

# Ingredient Trends in Beauty and Personal Care: Incl Impact of COVID-19 - US - October 2020

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

# This report looks at the following areas:

- The impact of COVID-19 on consumer behavior and ingredient trends in beauty and personal care markets
- How the market will fare in a post-COVID-19 down economy
- Consumers' beauty and personal care behaviors and resources for learning about ingredients in products
- · Consumers' awareness of active and natural ingredients

Although the natural movement continues to shape the industry, increased demand for sustainability, transparency, ethical sourcing and efficacy in products will lead more brands to rely on synthetic and engineered ingredients as a way to harvest natural in a viable manner. Heightened concerns over health and safety due to the COVID-19 pandemic are leading more consumers to demand that brands provide detailed information regarding ingredient sourcing and the production process to ensure products are clean, safe and healthy.



"The unprecedented arrival of COVID-19 is accelerating demand for clean products. This will impact not only beauty categories but also highly functional personal care categories, suggesting that brands within these categories will need to tap into clean beauty sooner than they anticipated."

 Olivia Guinaugh, Home & Personal Care Analyst

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
America	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

# Ingredient Trends in Beauty and Personal Care: Incl Impact of COVID-19 - US - October 2020 MINT

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



## Table of Contents

## **OVERVIEW**

- What you need to know
- · Key issues covered in this Report
- Definition

## **EXECUTIVE SUMMARY**

- Top takeaways
- Ingredient trends to watch
- Despite momentum, CBD has room to grow
- What's old is new and higher quality will resonate
- · Gain customers with functional hero ingredients
- Consumers expect brands to align with their values
- Adults expect a new level of transparency
   Figure 1: Select reasons for researching ingredients and shopping behaviors, July 2020
- · Young adults will spend more for sustainability
- Role of the digital experience grows as industry moves
- Impact of COVID-19 on beauty and personal care
   Figure 2: Short-, medium- and longer-term impact of
   COVID-19 on beauty and personal care, May 2020

## THE MARKET - KEY TAKEAWAYS

- Impact of COVID-19 on beauty and personal care
- Brands facing ingredient bans, aging population and "tweakments"
- Further opportunities for health-focused, synthetic and maskne-fighting ingredients

## **BPC INGREDIENT RESEARCHERS BY THE NUMBERS**

- Impact of COVID-19 on beauty and personal care
   Figure 3: Short-, medium- and long-term impact of COVID-19 on beauty and personal care, July 2020
- Lockdown
- Re-emergence
- Recovery
- COVID-19: US context

## **MARKET FACTORS**

- Ingredient bans are on the rise
- Aging population presents challenges for BPC market
   Figure 4: Population aged 18 or older, by age, 2015–25

## What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

# Ingredient Trends in Beauty and Personal Care: Incl Impact of COVID-19 - US - October 2020 Min T

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



 Growing popularity of "tweakments" will change BPC product needs

Figure 5: Revision Skincare's Revox™ 7

## **MARKET OPPORTUNITIES**

· Health-focused ingredients are set to flourish

Figure 6: BPC products featuring probiotics and/or vitamin C

Figure 7: The Beauty Chef's Well Spray

 De-stressing ingredients are a must in today's COVID-19 world

Figure 8: Cocokind Collective Highlighters and Kaia Naturals'

Turmeric Detox Effervescent Hot Bath

Figure 9: The Body Shop's CBD Soothing Oil-Balm Cleansing

Mask

Be on the lookout for new cannabinoids to enter the BPC space

Niacinamide is trending now... is cica next?

Figure 10: Social media posts about niacinamide

Maskne increases the need for zit-fighting ingredients

Figure 11: DERMAdoctor Lucky Bamboo - Probiotic Fermented Wasabi Pressed Serum

Figure 12: Mustela's Stelatopia Skin Soothing Pajamas

Expect a growing acceptance of synthetic natural ingredients

## **KEY PLAYERS – WHAT YOU NEED TO KNOW**

 Be inspired by skincare, lead movement on sustainability and use online sources

## **COMPETITIVE STRATEGIES**

- Be inspired by ingredients making inroads in facial skincare
   Figure 13: Instagram post about Surface Deep's Anti-Odorant
- Neutrogena taps into the "skinification of hair" by using hyaluronic acid in haircare

Figure 14: Neutrogena Healthy Scalp Hydro Boost Shampoo

Sustainability is poised to play a larger role in BPC moving forward

Figure 15: Mintel Global Trend Driver Surroundings

Figure 16: Instagram post from One Ocean Beauty

Figure 17: Coty Inc.'s new sustainability platform

Influencers and social media are taking the wheel in BPC education

Figure 18: Instagram post from Hyram Yarbro

## What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

# Ingredient Trends in Beauty and Personal Care: Incl Impact of COVID-19 - US - October 2020 MINT

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

# MINTEL

#### THE CONSUMER - KEY TAKEAWAYS

- COVID-19 has upended how consumers learn about ingredients
- Ingredient research driven by safety concerns, but efficacy is crucial
- Wider usage of biotech will boost knowledge of lab-grown ingredients
- Science aids some ingredients, while controversy detriments
- Natural ingredients benefit from being easily recognizable
- Adults are striving to be more informed in their BPC purchases

# **RESOURCES FOR LEARNING ABOUT INGREDIENTS**

 COVID-19 has upended how consumers learn about ingredients

Figure 19: Resources for learning about ingredients, July 2020

Men and women are doing their research, but in different ways

Figure 20: Select resources for learning about ingredients, by gender, July 2020

 Reliance on online resources is on the rise among adults aged 18-44

Figure 21: The Good Face Project app and Billie's Clean Cash Calculator

Figure 22: Select resources for learning about ingredients, by age, July 2020

Asian and Hispanic adults are research-savvy

Figure 23: Select resources for learning about ingredients, by race and Hispanic origin, July 2020

## **REASONS FOR RESEARCHING INGREDIENTS**

 Ingredient research is driven by safety concerns, but efficacy is crucial

Figure 24: Reasons for researching ingredients, July 2020

Eco/ethical claims are a whitespace in the men's BPC market

Figure 25: Select reasons for researching ingredients, by gender, July 2020

Adults aged 18-44 require eco-ethical ingredient reassurance

Figure 26: Instagram post from Grove Collaborative

Figure 27: Instagram post from Eighteen B

## What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
	(0.2) /
China	+86 (21) 6032 7300

# Ingredient Trends in Beauty and Personal Care: Incl Impact of COVID-19 - US - October 2020 Min T

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



 Focusing on health can help brands better reach mature audiences

Figure 28: Select reasons for researching ingredients, by age, July 2020

## ATTITUDES AND BEHAVIORS TOWARD INGREDIENTS

Piquing interest in biotech key to accepting lab-grown ingredients

Figure 29: Attitudes and behaviors toward ingredients, July 2020

Women are more diligent with ingredient research

Figure 30: Select attitudes and behaviors toward ingredients, by gender, July 2020

Lab-grown ingredients will appeal the eco-cautious

Figure 31: Select attitudes and behaviors toward ingredients, by age, July 2020

Asian adults seek natural but demand claims backed by science

Figure 32: Select attitudes and behaviors toward ingredients, by race and Hispanic origin, July 2020

## AWARENESS OF ACTIVE INGREDIENTS

Science benefits some ingredients, while controversy detriments others

Figure 33: Awareness of active ingredients, July 2020 Figure 34: Correspondence analysis – principal map – awareness of active ingredients, July 2020

Methodology

Women seek active ingredients more than men, rooted in familiarity

Figure 35: Have heard of and look for select active ingredients, by gender, July 2020

Interest in active ingredients peaks in middle age
 Figure 36: Have heard of and look for select active ingredients, by age, July 2020

## **AWARENESS OF NATURAL INGREDIENTS**

Natural ingredients benefit from easy recognition

Figure 37: Awareness of natural ingredients, July 2020

Figure 38: Claudiana Beautanica's ingredient glossary

Figure 39: Correspondence analysis – principal map – awareness of natural ingredients, July 2020

Methodology

Young adults seek natural ingredients

## What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300

# Ingredient Trends in Beauty and Personal Care: Incl Impact of COVID-19 - US - October 2020 MINT

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 40: Have heard of and look for select natural ingredients, by age, July 2020

 Natural ingredients are a must for Asian, Black and Hispanic adults

Figure 41: Have heard of and look for select natural ingredients, by race and Hispanic origin, July 2020

## **SHOPPING BEHAVIORS**

Adults want to be more informed in their BPC purchases
 Figure 42: Shopping behaviors, July 2020

Women are seeking ingredient transparency

Figure 43: Instagram posts from Inkey List

Figure 44: Select shopping behaviors, by gender, July 2020

• Elevated investment in research puts pressure on brands
Figure 45: Select shopping behaviors, by age, July 2020

## **APPENDIX – DATA SOURCES AND ABBREVIATIONS**

- Data sources
- Consumer survey data
- Consumer qualitative research
- Abbreviations and terms
- Abbreviations

## What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



# **About Mintel**

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.