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"While the majority of consumers shop for a combination of mainstream and natural/organic foods and beverages, the segment that exclusively seeks natural and organic remains very small. Interest in organic products continues to resonate with certain demographics, specifically younger adults and parents, over others."

Karen Formanski, Health and Wellness Analyst

# This report looks at the following areas:

- Consumer confusion may water down value of claims
- Lack of regulation is a sore spot for natural claims
- Mainstream supermarkets accommodate natural shoppers
- Majority buy at least some natural/organic, could be persuaded to buy more
- Private label offers gateway to organic loyalty
- Sustainability concerns encourage organic growth

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Not all consumers are convinced when it comes to natural and organic  $% \left( 1\right) =\left( 1\right) \left( 1\right)$ 

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Not all consumers are convinced when it comes to natural and organic

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