

## This report looks at the following areas:

Credit monitoring services continue to experience strong growth in terms of use among consumers. In November 2020, 47% of adults said they check their credit score at least once a year, compared to 31% in 2016. This growth is impressive, especially in a market like financial services where behaviours tend to be slow to change and adapt. Disruption and innovation have made checking credit scores easier and more convenient, and growing numbers are checking their credit score regularly.

COVID-19 has negatively affected the demand for credit and the third national lockdown in January 2021 will have brought a new wave of disruption to personal finances. However, this should drive higher engagement as consumers look for ways to assess the impact on their overall financial health and their medium- to long-term prospects.

Interest in the power and importance of personal data has also contributed to growth, with empowered consumers now demanding free credit monitoring services as standard. However, this threatens the viability of paid-for offerings, with a large majority (80%) of people agreeing that free services are good enough for their needs.

As frequent usage grows, applying for credit is no longer the top reason to check credit scores, with people now turning to these services as an indicator of overall financial wellbeing. Looking forward, technological developments such as Open Banking provide a perfect framework on which to extend the reach of credit monitoring services. From a more real-time approach and through a more holistic aggregation of financial data, credit monitoring services have the potential to expand into other consumer segments such as insurance or utilities

### Key issues covered in this Report



"The credit monitoring market continues to show impressive growth, largely driven by frequent users. Applying for credit is no longer the main reason to check credit scores, with a growing number now using these services as an indicator of financial wellbeing or to check for fraudulent activity."

Irene Salazar, Senior
 Financial Services Analyst

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- The impact of COVID-19 on the credit monitoring market.
- The frequency of checking credit scores among consumers, and how this has changed compared to 2016 and 2018.
- Awareness and use of main brands in the market.
- · Reasons to check credit scores.
- Perceptions of different types of services such as free, paid-for or provided by banks or third parties.
- Consumer attitudes, including towards data security and the use of credit scores when comparing insurance or utility providers.

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- · Huge potential for services beyond credit

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