

Civil Engineering - UK - January 2018

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“The way companies procure civil engineering firms to deliver work is changing, particularly in the utilities sector.

Recent years have seen an increasing number of civil engineering companies enter into long-term partnerships and alliances with customers as utility companies look to form more collaborative relationships with suppliers.”

– **Claudia Preedy - B2B Analyst**

This report looks at the following areas:

- How have individual sectors of the civil engineering market performed over the last five years?
- What is the impact of legislative and regulatory measures on civil engineering construction activity?
- How have key players in the industry performed financially in recent years?
- What are the key drivers for growth over the next five years?

More collaborative and integrated relationships with suppliers are increasingly sought as they facilitate the delivery of long-term objectives through the most efficient solutions possible, which should also help accelerate innovation in those sectors. The utility sector was previously focussed on delivering outputs during the five-year regulatory spending period. This shift is also supported by regulatory changes, with industry regulatory bodies, such as Ofwat and Ofgem, encouraging companies to adopt more long-term strategic planning.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market

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