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"Yogurt companies will need to find a compelling alternative reason for shoppers to choose their products, as competitively lowering prices eventually becomes unsustainable. With many people amenable towards paying more for a guarantee on farmers' pay or animal welfare, making their credentials in these areas tangible to consumers could provide companies with that alternative hook."

- Ali

This report looks at the following areas:

- · Ethical claims should allow companies to differentiate themselves
- · Fruit & vegetable blends offer innovative way to cut sugar in yogurts
- · Larger formats could enable yogurt drinks to benefit from sugar tax

This report examines the UK retail market for yogurts and yogurt drinks, excluding sales through foodservice establishments. Mintel's definition of yogurt includes spoonable yogurt, fromage frais and yogurt drinks.

Functional fermented milk drinks such as Yakult are included in the report since cultures similar to those contained therein feature in products positioned as yogurt. The market size includes quark as it is a fermented dairy product, however its share of the market is small.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Arla promotes Skyr

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