

# MARKET & BUSINESS DEVELOPMENT

# Small Business Overview: Inc Impact of COVID-19 – UK – December 2020

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

# This report looks at the following areas:

- Are small businesses more exposed to the COVID-19 impact?
- The digital economy is levelling the playing field

Small businesses are frequently placed alongside medium companies in a so-called SME category. However, many of the smaller companies have little in common with the medium-sized companies. At the start of 2020, the government identified more than 6 million such companies, accounting for 99% of all businesses operating in the UK and accounting for 35% of the UK turnover, and 39% of employment, involving 13.8 million people.

Despite the considerable turmoil of 2020, business closures, which are dominated by small companies, have only increased by 7.4% in the first three quarters of the year. Government measures to protect employment and save companies have achieved much success given the severity of the 2020 downturn in the economy. An even lower impact has been recorded in company start-ups, which have fallen by just 4.6%. 2021 can be expected to be particularly challenging again for some industry sectors (notably hospitality and retail) with the further lockdown announced in January 2021 along with the new wave of COVID-19 cases.



"Small businesses are active in virtually every sector of the UK economy and so some have been strongly impacted by COVID-19. However, the evidence is that during the first wave they performed better than the UK average, but equally they are expected to suffer to a greater extent in the aftermath of the second wave of infections."

– Terry Leggett, Senior B2B Analyst

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
America	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



#### Table of Contents

# **OVERVIEW**

- Key issues covered in this Report
- COVID-19: Market context
- Impact of the January 2021 lockdown and the vaccination rollout
- Economic and other assumptions
- Covered in this Report

Figure 1: Definition of company sizes (number of staff and millions of euros for turnover or balance sheet)

#### **EXECUTIVE SUMMARY**

Impact of COVID-19 on small businesses

Figure 2: Short, medium and long-term impact of COVID-19 on small businesses, 7 December 2020 and re-assessed 8 January 2021

- The market
- Market size

Figure 3: Turnover development of small businesses, 2015-20

Market share

Figure 4: Comparison of turnover development of small businesses, medium businesses and enterprises, 2015-20 Figure 5: Turnover analysis of small business, by size of company, 2015-20

Market sectors

Figure 6: Breakdown of small business turnover, by sector, 2020

Figure 7: Sector penetration by small businesses, by sector 2020

Regional activity

Figure 8: Regional breakdown of small business turnover in the private sector, by region, 2020

Figure 9: Economic penetration of regions by small businesses in the private sector, 2020

- Companies and brands
- A very fragmented sector

Figure 10: Analysis of the small business sector, by number of companies, 2020

Figure 11: Analysis of the small business sector, by employment, 2020 (000s employed)

Figure 12: Analysis of the small business sector, by turnover, 2020 (£ billion)

# What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



#### **ISSUES AND INSIGHTS**

- Are small businesses more exposed to the COVID-19 impact?
- · The digital economy is levelling the playing field

#### THE MARKET - KEY TAKEAWAYS

- COVID-19 slows start-ups and increases deaths
- 35% of the economy
- A very diverse sector
- London the epicentre

# MARKET SIZE AND FORECAST

Holding up better than the average during COVID-19

Figure 13: Short, medium and long-term impact of COVID-19 on small businesses, 7 December 2020 and re-assessed 8 January 2021

Small business development

Figure 14: Turnover development of small businesses, 2015-20

· Small business market share was growing

Figure 15: Comparison of turnover development of small businesses, medium businesses and enterprises, 2015-20

· The role of the small business

Figure 16: The role of the small business, 2020

Market drivers and assumptions

Figure 17: Key drivers affecting Mintel's market forecast, 2015-25 (prepared on 7 December 2020)

# MARKET SEGMENTATION BY SIZE OF COMPANY

Micro-companies leading the way

Figure 18: Turnover analysis of small business, by size of company, 2015-20

#### MARKET SEGMENTATION BY INDUSTRY

- Private sector dominates activity
- Industrial overview
- Small businesses

Figure 19: Breakdown of small business turnover, by sector, 2020

Figure 20: Sector penetration by small businesses, by sector 2020

• The role of the sole trader

Figure 21: Sector penetration by sole traders, by sector 2020

• Other micro-businesses

# What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

# Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 22: Sector penetration by other micro-businesses, by sector, 2020

#### Other small businesses

Figure 23: Sector penetration by other small businesses, by sector, 2020

# · Agriculture, forestry and fishing

#### · The role of the small business

Figure 24: Breakdown of the agriculture, forestry and fishing sector turnover, by size of company, 2020 (£ billion)

#### Changes during 2020

Figure 25: Births and deaths in the agriculture, forestry and fishing sector, 2017-20 third quarter (number)

# · Mining and quarrying, utilities and waste

#### · The role of the small business

Figure 26: Breakdown of the mining and quarrying, utilities and waste sector turnover, by size of company, 2020 (£ billion)

#### Manufacturing

#### The role of the small business

Figure 27: Breakdown of the manufacturing sector turnover, by size of company, 2020 (£ billion)

#### Changes during 2020

Figure 28: Births and deaths in the manufacturing sector, 2017-20 third quarter (number)

#### Construction

#### The role of the small business

Figure 29: Breakdown of the construction sector turnover, by size of company, 2020 (£ billion)

# Changes during 2020

Figure 30: Births and deaths in the construction sector, 2017-20 third quarter (number)

# Wholesale and retail

#### The role of the small business

Figure 31: Breakdown of the wholesale and retail sector turnover, by size of company, 2020 (£ billion)

#### Changes during 2020

Figure 32: Births and deaths in the motor trade, wholesale and retail sector, 2017-20 third quarter (number)

# Transportation and storage

# The role of the small business

Figure 33: Breakdown of the transportation and storage sector turnover, by size of company, 2020 (£ billion)

Changes during 2020

# What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 34: Births and deaths in the transport and storage sector, 2017-20 third quarter (number)

#### Accommodation and food services

#### The role of the small business

Figure 35: Breakdown of the accommodation and food services sector turnover, by size of company, 2020 (£ billion)

#### Changes during 2020

Figure 36: Births and deaths in the accommodation and food services sector, 2017-20 third quarter (number)

#### Information and communication

#### The role of the small business

Figure 37: Breakdown of the information and communication sector turnover, by size of company, 2020 (£ billion)

#### Changes during 2020

Figure 38: Births and deaths in the information and communication sector, 2017-20 third quarter (number)

#### Financial and insurance activities

- Real estate
- The role of the small business

Figure 39: Breakdown of the real estate sector turnover, by size of company, 2020 (£ billion)

#### Changes during 2020

Figure 40: Births and deaths in the real estate sector, 2017-20 third quarter (number)

#### Professional, scientific and technical activities

#### The role of the small business

Figure 41: Breakdown of the professional, scientific and technical sector turnover, by size of company, 2020 (£ billion)

# Changes during 2020

Figure 42: Births and deaths in the professional, scientific and technical sector, 2017-20 third quarter (number)

# Administrative and support services

#### The role of the small business

Figure 43: Breakdown of the administrative and support services sector turnover, by size of company, 2020 (£ billion)

#### Changes during 2020

Figure 44: Births and deaths in the administrative and support services sector, 2017-20 third quarter (number)

# Education

#### The role of the small business

Figure 45: Breakdown of the education sector turnover, by size of company, 2020 (£ billion)

Changes during 2020

# What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 46: Births and deaths in the education sector, 2017-20 third quarter (number)

#### Human health and social work activities

#### The role of the small business

Figure 47: Breakdown of the human health and social work sector turnover, by size of company, 2020 (£ billion)

#### Changes during 2020

Figure 48: Births and deaths in the human health and social work sector, 2017-20 third quarter (number)

#### · Arts, entertainment and recreation

#### The role of the small business

Figure 49: Breakdown of the arts, entertainment and recreation sector turnover, by size of company, 2020 (£ billion)

# Changes during 2020

Figure 50: Births and deaths in the arts, entertainment and recreation sector, 2017-20 third quarter (number)

#### Other service activities

#### The role of the small business

Figure 51: Breakdown of the other service activities sector turnover, by size of company, 2020 (£ billion)

Changes during 2020

#### MARKET SEGMENTATION BY REGION

#### Overview

Figure 52: Regional breakdown of small business turnover in the private sector, by region, 2020

Figure 53: economic penetration of regions by small businesses in the private sector, 2020

#### Sole traders

Figure 54: Regional breakdown of sole trader turnover in the private sector, by region, 2020

Figure 55: Economic penetration of regions by sole traders in the private sector, 2020

#### Other micro-businesses

Figure 56: Regional breakdown of other micro-business turnover in the private sector, by region, 2020
Figure 57: Economic penetration of regions by other micro-

# Other small businesses

businesses in the private sector, 2020

Figure 58: Regional breakdown of other small business turnover in the private sector, by region, 2020

# What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

# Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 59: economic penetration of regions by other small businesses in the private sector, 2020

# The regions

#### North East

Figure 60: Breakdown of the North East turnover, by size of company, 2020 (£ billion)

#### North West

Figure 61: Breakdown of the North West turnover, by size of company, 2020 (£ billion)

#### · Yorkshire and the Humber

Figure 62: Breakdown of the Yorkshire and the Humber turnover, by size of company, 2020 (£ billion)

#### East Midlands

Figure 63: Breakdown of the East Midlands turnover, by size of company, 2020 (£ billion)

# West Midlands

Figure 64: Breakdown of the West Midlands turnover, by size of company, 2020 (£ billion)

#### East of England

Figure 65: Breakdown of the East of England turnover, by size of company, 2020 (£ billion)

#### London

Figure 66: Breakdown of the London turnover, by size of company, 2020 (£ billion)

#### South East

Figure 67: Breakdown of the South East turnover, by size of company, 2020 (£ billion)

#### South West

Figure 68: Breakdown of the South West turnover, by size of company, 2020 (£ billion)

#### Wales

Figure 69: Breakdown of the Wales turnover, by size of company, 2020 (£ billion)

#### Scotland

Figure 70: Breakdown of the Scotland turnover, by size of company, 2020 (£ billion)

# Northern Ireland

Figure 71: Breakdown of the Northern Ireland turnover, by size of company, 2020 (£ billion)

# **COVID-19 RELATED MARKET DRIVERS**

#### General

# Bank rate

# What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300

# Report Price: £1495 | \$1995 | €1800





#### The Coronavirus Job Retention Scheme

Figure 72: Number of furloughed employments, March-August 2020

Figure 73: Coronavirus Job Retention Scheme claims, at 31 August 2020

- Financial support for SMEs
- Term Funding Scheme
- Asset Purchase Facility
- Contingent Term Repo Facility
- Coronavirus Business Interruption Loan Scheme
- Support for innovative businesses
- Bounce Back Loans
- Support for UK employers
- Grants for certain small enterprises
- Financial support for the self-employed and for members of partnerships
- Tax deferral and support for payment of tax
- · Business rates relief
- VAT reduction

#### OTHER MARKET DRIVERS

- The Brexit implications
- Finance
- Supply chain and exports
- Workforce implications
- Innovation and investment
- Data protection
- Intellectual property
- Business churn

Figure 74: Business births and deaths, 2012-19

- Employment costs
- National Minimum Wage and National Living Wage

Figure 75: Development of the NMW and NLW, 1999-2020 (£s per hour rate)

- Apprenticeship Levy
- Workplace pensions

Figure 76: Composition and progression of workplace pension contributions, 2012-20 (% of earnings)

# **INDUSTRY STRUCTURE**

Industry composition

Figure 77: Analysis of the small business sector, by number of companies, 2020

# What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

# Report Price: £1495 | \$1995 | €1800





Figure 78: Analysis of the small business sector, by

employment, 2020 (000s employed)

Figure 79: Analysis of the small business sector, by turnover, 2020 (£ billion)

#### Activities

Figure 80: Activity breakdown of small businesses, by sector, 2020

# Regional activity

Figure 81: Regional breakdown of small businesses, by region, 2020

#### Legal status

Figure 82: Analysis of legal status of small businesses, 2020 (number)

# APPENDIX – DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

Abbreviations

# What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300



# **About Mintel**

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.