

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

- The impact of COVID-19 on visitor numbers to Ireland both domestic and overseas.
- Consumer preferences for overseas and domestic trips.
- What activities do consumers engage in when on holiday.
- How COVID-19 has changed consumer behaviours in relation to travel and the long-term impact.

2020 has seen the Irish tourism industry suffer a strong decline in visitor numbers, both domestic and overseas, due to the COVID-19 outbreak and the resultant lockdowns. While Irish sentiment towards the virus softened between March and July 2020, consumers remain concerned about the impact it is having on their finances and job security; as well as the enforced restrictions applied to tourism operators by the NI and RoI government to curtail the spread of the virus, pointing to potential continued contraction of tourism.



"COVID-19 has hit the Irish tourism industry hard, with industry operators expecting a drop of 50% or greater in total visitor numbers in 2020. Domestic tourism will be acutely important to the survival of the tourism sector in both NI and Rol."

- Brian O'Connor, Senior Consumer Analyst

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Table of Contents

OVERVIEW

- What you need to know
- · Key issues covered in this Report
- Definition

EXECUTIVE SUMMARY

The market

Figure 1: Estimated total of visitor numbers, 000s, IoI, NI and RoI, 2015–20

Figure 2: Estimated total of tourism revenue, €m, IoI, NI and RoI, 2015–20

Figure 3: Estimated total of domestic vs out-of-state visitor numbers, 000s, IoI, 2015-20

- Market factors
- Pound value continues to be low in 2020
- Collapsing holiday companies leave Irish consumers wary
- Giant's Causeway and Guinness Storehouse continue to be popular
- Brexit still a looming issue for Irish tourism
- Impact of COVID-19 on domestic and overseas tourism

Figure 4: Estimated total of visitor numbers, 000s, Iol, 2015-25 Figure 5: Expected impact of COVID-19 on domestic and overseas tourism, short, medium and long-term, 31 July 2020

- Companies, brands and innovations
- The consumer
- Irish consumers prefer independent trips as opposed to packaged holidays

Figure 6: Types of trips undertaken by Irish consumers in Northern Ireland or the Republic of Ireland within the last 12 months, NI and RoI, April 2020

- Irish consumers don't travel too far for short breaks
 Figure 7: Locations visited by consumers for short break overseas in the last 12 months, NI and RoI, April 2020
- Rol consumers show appetite for trips beyond old favourites
 Figure 8: Locations visited by consumers for holidays overseas
 in the last 12 months, NI and Rol, April 2020
- Pubs and shopping favoured tourism activities
 Figure 9: Types of activities done by consumers when on domestic or overseas trips in the last 12 months, NI and Rol, April 2020
- Nine in 10 want to relax on a trip

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 10: Agreement with statements relating to tourism, NI and RoI, April 2020

THE MARKET - WHAT YOU NEED TO KNOW

- COVID-19 set to half visitor numbers for 2020
- £ to € exchange rates continues to be volatile
- Consumers wary of travel in light of holiday company collapse
- Giant's Causeway and Guinness Storehouse continue to be popular
- Brexit could disrupt Irish tourism further

IMPACT OF COVID-19 ON TOURISM

- Short, medium and long-term impact on the industry
 Figure 11: Expected impact of COVID-19 on domestic and overseas tourism, short, medium and long-term, 31 July 2020
- Opportunities and threats
- Irish consumers spending intentions for holidays subdued
 Figure 12: Agreement with selected statements relating to
 COVID-19 and travel plans, NI and RoI, April 2020
 Figure 13: How consumers feel their spending on holidays will change compared to their usual spending habits in the next month, IoI, April-July 2020
- Key overseas target markets similarly skittish about travelling

Figure 14: How consumers feel their spending on holidays will change compared to their usual spending habits in the next month, GB, April-July 2020

 Strong level of consumers cancelled trips and could make them unwilling to re-book

Figure 15: Agreement with selected statements relating to COVID-19 and cancelled holiday plans, NI and RoI, April 2020

- Impact on consumer finances will restrict spending on travel
 Figure 16: Impact of the COVID-19 outbreak on consumer finances, NI and RoI, June 2020
- Impact on the domestic and overseas tourism market
 Figure 17: Estimated total of visitor numbers, 000s, IoI, 2015-25
 Figure 18: Estimated total of visitor revenue (€m), 000s, IoI,
 2015-25
- How the crisis will affect tourism's key consumer segments
- Decrease in virus concern; but consumers still wary

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 19: How worried consumers are about the risk of being exposed to COVID-19, IoI, March-July 2020

Figure 20: How worried consumers are about the risk of being exposed to COVID-19, IoI, July (w9) 2020

 Strong intention to take a domestic break rather than travel abroad

Figure 21: Agreement with the statement 'I would be more likely to take a trip locally than travel abroad', by age group, NI and RoI, April 2020

Irish consumers uncomfortable with flights, hotels and crowded events

Figure 22: Comfort levels with tasks related to travel and tourism, IoI, July 2020

How a COVID-19 recession will reshape the tourism category

Figure 23: Indexed estimated total visitor numbers, 000s, Iol, 2007-13

Figure 24: Agreement with the question 'since the COVID-19 outbreak, have your priorities on the environment changed?', lol, May 2020

- Marketing mix
- COVID-19: UK & Rol context

MARKET SIZE AND FORECAST

2020 sees harrowing fall in visitor numbers

Figure 25: Estimated total of visitor numbers, 000s, IoI, NI and RoI, 2015–25

Figure 26: Estimated total of tourism revenue, €m, IoI, NI and RoI, 2015–25

Overseas visitor numbers hardest hit

Figure 27: Estimated overseas and out-of-state visitor numbers, NI and RoI, 2015-25

Figure 28: Estimated overseas and out-of-state revenue, NI and Rol, 2015-25

 Domestic trips and spending fall too, but camping and caravanning could benefit

Figure 29: Estimated domestic visitor numbers, NI and Rol, 2015-25

MARKET DRIVERS

Exchange rates see Sterling take a hit in 2020
 Figure 30: Sterling to euro exchange rate, 2015–20*

Collapsing holiday firms likely to damage consumer trust

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 31: Agreement with the statement 'People should be wary about booking overseas travel in light of the issues with collapsing travel companies (eg Flybe, Thomas Cook)', NI and Rol, April 2020

Giant's Causeway top attraction in NI

Figure 32: Top 10 visitor attractions, by number of visitors, NI, 2015–18

Guinness Storehouse still favourite attraction in Rol

Figure 33: Top 10 visitor attractions, by number of visitors, Rol, 2015–18

Threat of Brexit hasn't gone away

Figure 34: Total out-of-state visitors to Rol, by region of origin, 2018

NI tourism could benefit from Brexit

Figure 35: Total out-of-state visitors to NI, by region of origin, 2018

Figure 36: Agreement with selected statements related to Brexit, NI and RoI, June 2019

Figure 37: What effect consumers think Brexit will have on the economy, NI and RoI, June 2019

COMPANIES AND BRANDS - WHAT YOU NEED TO KNOW

- Tourism bodies react to COVID-19 threat
- Robotic and automated service could increase
- Iceland offering COVID-19 scream therapy
- Eco-hotel pods could appeal to increasingly environmentally conscious travellers

COMPANY PROFILES

- Tourism NI
- Key facts
- Marketing activities
- Recent developments
- Fáilte Ireland
- Key facts
- Marketing activities
- Recent developments
- Tourism Ireland
- Key facts
- Marketing activities
- Recent developments

COMPETITIVE STRATEGIES AND KEY MARKETS

Great Britain – VisitBritain

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 38: Visits made to visitor attractions in membership of ALVA, UK, 2018 and 2019

- Italy Italian National Tourist Board
- France Atout France
- Germany The German National Tourist Board
- Spain Turespaña
- US Brand USA
- Australia Tourism Australia
- India Ministry of Tourism

WHO'S INNOVATING?

- Hilton Hotels embrace robot room service during COVID-19
- Scream therapy encouraged in Iceland to vent COVID-19 frustrations

Figure 39: The Looks Like You Need Iceland campaign, July 2020

- Forest bathing
- Self-contained eco-hotels

Figure 40: Anthénea eco-hotel pod, July 2020 Figure 41: Issues consumers think tourism/travel companies should prioritise, NI and RoI, January 2020

THE CONSUMER - WHAT YOU NEED TO KNOW

- Short breaks at home, holidays abroad the norm
- Great Britain key short break destination
- Pubs and shopping favoured tourism activities
- Nine in 10 want to relax on a trip

TYPE OF DOMESTIC AND OVERSEAS BREAKS TAKEN

Irish consumers are independent travellers

Figure 42: Types of trips undertaken by Irish consumers in Northern Ireland or the Republic of Ireland within the last 12 months, NI and RoI, April 2020

Domestic trips are short and independent

Figure 43: Domestic trips undertaken by Irish consumers in Northern Ireland or the Republic of Ireland within the last 12 months, NI and RoI, April 2020

55+ key domestic break targets

Figure 44: Domestic independent short breaks undertaken by Irish consumers in Northern Ireland or the Republic of Ireland within the last 12 months, by age group, NI and RoI, April 2020

Consumers typically take longer breaks abroad

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 45: Overseas trips undertaken by Irish consumers within

the last 12 months, NI and RoI, April 2020

Figure 46: Overseas independent holidays undertaken by Irish consumers within the last 12 months, by age group and social

grade, NI and Rol, April 2020

FAVOURITE OVERSEAS DESTINATIONS

 Half of consumers have visited Great Britain for a short break

Figure 47: Locations visited by consumers for short break overseas in the last 12 months, NI and RoI, April 2020

 Brexit likely to curtail visits to GB by Rol consumers post-COVID-19

Figure 48: Consumers who visited Great Britain for a short break in the last 12 months, by generational groups*, Rol, April 2020

Figure 49: Types of non-music events attended in the last two years, NI and RoI, September 2019

 Spain – a main holiday draw for NI; Rol consumers want something different

Figure 50: Locations visited by consumers for holidays overseas in the last 12 months, NI and RoI, April 2020

Off the beaten European track appeals to younger
travellers

Figure 51: Consumers who visited other European countries for overseas holidays in the last 12 months, by gender and age group, NI and RoI, April 2020

· Incoming pain for Spain

Figure 52: Consumers who visited Spain for overseas holidays in the last 12 months, by gender, NI and RoI, April 2020

TYPE OF ACTIVITIES UNDERTAKEN

Pubs and shopping still key activities in 2020

Figure 53: Types of activities done by consumers when on domestic or overseas trips in the last 12 months, NI and Rol, April 2020

Holiday pub visiting increases with age

Figure 54: Consumers who visited a pub when on domestic or overseas trips in the last 12 months, NI and RoI, April 2020

Shopping on holiday done more by women

Figure 55: Consumers who shopped when on domestic or overseas trips in the last 12 months, by gender, NI and RoI, April 2020

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £1495 | \$1995 | €1800

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



 Rol consumers more likely to walk/hike/cycle on holidays/ short breaks

Figure 56: Consumers who walked/hiked/cycled when on domestic or overseas trips in the last 12 months, by gender, NI and RoI, April 2020

Figure 57: Amount of effort consumers put into staying healthy, NI and RoI, June 2018

ATTITUDES TOWARDS DOMESTIC AND OVERSEAS TOURISM

- Relaxing a key priority when taking a trip
 Figure 58: Agreement with statements relating to tourism, NI and Rol, April 2020
- Relaxing increases in importance to older generations
 Figure 59: Agreement with the statement 'It is important to relax while on a short break or holiday', by generational group, NI and Rol, April 2020
- Irish consumers have positive opinion of Ireland as a tourism destination

Figure 60: Agreement with the statement 'NI/RoI has a lot to offer in terms of holidays/ short breaks', by socio-economic group, NI and RoI, April 2020

Figure 61: Social networks used in the last three months, NI and Rol, January 2020

Three quarters of consumers wary of booking with travel companies

APPENDIX – DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

- Data sources
- Consumer research
- Market size rationale
- Generational cohort definitions
- Abbreviations

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



About Mintel

Mintel is the expert in what consumers want and why. As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.