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"UK demand for thermal insulation has demonstrated an erratic development over recent years. This has been exacerbated by changes to government programmes promoting home energy efficiency measures, which has resulted in stop-start activity in the retro-fit building insulation market."

- Claudia Preedy, B2B Analyst

This report looks at the following areas:

- Long-term government framework for energy efficiency is needed to provide a clear direction and certainty for the insulation industry and supply chain
- New incentives and funding mechanism required to boost 'able-to-pay' market

The recovery in UK construction activity has, however, provided more stable growth opportunities for thermal insulation companies. The private housebuilding sector will continue to provide a positive impetus for thermal insulation demand, while the commercial construction sector is expected to be negatively affected by Brexit-related uncertainties, at least in the short term.

Government schemes promoting home energy efficiency measures (predominately through energy company obligation programmes such as ECO) have provided a boost to the building thermal insulation market over the last two decades, especially for cavity wall and loft insulation measures, and in more recent years solid wall insulation. However, frequent changes to government programmes have resulted in a stop-start retro-fit building thermal insulation market, encouraging a number of companies to shift focus from retro-fit to the new build sector.

The ECO scheme will continue to be a key driver of the retro-fit sector, but will not provide a renewed boost to thermal insulation measures as there has been no increase in government funding, while supplier obligation funding is only available to households at risk of fuel poverty. The private housebuilding sector is, however, expected to continue to provide a positive impetus for thermal insulation demand.

New incentives and funding mechanisms, such as green mortgage products, will play a vital role in stimulating growth in the 'able-to-pay' homeowner market as homeowners are reluctant to implement insulation-based energy-saving measures without a strong financial incentive.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Figure 5: UK market for thermal insulation, 2013-17

Building thermal insulation accounts for more than 70% of thermal insulation market

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Market Segmentation

Building thermal insulation

Frequent changes to home energy efficiency policies have resulted in a stop-start retro-fit market

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Sustainability, thinner materials and easier installation are key areas of product innovation Innovative robotic insulation solution enables more efficient and less disruptive floor insulation installation

Material price rises threaten supplier profits

Installers increasingly adopt multi-measure approach

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- Energy Industries Council
- **Energy Saving Trust**
- Insulation Manufacturers Association (IMA)
- National Insulation Association
- Thermal Insulation Contractors' Association
- Thermal Insulation Manufacturers & Suppliers Association
- Trade magazines
- **Building Control**
- Insulate Magazine
- Roofing, Cladding & Insulation
- Trade events
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