## Yogurt and Yogurt Drinks - US - November 2019

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

"Yogurt sales are beginning to fall as yogurt drinks take share from the spoonable segment and constant innovation in style and flavor leads to increased competition and consumer fatigue. Performance will be dependent on brands' ability to align functional claims and positioning with consumers' rapidly changing definition of "healthy.""

- Madelyn Franz, Research Analyst

This report looks at the following areas:

Prioritizing products that focus on meeting nutritional expectations, and consolidating those that do not, have the potential to boost sales by lessening crowding, bringing new consumers to the market and increasing purchase incidence from existing buyers.

- Yogurt sees losses
- Yogurt fatigue is kicking in
- Indifferent consumers spur cannibalization


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## Table of Contents

## Overview

What you need to know
Definition

## Executive Summary

## Market overview

The issues
Yogurt sees losses
Figure 1: Total US sales and fan chart forecast of yogurt and yogurt drinks, at current prices, 2014-24
Yogurt fatigue is kicking in
Figure 2: Yogurt fatigue, September 2019
Indifferent consumers spur cannibalization
Figure 3: Yogurt purchasing shifts, September 2019
The opportunities
Make mix-ins great again
Figure 4: Yogurt mix-ins, September 2019
Keep kids in mind
What it means

## The Market - What You Need to Know

Yogurt is struggling
Convenience is key
Millennial parents shape the market

## Market Size and Forecast

Yogurt is starting to decline
Figure 5: Total US sales and fan chart forecast of yogurt and yogurt drinks, at current prices, 2014-24
Figure 6: Total US sales and forecast of yogurt and yogurt drinks, at current prices, 2014-24

## Market Breakdown

Drinkable yogurt's share is small, but growing gradually
Figure 7: Spoonable and drinkable yogurt share of total market sales, 2014-24
Figure 8: Sales of yogurt and yogurt drinks, by segment, 2014-24

## Market Perspective

Fiber is a factor
Figure 9: Gastrointestinal relief methods, by type, June 2019
Nutrition trends shape innovation, but increase competition

## Market Factors

Climate change leads to shake ups in agriculture

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Report Price: $£ 3254.83$ | $\$ 4395.00 \mid € 3662.99$

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Figure 10: Stonyfield announces OpenTEAM project to provide industry sustainability education

## Millennial parents drive innovation

Figure 11: Households with own children under age 18, by age of householder, 2018

## Key Players - What You Need to Know

Major brands see divided performance
Too many yogurts on the shelf
Nutrition trends are at the center of the market
Yogurt for brain health

## Company and Brand Sales of Yogurt and Yogurt Drinks

Healthful innovators pull ahead
Figure 12: MULO sales of yogurt and yogurt drinks, by leading companies, rolling 52 weeks 2018 and 2019
Trendy spoonable offerings boost sales
Figure 13: MULO sales of spoonable yogurt, by leading companies and brands, rolling 52 weeks 2018 and 2019
Kids love drinkable yogurts
Figure 14: MULO sales of drinkable yogurt, by leading companies and brands, rolling 52 weeks 2018 and 2019

## What's Working?

Plant-based goes mainstream
Having fun with flavors

## What's Struggling?

The market is oversaturated
Figure 15: Repertoire analysis - Number of yogurt products purchased in the past three months
Methodology - Repertoire Analysis
Were mix-in yogurts a flash in the pan?

## What to Watch

Building a better yogurt
Figure 16: Using the Yomee yogurt maker
Yogurt supporting brain development
Figure 17: Brainiac Kids yogurt launch, February 2019

## The Consumer - What You Need to Know

Non-dairy options could save the day
Consumers are still buying the same amount of yogurt
Positioning yogurt as an all-day option
Healthy yogurts are successful

## Yogurt and Yogurt Drink Purchases

Non-dairy brought new consumers to the market
Figure 18: Yogurt and yogurt drink purchases, by type and consumer, August 2018 and September 2019
Dairy yogurt still reigns for kids

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Figure 19: Yogurt and yogurt drink purchases, by type and consumer, September 2019

## Dairy Yogurt Deep Dive

## Greek yogurt still dominates the market

Figure 20: Dairy yogurt purchases, September 2019
Emerging trends are favored by younger generations
Figure 21: Dairy yogurt purchases, by generation, September 2019
Purchasing patterns are relatively stagnant
Figure 22: Dairy yogurt purchase shifts, September 2019
Dairy yogurt is popular for families
Figure 23: Dairy yogurt purchase shifts, by parental status, September 2019

## Non-dairy Yogurt Deep Dive

Familiar non-dairy bases encourage trial
Figure 24: Non-dairy yogurt purchases, September 2019
Men are open to trying new products
Figure 25: Non-dairy yogurt purchases, by gender, September 2019
New brands are entering, but consumers are still catching up
Figure 26: Non-dairy yogurt purchase shifts, September 2019
Taste is still a driving factor
Figure 27: Reasons for buying more non-dairy yogurt, September 2019

## Attitudes toward Yogurt

Active yogurt consumers focus on health
Figure 28: Attitudes toward yogurt, by non-dairy yogurt purchase shifts, September 2019

## Yogurt and Yogurt Drink Usage

The day starts with yogurt
Figure 29: Yogurt and yogurt drink usage occasions, by segment, September 2019
Consumers have yogurt as a snack
Figure 30: Yogurt and yogurt drink usage occasions, by segment, September 2019

## Interest in Yogurt Innovation

Innovations must be strategic to capture consumers' interest
Figure 31: Interest in yogurt innovations, September 2019
Yogurt goes green
Figure 32: Interest in yogurt innovations, by parental status, September 2019
Sugar is out, but sweet is still in
Methodology
Figure 33: TURF analysis - Interest in yogurt innovation, September 2019

## Appendix - Data Sources and Abbreviations

Data sources

## Yogurt and Yogurt Drinks - US - November 2019

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## Sales data

Fan chart forecast
Consumer survey data
Abbreviations and terms

## Abbreviations

## Appendix - The Market

Figure 34: Total US sales and forecast of market, at inflation-adjusted prices, 2012-22
Figure 35: Total US retail sales and forecast of yogurt and yogurt drinks, by segment, at current prices, 2014-24
Figure 36: Total US retail sales of yogurt and yogurt drinks, by segment, at current prices, 2017 and 2019
Figure 37: Total US retail sales and forecast of spoonable yogurt, at current prices, 2014-24
Figure 38: Total US retail sales and forecast of yogurt drinks/kefir, at current prices, 2014-24
Figure 39: Total US retail sales and forecast of yogurt and yogurt drinks, at inflation-adjusted prices, 2014-24
Figure 40: Total US retail sales and forecast of spoonable yogurt, at inflation-adjusted prices, 2014-24
Figure 41: Total US retail sales and forecast of yogurt drinks/kefir, at inflation-adjusted prices, 2014-24

## Appendix - Retail Channels

Figure 42: Total US retail sales of yogurt and yogurt drinks, by channel, at current prices, 2014-19
Figure 43: Total US retail sales of yogurt and yogurt drinks, by channel, at current prices, 2017 and 2019
Figure 44: US supermarket sales of yogurt and yogurt drinks, at current prices, 2014-19
Figure 45: US sales of yogurt and yogurt drinks through other retail channels, at current prices, 2014-19

## Appendix - The Consumer

Figure 46: Attitudes toward snacking, Spring 2019
Figure 47: Attitudes toward mealtimes, Spring 2019

