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"COVID-19's effective shutdown of the spectator sports market for more than three quarters of the year will cut consumer spending on event attendance by 79% in 2020."

> - David Walmsley, Senior Leisure Analyst, 6 November 2020

This report looks at the following areas:

- The impact of COVID-19 on consumer behaviour and market dynamics in spectator sports.
- The importance of sport's social appeal in driving the sector's recovery.
- The value of major events in the next normal of the post-pandemic period.
- The opportunities for market growth available through the convergence of physical and digital experiences around stadia and events.
- The need for sports other than football to cultivate interest among younger age groups.

The postponement due to COVID-19 of the summer's Olympic Games, football's EURO tournament and the Wimbledon Championships reduced spectator sports' reach in what would normally have been a year of growth, with the last of those cancellations seeing cumulative tennis audiences shrink by 30%.

The pace of the market's financial recovery will track the speed at which sports stadia are allowed to return to full capacity, but when they do so a combination of fan loyalty, excess demand for showpiece events and consumer desire for experiential leisure post-pandemic should keep attendances high, even against a backdrop of recession.

The main threat to the market's recovery in 2021 and beyond is the prolonged exclusion of spectators from stadia, with the worst-case scenario being that some venues or clubs fail financially, leaving fans with fewer attendance opportunities to come back to.

The big opportunity of the next normal lies in focusing on the social nature of event attendance – one of the key facets of sport that was most-missed during its suspension, and one that can plug in to the heightened priority people have placed on staying in touch with family and friends during the COVID-19 pandemic by positioning venues as safe places for larger groups to meet as restrictions are eased.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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