

Report Price: £3302.97 | \$4460.00 | €3717.16

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



"Today's university students are more distinctive and have personality. They value diligence and excellence also an informal and laid-back attitude. They appear both very practical and spoiled. Professional/academic skills are proactively invested, as well as hobby and leisure

- Scarlett Zhao, Associate Research Analyst

#### This report looks at the following areas:

An average of 3.4 channels is utilized to showcase their passions, in a creative manner and also aiming to inspire others. Products/services embedded with sociable attributes and in-depth compassion will win hearts of these youngsters.

- The importance of social circles
- Simultaneously hardworking and laid-back
- From emoji to meme marketing

# BUY THIS REPORT NOW

**VISIT:** store.mintel.com

**CALL:**EMEA
+44 (0) 20 7606 4533

Brazil 0800 095 9094

Americas +1 (312) 943 5250

China +86 (21) 6032 7300

+61 (0) 2 8284 8100

**EMAIL:** reports@mintel.com

**DID YOU KNOW?** 

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £3302.97 | \$4460.00 | €3717.16

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

#### **Table of Contents**

#### **Overview**

What you need to know

Covered in this Report

#### **Executive Summary**

The consumer

Students are more distinctive, but they still pay most attention to appearance

Figure 1: Favourite labels to describe themselves, July 2018

Figure 2: Annoying labels to describe themselves, July 2018

Sharing online and offline too

Figure 3: Channel where students share their hobbies/opinions, July 2018

Sources of stress

Figure 4: Sources of pressure, July 2018

Self-improvement spending

Figure 5: Self-improvement spending, July 2018

Figure 6: Self-improvement spending, by selective demographic, July 2018

Mobile payment more welcomed, and cash still used frequently

Figure 7: Frequently used payment methods in the last 6 months, July 2018  $\,$ 

Trading convenience for privacy

Figure 8: Privacy exchange for convenience, July 2018

Figure 9: The number of 'issues' listed above done in the past, July 2018

What we think

#### **Issues and Insights**

The importance of social circles

The facts

The implications

Simultaneously hardworking and laid-back

The facts

The implications

From emoji to meme marketing

The facts

The implications

Figure 10: McDonald's weather forecasts

Figure 11: Nongfu springs limited-edition bottles

#### The Consumer - What You Need to Know

Students attaching more distinctive labels to themselves, but good-looking still most important Both offline and online sharing channels used

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com



Report Price: £3302.97 | \$4460.00 | €3717.16

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

#### Career planning is a top concern

#### **Personality Tags**

#### Today's students are more distinctive

Figure 12: Favourite labels to describe themselves, July 2018

Figure 13: Annoying labels to describe themselves, July 2018

#### Students pay most attention to appearance

Figure 14: Pressure from 'not happy with body/appearance', July 2018

Sociable needs

#### **Channels for Sharing Opinions/Hobbies**

#### Sharing online or offline?

Figure 15: Channel where students share their hobbies/opinions, July 2018

#### Preferred channels diverse between boys and girls

Figure 16: Selected channels where students share their hobbies/opinions, by selective demographic, July 2018

#### Who are the 'KOLs' on campus?

Figure 17: Selected channels where students share their hobbies/opinions, by selective demographic, July 2018

#### **Sources of Stress**

#### Caught between competition and making friends

Figure 18: Sources of pressure, July 2018

#### Who tends to feel more lonely?

Figure 19: Sources of pressure, by selective demographic, July 2018

Figure 20: Movie lines

Figure 21: Sources of pressure, by selective demographic, July 2018

#### **Spending on Different Courses**

#### Investing in themselves

Figure 22: Self-improvement spending, July 2018

#### Student year and city tier influence what courses students likely to take

Figure 23: Self-improvement spending, by selective demographic, July 2018

#### **Payment Habits**

#### Mobile payment dominates but cash is still frequently used

Figure 24: Frequently used payment methods in the last 6 months, July 2018

#### Opportunity for gift cards and bank cards

Figure 25: Never used payment methods, July 2018

#### **Trading Privacy for Convenience**

#### Open-minded towards technology and user information

Figure 26: Privacy exchange for convenience, July 2018

Figure 27: The number of 'issues' listed above done in the past, July 2018

Figure 28: Singles' Survival Guide



VISIT: store.mintel.com

**CALL:** EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com



Report Price: £3302.97 | \$4460.00 | €3717.16 The abo

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

**Appendix - Methodology and Abbreviations** 

Methodology Abbreviations



**VISIT:** store.mintel.com

**CALL:** EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com