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"Value-for-money gastropubs are fuelling the pub sector.

Diners want set menus and there is potential to boost lunch sales. However, dishes high in sugar, salt and fat may have to be reformulated if pubs wish to win favour with health-conscious diners. Under-45s are interested in using apps to book tables, pre-order and pay."

- Trish Caddy, Foodservice Analyst

This report looks at the following areas:

- Premiumise the offers to boost sales
- Digital ordering is becoming mainstream

Meal promotions such as set menus and meal deals are attracting frugal-minded diners. However, pubs are premiumising these deals to target those who are prepared to pay more for a pub meal.

Given that diners have an affinity for traditional pub dishes, coupled with an interest in lunchtime takeaway options could unlock opportunities for more pubs to push into the lunch market. But first, dishes that are high in sugar, salt and fat may have to be reformulated if pubs wish to win favour with health-conscious diners.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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