

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

The COVID-19 pandemic has accelerated the senior population's already growing engagement with technology. Areas such as online shopping and virtual communication became crucial during 2020 due to social distancing measures, particularly as much of the upper end of this age group were forced to shield. These behaviours persisted across the year, and returned to the fore in 2021 as the new lockdown measures were introduced.

Whilst many of these behaviours are expected to continue during the next normal, brands can focus their marketing on the value technology can bring to the over-55s' lives both socially and on a day-to-day basis, thus prolonging and bolstering the strong opportunities COVID-19 has created for tech to tap into this valuable segment.

Given that 89% of deaths involving COVID-19 in England were among the over-65s, the need to engage with the over-55s regarding their health has arguably never been stronger. Much of this age group's heightened vulnerability to the virus stems from their being more likely to have pre-existing health conditions, causing complications when the virus is contracted.

It is clear that more can be done to engage the wider senior demographic on the importance of healthy living and making changes to their lifestyle that could significantly improve their quality of life and their ability to better fight off not just the coronavirus, but any future illnesses.

Key issues covered in this Report

- The impact of COVID-19 on the over-55s.
- Health and lifestyle concerns of the over-55s.
- The over-55s' views on friendship.
- Finances of the over-55s.
- The over-55s and pre-COVID lifestyles.
- Technology activities of the over-55s.



"With vulnerability to the coronavirus increasing alongside age, Britain's over-55s have been consistently among the most anxious about being exposed to the coronavirus, driving widespread cautious behaviours among the cohort."

Katie Martin, ResearchAnalyst

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
America	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Table of Contents

OVERVIEW

- Key issues covered in this Report
- COVID-19: Market context
- Impact of the January lockdown and the vaccination rollout
- Economic and other assumptions

EXECUTIVE SUMMARY

Impact of COVID-19 on the over-55s

Figure 1: Short, medium and long-term impact of COVID-19 on the over-55s, January 2021

- The market
- A growing population of over-55s

Figure 2: Trends in the age structure of the UK population, 2015-25

- The Consumer
- The over-55s amongst the most worried about exposure to the virus and changes to lifestyle

Figure 3: Concern surrounding exposure to the COVID-19 virus, by age, 8-12 January 2021

COVID-19 boosts travel anxiety

Figure 4: Impact of COVID-19 and UK lockdowns on the over-55s' views surrounding selected topics and activities, August 2020

Dementia remains the group's top concern

Figure 5: Over-55s' top concerns for their future, May 2017 and August 2020

An encouragingly diverse group of friends

Figure 6: Diversity within the over-55s' friendship groups, August 2020

Over-55s have stronger finances than younger generations

Figure 7: How respondents would describe their financial situation, by age, January 2021

Low levels of fitness club usage

Figure 8: Frequency and participation in selected leisure activities pre-COVID, August 2020

 A boost in online shopping for the over-55s during lockdown

Figure 9: Technology behaviours of the over-55s, August 2020

ISSUES AND INSIGHTS

 Fear of COVID-19 exposure causes increased health anxiety amongst the over-55s

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Social distancing measures increase loneliness levels

THE MARKET - KEY TAKEAWAYS

- A growing population of over-55s
- Living a longer life but with poor health?
- Almost three quarters of over-55s qualify as overweight or obese
- Usage of social media types

MARKET DRIVERS

A significant population...

Figure 10: Trends in the age structure of the UK population, 2015-25

...that continues to grow

Figure 11: Population, by age, UK, 1966-2041

· Living a longer life but with poor health

Figure 12: Prevalence of longstanding conditions, by age, England, 2017-18

Almost three quarters of over-55s qualify as overweight or obese

Figure 13: Adults' body mass index (BMI), overweight and obesity prevalence, by age, England, 2018

Over-55s account for vast majority of COVID-19 deaths

Figure 14: Total provisional figures on deaths registered where coronavirus (COVID-19) was mentioned on the death certificate in England and Wales, by age and gender, 3 January 2020-1 January 2021

Usage of social media types

Figure 15: Social media networks accessed in the last three months, by age and gender, March 2020

THE CONSUMER - KEY TAKEAWAYS

- High levels of concern surrounding exposure boost travel anxieties
- Technology usage during lockdown boosts online confidence
- Dementia remains leading age-related concern
- COVID-19 leads to increased concern surrounding other health conditions
- · Self-isolation boosts loneliness concerns
- Over-55s enjoy diverse friendship groups
- The most financially strong and positive generation
- Make physical health a priority

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Opportunities for online streaming platforms to improve engagement

COVID-19 accelerates ecommerce uptake

THE IMPACT OF COVID-19 ON LIFESTYLES OF THE OVER-55S

Exposure anxiety high among over-55s
 Figure 16: Concern surrounding exposure to the COVID-19 virus, by age, 8-12 January 2021

Over-55s remain anxious out of home
 Figure 17: Level of comfort for over-55s on selected activities,
 10-19 November 2020

COVID-19 boosts travel anxiety...
 Figure 18: Impact of COVID-19 and UK lockdowns on the over-55s' views surrounding selected topics and activities, August 2020

- · ...underpinning the need for reassuring campaigns
- Lockdown leads to less pressure surrounding appearance
 Figure 19: I have felt less pressure about my appearance
 during the lockdown than I did before the COVID-19
 outbreak, by age and gender, August 2020
- Technology usage during lockdown boosts online confidence

Figure 20: I have become more confident using online communication during the lockdown compared to before the lockdown, by age and gender, August 2020

HEALTH AND LIFESTYLE CONCERNS OF THE OVER-55S

• Dementia remains top concern...

Figure 21: Over-55s' top concerns for their future, May 2017 and August 2020

- · ...paving the way for continued focus in advertising
- COVID-19 leads to increased concern surrounding other health conditions...

Figure 22: Over-55s who cite one of their top concerns as 'other health problems', May 2017 and August 2020

- ...posing further opportunities for VMS and fortified foods...
- · ...and even household care brands
- Fraudsters become less of a worry
- · Loneliness remains a key concern

Figure 23: Over-55s who cite one of their top concerns as loneliness, by age and gender, August 2020

Anti-loneliness to remain important theme for brands

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 24: Cadbury's and Age UK Donate your words campaign, September 2020

THE OVER-55S AND THEIR FRIENDSHIP CIRCLES

An encouragingly diverse group

Figure 25: Diversity within the over-55s' friendship groups, August 2020

 Social media may provide a solution to high levels of loneliness

Figure 26: Friendship statements relating to the over-55s, August 2020

THE OVER-55S AND THEIR FINANCES

- Over-55s have stronger finances than younger generations
 Figure 27: How respondents would describe their financial situation, by age, January 2021
- Over-55s remain positive about future finances
 Figure 28: Consumer sentiment for the coming year, by age,
 January 2021
- Over a third are financially better off than they would have thought

Figure 29: Over-55s' views on their financial situation, August 2020

 Those with weaker financial confidence typically have more negative financial expectations

Figure 30: Over-55s' views on their current finances, by financial situation, August 2020

OVER-55S AND THEIR PRE-COVID-19 LIFESTYLES

- Low pre-pandemic gym attendance levels
 Figure 31: Frequency and participation in selected leisure activities pre-COVID, August 2020
- A third of over-55s visited the cinema pre-COVID-19
- Shopping for groceries in-person falls due to exposure concerns

Figure 32: Frequency and participation in selected leisure activities pre-COVID, August 2020

- Reassurance is key in attracting the over-55s back into restaurants post-COVID-19
- Position spa and salon treatments as health treatments
 Figure 33: Frequency and participation in selected leisure activities pre-COVID, August 2020

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



TECHNOLOGY ACTIVITIES OF THE OVER-55S

 A boost in online shopping for the over-55s during lockdown

Figure 34: Technology behaviours of the over-55s, August 2020

- Over half of over-55s now accessing social media
- Video calling sees a boost in popularity thanks to social distancing

Figure 35: Alcove's Video Carephone Tablet

APPENDIX – DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

- Abbreviations
- Consumer research methodology

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100



About Mintel

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.