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"Low cost delivery demands continue to push down prices, making competitive contract bids even more difficult for smaller firms in the manned security industry. Larger facilities management companies that can offer customers greater economies have a price advantage, but are also seeing a fall in revenues achieved per contract." – Ambreen Ahmad, Research Analyst

## This report looks at the following areas:

- What are the key factors creating demand for manned security?
- How have changing economic conditions affected the market?
- How can small companies compete with larger facilities management providers?
- How is technology impacting the manned security market?
- What does the future of the UK's manned security sector look like?

Upcoming minimum wage increases and the introduction of the living wage in 2016 will add further pressure to a market traditionally reliant on lower waged staff, with the manpower-intensive manned security sector particularly affected

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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