

Report Price: £2195.00 | \$2963.91 | €2470.25

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



"Brits are generally happy with their appearance, presenting a crucial challenge for an industry that is centred on helping people to change how they look. However, there is scope for operators in the cosmetic procedures market to appeal to a wider audience by moving away from the current association with drastic image changes."

- Jack Duckett, Sr Consumer Lifestyles Analyst

This report looks at the following areas:

- Encouraging a proactive approach to cosmetic procedures
- Navigating women's self-esteem

That Brits are generally happy with their appearance presents a significant challenge for an industry that is centred on helping people to change how they look. However, operators in the cosmetic procedures market can widen their appeal by moving away from the current association with drastic appearance changes and instead highlight their relevance in enabling people to safeguard their image for the future.

The industry can also benefit from expanding beyond the realms of visual changes, with clinics introducing new measures to help people manage the emotional difficulties that often accompany poor self-image.

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL:EMEA
+44 (0) 20 7606 4533

Brazil 0800 095 9094

Americas +1 (312) 943 5250

+86 (21) 6032 7300

APAC +61 (0) 2 8284 8100

EMAIL: reports@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £2195.00 | \$2963.91 | €2470.25

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

Overview

What you need to know

Executive Summary

The market

Appealing to alternative demographics

Consumers set to remain cautious spenders

BAAPS reports fall in number of surgeries performed in 2016

The consumer

Attitudes towards appearance

Figure 1: Contentment with selected body parts, November 2017

Experience of surgery low, but opportunities remain

Figure 2: Experience of and interest in selected surgical cosmetic procedures, November 2017

Interest in non-surgical procedures outstrips surgeries

Figure 3: Experience of and interest in selected non-surgical cosmetic procedures, November 2017

The benefits of pre-surgical psychological screening

Figure 4: Attitudes towards surgical cosmetic procedures, November 2017

The normalisation of non-invasive cosmetic procedures

Figure 5: Attitudes towards non-surgical cosmetic procedures, November 2017

Pitching cosmetic procedures as a preventative measure

Figure 6: Reasons for undergoing a surgical or non-surgical cosmetic procedure, November 2017

What we think

Issues and Insights

Encouraging a proactive approach to cosmetic procedures

The facts

The implications

Navigating women's self-esteem

The facts

The implications

The Market - What You Need to Know

Appealing to alternative demographics

Consumers set to remain cautious spenders

Obesity rates remain high

BAAPS reports fall in number of surgeries performed in 2016

Rise in botched surgeries

Market Drivers

Population continues to grow

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

Americas +1 (312) 943 5250 | China +86 (21) 6032 7300 APAC +61 (0) 2 8284 8100 |

EMAIL: reports@mintel.com



Report Price: £2195.00 | \$2963.91 | €2470.25

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 7: Trends in the age structure of the UK population, by gender, 2012-22

Appealing to male audiences

Financial confidence holds...

Figure 8: The financial well-being index, January 2015-November 2017

...but remains strongest amongst older demographics

Figure 9: Current financial wellbeing, by age, November 2017

Obesity rates remain high

Figure 10: Body mass index (BMI), overweight and obesity prevalence in England, by age, 2016

BAAPS reports fall in number of surgeries performed in 2016

Figure 11: Trends in types of cosmetic procedures, 2012-16

BPC market ebbs at demand for cosmetic procedures

BAAPS reports rise in botched surgeries

Celebrity enhancement: a double-edged sword

The Consumer - What You Need to Know

Perfecting over rectifying

Brits want better smiles

Women less happy with their appearance than men

Experience of surgery low, but opportunities remain

Interest in non-surgical procedures outstrips surgeries

Growing the male audience

The benefits of psychological screening pre-surgery

The UK as a cosmetic surgery hotspot

The normalisation of non-invasive cosmetic procedures

Cosmetic procedures as a preventative measure

Attitudes towards Appearance

Perfecting over rectifying

Figure 12: Contentment with selected body parts, November 2017

Brits prove generally happy with their faces...

Figure 13: Proportion of adults who indicate that they are unhappy/very unhappy with appearance of their teeth, by gender and age, November 2017

...but less satisfied with their bodies

Women less happy with their appearance than men

Figure 14: Proportion of adults who indicate that they are unhappy/very unhappy (NET) with selected body parts, by gender, November 2017

Experience of and Interest in Surgical Procedures

Experience of surgery low, but opportunities remain

Figure 15: Experience of and interest in selected surgical cosmetic procedures, November 2017

Interest in surgeries higher amongst women

Figure 16: Interest in selected surgical cosmetic procedures, by gender, November 2017

Figure 17: Women's interest in selected surgical cosmetic procedures, by age, November 2017

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094

Americas +1 (312) 943 5250 | China +86 (21) 6032 7300 APAC +61 (0) 2 8284 8100 |

EMAIL: reports@mintel.com



Report Price: £2195.00 | \$2963.91 | €2470.25

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Young men prove most interested in hair transplant procedures

Figure 18: Men's interest in selected surgical cosmetic procedures, by age, November 2017

Experience of and Interest in Non-surgical Procedures

Interest in non-surgical procedures outstrips surgeries

Figure 19: Experience of and interest in selected non-surgical cosmetic procedures, November 2017

Figure 20: 3D-Lipo 'Dying To Be Beautiful' campaign, September 2016

New technologies boost non-surgical market

Social media normalises non-surgical procedures for young women

Figure 21: Interest in selected non-surgical cosmetic procedures, by gender, November 2017

Growing the male audience

Figure 22: Interest in any non-surgical cosmetic procedures (NET), by gender and age, November 2017

Teeth whitening proves most popular non-surgical procedure

Figure 23: Proportion of adults interested in professional teeth whitening, by age, November 2017

Attitudes towards Surgical Procedures

The benefits of pre-surgery psychological screening

Figure 24: Attitudes towards surgical cosmetic procedures, November 2017

The UK as a cosmetic surgery hotspot

Figure 25: Agreement with the statement "It is just as safe having surgical procedures performed abroad as in the UK", by age, November 2017

Attitudes towards Non-surgical Procedures

High demand for more regulation for non-surgical procedures

Figure 26: Attitudes towards non-surgical cosmetic procedures, November 2017

The normalisation of non-invasive cosmetic procedures

Figure 27: Agreement with selected attitudes towards non-surgical cosmetic procedures, by age, November 2017

The growing threat of BPC innovation

Figure 28: Agreement with the statement "You can achieve the same effects with beauty products as you can with non-surgical procedures", by age, November 2017

Reasons for Undergoing Cosmetic Procedures

A third of all adults undergo procedures to boost self-confidence

Figure 29: Reasons for undergoing as surgical or non-surgical cosmetic procedure, by gender, November 2017

Men more influenced by others' experience

Pitching cosmetic procedures as a preventative measure

Appendix - Data Sources, Abbreviations and Supporting Information

Abbreviations

Consumer research methodology

BUY THIS REPORT NOW VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100 | **EMAIL:** reports@mintel.com