# Yogurt and Yogurt Drinks: Incl Impact of COVID-19 US - September 2020 

This report looks at the following areas:

- The impact of COVID-19 on consumer behavior and the yogurt and yogurt drinks market
- The benefit of familiarity, affordability and versatility during a time of economic insecurity
- The evolving role of non-dairy options
- Experience and interest in yogurt/drink styles and formats
"Stay-at-home orders mandated by the pandemic have accelerated yogurt's return to relevance, as consumers cling to familiar, affordable, health-focused options to meet snack cravings for themselves and their families.
- Beth Bloom, Associate Director, US Food and Drink Reports

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- Chobani posts the strongest company-wide gains
- Private label sales increase by $6.4 \%$
- Yogurt drink brands aimed at Hispanic consumers do well
- Category innovation is strong and runs the gamut


## MARKET SHARE

- Four companies control three quarters of MULO sales of yogurt/drinks company performance
- Market leader Danone nurtures a deep bench to reverse declines
- Chobani posts the largest leader gains, no slowdown in sight
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