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"Traditional experts such as in-store counter staff, makeup artists and dermatologists are the most trusted sources of information in BPC, suggesting that brands can do more to reassert the position of traditional experts."
– Roshida Khanom, Associate Director BPC

This report looks at the following areas:

- How influential are influencers?
- Retail environments are crucial
- Highlight the expert

Traditional experts such as in-store counter staff, medical professionals and make-up artists are the most trusted sources of information in the BPC category amongst shoppers, with the in-store environment being an important source of information.

Social media influencers remain influential amongst women aged 16-24, despite an overall feeling of scepticism towards influencers.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Tightening budgets could drive a savvy shopper

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Following is for inspiration

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