

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

- The impact of COVID-19 on consumer behavior in the arts and crafts market
- How consumers' value-oriented mind-set will impact the arts and crafts market
- The demographic groups driving current interest in the market
- The rise in interest for more traditional crafts like sewing and knitting

The arts and crafts market saw a boost in 2020 due to increased interest in affordable in-home leisure activities. A yearning for stress relief and comfort during the uncertainty of the pandemic has increased the popularity of traditional and nostalgic crafts. Meanwhile, more time spent at home has sparked interest in a variety of home improvement crafts. While younger consumers still dominate the space in terms of participation and engagement, consumers aged 45+, dads and single parents have emerged as new target audiences for craft brands to consider.



"In-home leisure categories like arts and crafts have thrived over the last 12 months and will continue to thrive over the next several years. During this time of high stress, both emotional and financial, consumers will look to arts and crafts for a fun, affordable leisure activity that helps them feel both relaxed and purposeful."

 Ariel Horton, Lifestyle and Leisure Analyst

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
America	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Table of Contents

OVERVIEW

- What you need to know
- · Key issues covered in this Report
- Definition
- COVID-19: US context

EXECUTIVE SUMMARY

- Top takeaways
- Market overview

Figure 1: Percentage of adult craft participation in the last 12 months, 2012-20

- Impact of COVID-19 on arts and crafts
- Americans are desperate for in-home leisure and entertainment
- A budgetary mind-set will benefit the crafting market
 Figure 2: Short-, medium- and long-term impact of COVID-19
 on the arts and crafts market, December 2020
- Opportunities and challenges
- Consumers are crafting more with older consumers driving arowth

Figure 3: Project categories (net), by age, 2019-20

- Brands should be cautious not to lose Gen Z consumers
 Figure 4: Crafting less, October 2020
- Traditional crafts are in the spotlight
 Figure 5: Macramé wall hangings, August 2020
- A desire for handmade goods propels online craft marketplace

Figure 6: Top hashtags for social media mentions of arts and crafts, March 15-September 15, 2020

 Consumers still prefer to purchase in-store unless it's Amazon

Figure 7: Purchase online/in-store, October 2020

 Dads are an unexplored target market
 Figure 8: Repertoire of project categories, by gender and parental status, October 2020

Creating crafting partnerships

THE MARKET - KEY TAKEAWAYS

- Arts and crafts participation remains steady
- Home improvement and digital editing are growth segments
- A desire for in-home leisure boosts market interest

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Brands have opportunity in partnership

CRAFT MARKET BY THE NUMBERS

- Market participation is consistent
- Population growth helps boost numbers

Figure 9: Percentage of adult craft participation in the last 12 months, 2012-20

Crafting entrepreneurs can grow the market

Figure 10: Crafting attitudes – Selling craft projects is a good way to earn extra money, October 2020

CRAFT MARKET SEGMENTS

- Cooking and baking offer opportunities for exposure
- Home improvement crafts offer opportunity for growth
- Photography and scrapbooking decline, but technology might revive the market

Figure 11: Adult craft participation in the last 12 months, by craft type, 2010-20

MARKET FACTORS

Impact of COVID-19 on arts and crafts

Figure 12: Short-, medium- and long-term impact of COVID-19 on the arts and crafts market, December 2020

- Lockdown
- Reemergence
- Recovery
- Learnings from the last recession

Figure 13: Consumer spending on recreational items, monthly, 2006-10

 Concern over employment and income will result in a budgetary mind-set

Figure 14: Unemployment and underemployment, January 2007-November 2020

Parents are desperate for in-home leisure activities

Figure 15: Crafting frequency, by parental status, October 2020

 Increased demand may lead to material and stock shortages

MARKET OPPORTUNITIES

- Partnership with crafting influencers can jump-start craft inspiration
- Align messaging with crafting keywords to reach young women

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 16: Top hashtags for social media mentions of arts and crafts, March 15-September 15, 2020

Help consumers to give back

Figure 17: Join our Make to Give Efforts and Help Protect our Communities, April 2020

COMPETITIVE STRATEGIES – KEY TAKEAWAYS

- Trends from 2020 will continue to shape 2021
- · Crafts help enhance personal wellbeing
- Consumers are seeking comfortable crafting experiences
- Technology provides opportunities to connect and inspire

COMPETITIVE STRATEGIES: THE EVOLUTION OF 2020 TRENDS

- Crafting to help reach wellness goals
- What happened in 2020
- How this will evolve in 2021

Figure 18: Bullet journaling, April 2020

- Crafting for a cause moves toward education
- What happened in 2020
- How this will evolve in 2021
- Sustainable supplies can be found at home
- What happened in 2020
- How this will evolve in 2021
- Organizational obsession continues into the kitchen
- What happened in 2020
- How this will evolve in 2021

Figure 19: Organization journey, September 2020

COMPETITIVE STRATEGIES: 2021

Mintel Trend Driver: Wellbeing

Figure 20: Mintel Trend Driver, Wellbeing

Handcrafted COVID-19 mask crafts aid physical wellbeing

Figure 21: Structured face mask, August 2020

Creating an at-home work space to aid new physical and

psychological challenges

Figure 22: Basic closet to home office transformation, July 2020

Indoor plant projects make a happier home

Figure 23: Plant mini makeover, September 2020

Mintel Trend Driver: Experiences

Figure 24: Mintel Trend Driver, Experiences

· Leaning into nostalgia for comforting crafts

Figure 25: Perler pet portrait, September 2020

Virtual crafting classes may become preferred

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 26: Landscape watercolor painting class, July 2020

Map crafts help consumers indulge in adventure

Figure 27: Paper map crafts, September 2020

Mintel Trend Driver: Technology

Figure 28: Mintel Trend Driver, Technology

 New crafting tech gets crafters excited and provides inspiration

Figure 29: Birthday cards, May 2020

Digital disruption for scrapbooking and photo crafts

Figure 30: Martha Stewart for Mixbook, July 2020

THE CONSUMER - KEY TAKEAWAYS

- Consumers spent more time with crafts in 2020
- · Niche crafts are in the spotlight
- · Purchasing in-store is preferred
- Parental influence in crafting can lead to long-term participation
- Opportunity to take advantage of increase in baking popularity
- Marketing messaging should reflect quality of materials and be reviewed

CRAFTING PROJECTS

Drawing, coloring and baking are still the most popular crafts

Figure 31: Project categories, October 2020

· Traditional crafts see increase in consumer interest

Figure 32: Project categories percentage difference, December 2019-October 2020

Crafting activities becoming more popular

Figure 33: Queer cross-stitch kids

Figure 34: Macramé wall hangings, August 2020

Crafting activities becoming less popular

Figure 35: Crochet pumpkins, September 2020

 Drawing and coloring maintain consistent popularity for crafters

Figure 36: Project categories, by crafting frequency, October 2020

Women are driving market growth

Figure 37: Project categories, by gender, October 2020

Figure 38: Repertoire of project categories, by gender,

October 2020

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



CRAFTING COMPARED TO LAST YEAR

• Increase in engagement among older consumers
Figure 39: Project categories (net), by age, 2019–20

- · Consumers are crafting more compared to last year
- Consumer spotlight: Gen Z crafters

Figure 40: Crafting frequency, October 2020

· Consumers are crafting more to cope

Figure 41: Reasons for crafting more, October 2020

· Lack of inspiration demotivates those who are crafting less

Figure 42: Gift Like You Mean It: Nana | Etsy commercial,

November 2020

Figure 43: Crafting less, October 2020

CRAFTING WITH OTHERS

Most crafters prefer to craft solo

Figure 44: Crafting attitudes – I prefer to craft by myself rather than with a group of people, October 2020

Crafting as a kid leads to long-term behaviors

Figure 45: Crafting attitudes – I enjoyed crafting as a kid, by repertoire of project categories, October 2020

Opportunity to engage more with dads

Figure 46: Repertoire of project categories, by gender and parental status, October 2020

Figure 47: Project categories – Woodworking and techrelated crafts, by gender and parental status, October 2020

Figure 48: Home Depot Kids Workshop, October 2019

CRAFTING PURCHASE LOCATIONS

· Consumers have an in-store purchase preference

Figure 49: Crafting attitudes – I prefer to purchase art and craft supplies in-store rather than online, October 2020

In-store preferences reflect real shopping behaviors

Figure 50: Purchase online/in-store, October 2020

Figure 51: JOANN COVID-19 store updates, March 2020

Figure 52: Michaels COVID-19 Dear Makers, April 2020

Product reviews are important, especially for active crafters

Figure 53: Crafting attitudes – I read product reviews before I

buy craft supplies, October 2020

Figure 54: Crafting attitudes – I read product reviews before I buy craft supplies, by repertoire of craft materials purchased, October 2020

Purchasing crafts can often be on impulse

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 55: Crafting attitudes – I enjoy purchasing craft supplies even if I don't have a specific project in mind, October 2020

CRAFT MATERIALS PURCHASED

- Baking supplies are the top craft material of 2020
 Figure 56: Craft materials purchased, October 2020
- Younger consumers drive purchases for yarn and knitting supplies

Figure 57: Craft materials purchased – Sewing or quilting and yarn or knitting supplies, by age, October 2020

Single parents see kids' crafts as a solution

Figure 58: Craft materials purchased – Materials for kids' crafts, by parent and marital status, October 2020 Figure 59: February Craft Class, January 2020

Quality of material matters

Figure 60: Crafting attitudes – I prefer to purchase the bestquality materials rather than what is the most affordable, October 2020

Figure 61: Crafting attitudes – I prefer to purchase the bestquality materials rather than what is the most affordable, by craft material purchased, October 2020

APPENDIX - DATA SOURCES AND ABBREVIATIONS

- Data sources
- Consumer survey data
- Direct marketing creative
- Abbreviations and terms
- Abbreviations
- Terms

APPENDIX - THE CONSUMER

Figure 62: Purchase location - Net, October 2020

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



About Mintel

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.