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"A healthy economy and strengthening housing and renovation market have helped the \$26 billion residential flooring market notch steady gains since 2013. Despite the rise of renters, further improvements in the overall economy, coupled with a willingness to invest in the home, will allow consumers to update and upgrade their current flooring to drive growth."

- Rebecca Cullen, Household Care Analyst

# This report looks at the following areas:

Retailers will play a key role in accelerating growth by improving the shopping experience by merging digital and physical elements.

- Technology advancements will help carpet compete against hard surface
- Reaching younger shoppers at key lifestages critical for growing market
- Replacement underpins purchases, décor and health serve as upgrade opportunity
- Tools and services that enhance shopping will reach younger demographics
- Practical attributes outweigh all else

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**DID YOU KNOW?** 

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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