

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

Despite these challenges, well-capitalised larger operators are well-positioned to weather the storm and take advantage of opportunities to gain market share through consolidation.

- Enhancing the online gambling experience with in-person social activity
- Operators need to be more vocal about what they are doing to prevent problem gambling



"After a period of impressive growth, the UK online gambling market has started to face some headwinds, which will hinder near-term growth prospects.

Smartphone penetration appears to have levelled off, while increased regulatory scrutiny on the gambling industry has resulted in a more difficult operating environment."

– George Zaborowski, Senior Analyst

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Table of Contents

OVERVIEW

- What you need to know
- Covered in this Report

EXECUTIVE SUMMARY

- The market
- · Pace of growth slows substantially

Figure 1: Consumer expenditure* on gaming and betting online, 2014-24

- Online betting revenues declined 10% during 2018-19
 Figure 2: Consumer expenditure* on gaming and betting online, by segment, 2018/19
- Companies and brands
- Market share concentrated among a handful of operators
 Figure 3: Estimated UK online gaming and betting market shares, by operator revenues, 2019
- The consumer
- Size of the player base remains largely unchanged
 Figure 4: Past-year participation in online gaming and betting activities, September 2019
- The smartphone now the most common online gambling device

Figure 5: Devices used to gamble online, September 2019

 Online gambling is convenient, but not necessarily more fun than in person

Figure 6: Attitudes towards online gambling, September 2019

Most online gamblers claim to set limits on amount they wager

Figure 7: Online gambling behaviours, September 2019

Fear of losing money and disinterest key barriers to online gambling

Figure 8: Barriers to online gambling, September 2019

What we think

ISSUES AND INSIGHTS

- Enhancing the online gambling experience with in-person social activity
- The facts
- The implications
- Operators need to be more vocal about what they are doing to prevent problem gambling
- The facts

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Online Gaming and Betting - UK - December 2019

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



The implications

THE MARKET - WHAT YOU NEED TO KNOW

- Market growth slows considerably
- Online betting revenue tumbles in 2018-19
- Operators facing an increasingly difficult trading environment
- Focus on responsible gambling means further changes on the horizon

MARKET SIZE AND FORECAST

Market expansion slows in 2019

Figure 9: Consumer expenditure* on gaming and betting online, 2014-24

Forecast

Figure 10: Consumer expenditure* on gaming and betting online, 2014-24

Forecast methodology

MARKET SEGMENTATION

Online betting revenue falls by 10%

Figure 11: Consumer expenditure* on gaming and betting online, by segment, 2018–19

MARKET DRIVERS

- Operators facing higher taxation and tighter regulation
 Figure 12: Gambling duty rates, from April 2019
- Industry joins to form the Betting and Gaming Council
- Value spent on online gambling overtakes bricks and

Figure 13: Consumer expenditure* on gambling, by channel, April 2018 - March 2019

Technological advancements influencing product development

Figure 14: Participation in online activities during the past three months, using any device*, June 2019

COMPANIES AND BRANDS - WHAT YOU NEED TO KNOW

- Small group of operators dominate the market
- Responsible gambling playing a part in recent product development
- Adspend remains flat in 2018

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Online Gaming and Betting - UK - December 2019

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



MARKET SHARE

Market dominated by a small group of operators

Figure 15: Estimated UK online gaming and betting market shares, by operator revenues, 2019

LAUNCH ACTIVITY AND INNOVATION

- JPJ Group becomes Gamesys Group after acquisition
- Virgin Bet sportsbook launched
- SportStack: a peer-to-peer betting game based on footballers' performance
- Machine learning and the fight against online gambling addiction

ADVERTISING AND MARKETING ACTIVITY

- 2018 FIFA World Cup boosts sportsbook adspend
 Figure 16: Online gambling operators' main monitored media advertising spend, by segment, 2016-18
- More restrictive advertising standards coming into place
- Nielsen Ad Intel coverage

THE CONSUMER - WHAT YOU NEED TO KNOW

- Player base continues to stagnate
- Smartphones edge out laptops as most common device used
- Online gambling offers convenience but not necessarily more fun
- Two thirds of online gamblers set limits on the amount they can wager
- Most male online gamblers under 35 have bet outside the home
- Fear of losing money and disinterest the key barriers

ONLINE GAMING AND BETTING ACTIVITIES

 Half of adults have played at least one online game in the past year

Figure 17: Past-year participation in online gaming activities, September 2018 and September 2019

One third of adults have bet online

Figure 18: Past-year participation in online betting activities, September 2018 and September 2019

ONLINE GAMING AND BETTING DEVICES

Smartphone penetration levels remain flat
 Figure 19: Devices used to gamble online, September 2019

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Online Gaming and Betting - UK - December 2019

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Nearly half of under-25s have gambled via a games console

Figure 20: Devices used to gamble online, by age, September 2019

ATTITUDES TOWARDS ONLINE GAMBLING

 Gambling online is convenient but not necessarily more enjoyable

Figure 21: Attitudes towards online gambling, September 2019

Just one third think companies are doing enough to prevent addiction

ONLINE GAMBLING BEHAVIOURS

 Two thirds set themselves limits on the amount they can aamble

Figure 22: Online gambling behaviours, September 2019

- Half have taken advantage of a promotional offer
- Free-to-play games can promote and educate
- 68% of men under 35 have gambled online outside the

Figure 23: Online gambling behaviours, by gender and age, September 2019

BARRIERS TO ONLINE GAMBLING

Fear of losing money the most common reason for not wagering

Figure 24: Barriers to online gambling, September 2019

How to get them playing

APPENDIX – DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

- Abbreviations
- Consumer research methodology

APPENDIX - MARKET SIZE AND FORECAST

Fan chart forecast

Figure 25: Forecast of consumer expenditure on gaming and betting online, 2019 - 24

Forecast methodology

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



About Mintel

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.