

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

- The impact of COVID-19 on consumer behavior and ingredient trends in beauty and personal care
- How brands in the space are innovating offerings to stand out from the competition
- Resources consumers use to learn about the ingredients used in their BPC products
- · Consumers' perceptions toward active ingredients and natural ingredients

Although everything is a chemical, including water, 40% of BPC users say they are confident in their knowledge of ingredients used in BPC products and look for products that are labeled "chemical-free."

Heightened concerns over health and safety due to today's ongoing pandemic will lead more consumers to demand that brands provide detailed information regarding ingredient sourcing and the production process to ensure products are clean, safe and healthy.

One of the challenges for category players is how to navigate the minefield of taboo ingredients in search of effective formulas deemed safe and ecoethical by consumers.

As science and expert-backed claims become a more commonplace in the BPC industry, validating will become increasingly required in order to justify product positioning.



"Consumers expect brands to be transparent about ingredient sourcing and the production process to ensure products are safe. Brands that demonstrate their dependability, transparency and willingness to take action to ensure product efficacy and safety will see success."

– Olivia Guinaugh, Senior Beauty & Personal Care Analyst

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Table of Contents

OVERVIEW

- What you need to know
- · This Report looks at the following areas
- Definition
- Market context
- Economic and other assumptions
- COVID-19: US context

EXECUTIVE SUMMARY

- Top takeaways
- Impact of COVID-19 on beauty and personal care
 Figure 1: Short-, medium- and long-term impact of COVID-19 on beauty and personal care, 2021
- Opportunities and challenges
- Ensure ingredient information is easy to find and understand
- Make ingredient education fun with TikTok
- · Link safe synthetics with sustainability and efficacy
- Address misleading claims to prevent ingredients from being demonized

Figure 2: Select attitude toward ingredients, by select shopping behavior, 2021

Bring skincare-inspired ingredients into more functional categories

Figure 3: US new bodycare launches with select AHAs and BHAs, 2017-21

• The vegan movement is not going away any time soon
Figure 4: Vegan claims in new select beauty and personal
care product launches, 2018–21

THE MARKET - KEY TAKEAWAYS

- Consumers are becoming more engaged in ingredient research
- Expect major roadblocks from global supply chain issues
- Make ingredient education fun with TikTok
- Bioengineered ingredients are the future

BPC INGREDIENT RESEARCHERS BY THE NUMBERS

Consumers are becoming more engaged in ingredient research

Figure 5: I don't research the ingredients used in these products, 2020-21

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



MARKET FACTORS

Expect major roadblocks from global supply chain issues

MARKET OPPORTUNITIES

Make ingredient education fun with TikTok

Figure 6: TikTok posted by Native, February 2021

Figure 7: TikTok posted by Dr Shah, 2021

Bioengineered ingredients are the future

Figure 8: Instagram posts from Codex Beauty Labs, 2021

COMPANIES AND BRANDS - KEY TAKEAWAYS

- Address misleading claims; vegan beauty is on the rise
- Bring skincare-inspired ingredients into more functional categories

COMPETITIVE STRATEGIES

 Address misleading claims to prevent ingredients from being demonized

Figure 9: Select attitude toward ingredients, by select shopping behaviors, 2021

Figure 10: Instagram post from DECIEM, 2021

Figure 11: Instagram posts from Dr Shereene Idriss, 2021

Figure 12: Instagram post from Codex Beauty Labs, 2021

Vegan beauty is on the rise

Figure 13: Vegan claims in new select beauty and personal care product launches, 2018-21

Figure 14: Instagram post from The Body Shop, 2021

- Bring skincare-inspired ingredients into more functional categories
- AHAs and BHAs are not reserved for just the face

Figure 15: US new bodycare launches with select AHAs and BHAs, 2017-21

Figure 16: Instagram post about Kosås Chemistry AHA Serum Deodorant, 2021

Peptides expand into the haircare space

Figure 17: US haircare and skincare launches using peptides as an ingredient, 2016-20

Figure 18: Instagram post about Monpure's Scalp Mask, 2020

Figure 19: Instagram post about K18 Leave-in Molecular

Repair Mask, 2020

THE CONSUMER - KEY TAKEAWAYS

- The value of online content will continue to grow
- · Link ingredient efficacy with safety

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



- Help consumers understand the benefits of lab-grown ingredients
- Capture adults' attention with well-established, sciencebacked ingredients
- Take advantage of superfoods and probiotics' association with health
- Prove product efficacy and safety to win BPC users' trust

RESOURCES FOR LEARNING ABOUT INGREDIENTS

- The value of online BPC content will continue to grow Figure 20: Resources for learning about ingredients, 2021
- Young adults' reliance on social media and influencers continues to rise
 - Figure 21: Select resources for learning about ingredients, by age, 2021
- Men take "shortcuts" when it comes to ingredient research
 Figure 22: Select resources for learning about ingredients,
 2021

REASONS FOR RESEARCHING INGREDIENTS

- Link ingredient efficacy with safety
 Figure 23: Reasons for researching ingredients, 2021
- Offer a higher level of transparency to win young adults' trust
 - Figure 24: Instagram posts from Cocokind, 2021
- Focus on health to better reach mature audiences
 Figure 25: Select reasons for researching ingredients, by age,
 2021

ATTITUDES AND BEHAVIORS TOWARD INGREDIENTS

- Help consumers understand the benefits of lab-grown ingredients
- Keep up with the evolution of clean beauty
 Figure 26: Attitudes and behaviors toward ingredients, 2021
- More education on the benefits of lab-grown ingredients is needed

Figure 27: Select attitudes and behaviors toward BPC ingredients, by age, 2021

 Appeal to research-driven women by offering more transparency

Figure 28: Instagram post from Evereden, 2021

Figure 29: Select attitudes and behaviors toward ingredients, by gender, 2021

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



PERCEPTIONS OF ACTIVE INGREDIENTS

 Capture adults' attention with well-established, sciencebacked ingredients

Figure 30: Perceptions of active ingredients, 2021

Tap into the correlation between vitamin C and health associations

Figure 31: Instagram post about La Roche-Posay's vitamin C serum, April 2020

Age influences ingredient preferences

Figure 32: Instagram posts about Pond's Rejuveness Skin Tightening Serum and Bliss's Disappearing Act products, 2021 Figure 33: Select attribute associated with select active ingredients – Something I look for in the products I purchase, by age, 2021

PERCEPTIONS OF NATURAL INGREDIENTS

- Natural ingredients benefit from easy recognition
 Figure 34: Perceptions of natural ingredients, 2021
- Take advantage of superfoods' and probiotics' association to health

Figure 35: Instagram post from Gallinée, 2021

Appeal to young adults by incorporating natural yet effective ingredients

Figure 36: Select attribute associated with select natural ingredients – Something I look for in the products I purchase, by age, 2021

Natural ingredients are a must for Black and Hispanic adults

Figure 37: Select attribute associated with select natural ingredients – Something I look for in the products I purchase, by race and Hispanic origin, 2021

SHOPPING BEHAVIORS

- Prove product efficacy and safety to win BPC users' trust Figure 38: Shopping behaviors, 2021
- Focus on efficacy and sustainability, and avoid fear mongering

Figure 39: Select shopping behaviors, by age, 2021

• Women demand more ingredient information from brands
Figure 40: Select shopping behaviors, by gender, 2021

APPENDIX - DATA SOURCES AND ABBREVIATIONS

- Data sources
- Consumer survey data

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



- Abbreviations and terms
- Abbreviations
- Terms

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100



About Mintel

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.