

Ancestry and American Identity - US - May 2021

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This report looks at the following areas:

- The role of American culture and ancestral culture in consumers' lives
- The specific aspects of lifestyle and personal identity that are influenced by both cultures
- The extent to which consumers feel the need to sustain and connect with their heritage and ancestry
- The ways in which brands can facilitate connections to cultural heritage and cross-cultural experiences

Nearly seven in 10 Americans say that the culture of their heritage has some degree of influence on their life and who they are. While some people feel their cultural heritage plays a more dominant role than other people, there's consensus that part of being an American is having a diverse heritage and keeping ancestral stories alive.



"In a time when the United States has possibly never been more divided, one area where the majority of Americans agree is the role of diverse heritage and ancestry in the American identity."

 Lisa Dubina, Senior Culture and Identity Analyst

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- The "Americanizing" of cultural heritage and ancestral traditions seems inevitable
- Americans express deep gratitude and admiration for their ancestors and the journey they made

THE CONSUMER - KEY TAKEAWAYS

 Cultural heritage influences food and beverage, as well as personal attributes

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- Individuality and American identity come before cultural heritage
- Family ancestry is a comforting narrative that must be sustained
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Figure 48: Mintel Global Trend Driver – Identity, May 2021

COMPETITIVE STRATEGIES

- Celebrate ancestry and cultural beauty
- 54 Thrones introduces A-Beauty
- Haircare rooted in Latinx heritage
- Kulfi Beauty celebrates South Asian beauty
- Help consumers reclaim cultural heritage
- · Brands help put an end to plantation weddings
- · Asian Americans reclaim their 'Asian' name
- Indigenous women reclaim ancestral lands
- Appeal to global culture
- Citizenship by descent
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