## Yogurt and Yogurt Drinks - UK - July 2018

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"Environmentally friendly products such as with recycled packaging or sustainable farming guarantees attract strong consumer interest but are underexplored within the category. The public focus on plastic's impact on the environment makes such packaging innovation timely.

Meanwhile sustainable farming guarantees allow companies to boost their image as socially responsible." - Alice Baker, Research Analyst

This report looks at the following areas:

- Environmentally friendly products enjoy wide appeal
- Many parents would welcome less sweet-tasting children's yogurts
- Multiple opportunities to tap the consumer interest in functional benefits

Estimated at just shy of $£ 2$ billion in 2018, the UK yogurt and yogurt drinks market grew by $4.3 \%$ over 2013-18, driven primarily by inflation towards the end of the period. Further inflation is expected for both segments over 2018-23. Spoonable yogurt volume sales are predicted to remain largely flat, with some marginal growth for drinking yogurts. Consequently spoonable and drinking yogurt value sales are projected to rise by $9.5 \%$ to $£ 2.2$ billion and volumes by $1.2 \%$ to 666 million litres by 2023 .

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Actimel remains leader on yogurt drinks but loses sales

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Further NPD in low-fat and L/N/R sugar yogurts<br>Growth in lactose- and dairy-free segments helps to drive rise in L/N/R allergen claims<br>Advertising spend falls in 2017<br>Müller continues to focus on permissibility for Müllerlight

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## The Consumer - What You Need to Know

Three quarters of adults eat yogurt, while one in five drink yogurt drinks
Yogurts supporting digestive and immune health appeal particularly to older people
Environmentally friendly products have wide appeal
Consumers' label scrutiny adds pressure for the industry to improve its health credentials
Most people's maximum sugar level for yogurt is below even PHE targets
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