19 on data centres, prepared on 28 May 2021

- The market
- Market size and forecast

Figure 2: The UK market for data centres, 2015-25 (prepared on 28 May 2021)

The geographic distribution

Figure 3: Country segmentation of data centres in the UK, 2021

- Market drivers
- A digital economy is a productive economy

Figure 4: Labour productivity in the UK compared with other major economies, 2010–19

Internet growth

Figure 5: Worldwide internet usage, by region, 2000 and 2020 (millions and %)

The cloud

Figure 6: Market size for cloud computing, 2015-25 (prepared on 5 November 2020)

- Remote working
- eCommerce

Figure 7: Market size for ecommerce, 2015-25 (prepared on 6 April 2021)

- Market trends
- Hyperscale investment
- Edge computing
- 5G The catalyst
- The environmental challenge
- Machine learning and artificial intelligence
- Automation
- Companies and brands
- An aggressive industry
- A well-developed industry

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 8: Role of UK in West European colocation data centre sector, 2021

ISSUES AND INSIGHTS

- How COVID-19 has changed demand
- The importance of sustainable development

Figure 9: Power Utilisation Effectiveness ratings for data centres

THE MARKET - KEY TAKEAWAYS

- COVID-19 contributes to explosive growth
- Major challenges exist
- Edge computing opportunities
- A classic Pareto sector

MARKET SIZE AND FORECAST

Hyperscale facilities boosted by COVID-19

Figure 10: Short-, medium- and long-term impact of COVID-19 on data centres, prepared on 28 May 2021

• The growth in demand extends to all colocation

Figure 11: The UK market for data centres, 2015-25 (prepared on 28 May 2021)

Market drivers and assumptions

Figure 12: Key drivers affecting MBD's market forecast, 2015-25 (prepared on 5 March 2021)

Forecast methodology

MARKET TRENDS

- Hyperscale investment
- Edging closer
- 5G The catalyst for edge computing
- The race to be the greenest
- Machine learning and artificial intelligence
- Automation

MARKET SEGMENTATION

Data centre use

Figure 13: Industry segmentation of data centre usage, core data centres in Europe, 2020 (by number of cabinets)
Figure 14: Industry segmentation of data centre usage, edge data centres in Europe, 2020 (by number of cabinets)

Geographic segmentation

Figure 15: Country segmentation of data centres in the UK, 2021

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



England

Figure 16: Regional segmentation of data centres in England, 2021

Figure 17: City concentration of data centres in England, 2021

Scotland

Figure 18: Data centre locations in Scotland, 2021

Wales

Figure 19: Data centre locations in Wales, 2021

Northern Ireland

MARKET DRIVERS

Digitisation

The key to productivity

Figure 20: Labour productivity in the UK compared with other major economies, 2010-19

• The COVID-19 impact

Figure 21: UK labour productivity, output per hour and per worker, Q1 2017-Q3 2020

Internet growth

Figure 22: Worldwide internet usage, by region, 2000 and 2020 (millions and %)

Figure 23: Proportion of UK businesses with internet access in the UK, by size of company, 2014–19 (%)

Figure 24: Residential fixed-line broadband coverage across the UK, by nation, March 2020

Figure 25: Proportion of employees using computers and the internet for their business, by size of company, 2019

Figure 26: Segmentation of employees with work internet access, by size of company, 2019 (million by number of employees)

Website use by companies

Figure 27: Proportion of UK businesses with websites, by size of business, 2019

Figure 28: Proportion of companies with various capabilities on their websites, by size of business, 2019

Impact of COVID-19 – Remote working

Figure 29: Number of people mainly working from home, 2015-19

COVID-19 boosts consumer ecommerce

Figure 30: Market size for ecommerce, 2015-25 (prepared on 6 April 2021)

Figure 31: Segmentation of ecommerce market, by end-use market, 2015-25 (prepared on 6 April 2021)

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 32: Segmentation of ecommerce market, by channel, 2015–25 (prepared on 6 April 2021)

Figure 33: Segmentation of all ecommerce sales, by business sector, 2020

Cloud computing boosted by COVID-19

Figure 34: Market size for cloud computing, 2015-25 (prepared on 5 November 2020)

Edge computing

COMPANIES AND BRANDS - KEY TAKEAWAYS

- COVID-19 accelerates digital development
- · Hyperscale grabs the headlines
- Hyperscale feeds the remaining colocation market
- A competitive space

INDUSTRY STRUCTURE

- The traditional definition
- Fragmented by type
- Hyperscale data centres
- Colocation data centres
- Wholesale colocation data centres
- Enterprise data centres
- Telecom data centres
- Edge data centres
- A fragmented industry

Figure 35: Role of UK in West European colocation data centre sector, 2021

Figure 36: Development of UK colocation data centres, 2016-21

The competitive landscape

COMPETITIVE STRATEGIES

- Hyperscale investment
- Other colocation development
- Green developments
- Edge computing
- Third-party funding

COMPANY PROFILES

- Equinix
- Activity
- Performance

Figure 37: Equinix global revenues, 2016-20

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 38: Financial development of Equinix (UK), 2015-19 (£ million)

- Strategy
- iomart Group
- Activity
- Performance

Figure 39: Financial development of iomart Group, 2016-20 (£ million)

- Strategy
- Next Generation Data/Vantage Data Centers
- Activity
- Performance

Figure 40: Financial development of Next Generation Data, 2015–19 (£ million)

- Strategy
- Pulsant Group
- Activity
- Performance

Figure 41: Financial development of Pulsant Group Holdings, 2015–19 (£ million)

- Strategy
- ST Telemedia Global Data Centres
- Activity
- Performance
- Strategy
- Telehouse International Corporation of Europe
- Activity
- Performance

Figure 42: Financial development of Telehouse International Corporation of Europe, 2016–20 (£ million)

Strategy

APPENDIX – DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

Abbreviations

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



About Mintel

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.