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"The financial advice market enjoyed a year of healthy growth in 2018, as revenues reported to the FCA showed an 8% increase on 2017. Looking ahead, overcoming challenges such as convincing consumers of the value of advice and security of online systems are key to further success."

> – Rich Shepherd, Senior Financial Services Research Analyst

This report looks at the following areas:

- Focus on life events, not products, could boost appeal of advice
- Online advice has a long way to go to convince the average consumer...
- ...but online guidance is a real threat to advisers

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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