

Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



"While Americans' lives may be busier than ever, they continue to carve out time for housecleaning, reflecting the importance they place on keeping their homes clean. The amount of average time adults spend cleaning the house in a typical week confirms an ongoing opportunity for household cleaning products that help save time and effort."

- John Owen, Senior Household Analyst

This report looks at the following areas:

- Easy-cleaning surface cleaner segments gain, disinfection still important
- More than four hours a week spent on cleaning, gender gap narrows
- An overall preference for quick, efficient cleanups

This report builds on the analysis presented in Mintel's *Cleaning the House – US, June 2014* and *June 2013*. It examines consumer attitudes and behaviors toward housecleaning, including the amount of time people spend doing housecleaning, their approach to housecleaning overall as well as to individual cleaning tasks, and their preferences in cleaning product attributes and benefits.

## BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533

> Brazil 0800 095 9094

Americas +1 (312) 943 5250

арас +61 (0) 2 8284 8100

EMAIL: reports@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

### Table of Contents

0	verview
	What you need to know
	Definition
E	xecutive Summary
	The issues
	Easy-cleaning surface cleaner segments gain, disinfection still important Figure 1: Total US sales of household surface cleaners, by segment, at current prices, 2012 and 2014
	More than four hours a week spent on cleaning, gender gap narrows Figure 2: Time spent housecleaning per week, by gender and age, March 2015
	An overall preference for quick, efficient cleanups Figure 3: Overall approach: A little at a time versus top-to-bottom cleaning, by time spent cleaning the house, March 201
	The opportunities
	Toilets, kitchen countertops are focal points for cleaning and disinfection Figure 4: Approach to cleaning the toilet and kitchen countertops, March 2015
	Strong interest in products that provide a longer lasting clean Figure 5: Interest in select new cleaning products, March 2015
	Heavy cleaners more attuned to the safety of cleaning products Figure 6: Attitudes toward ingredient safety, by time spent cleaning, March 2015
	What it means
Т	he Market – What You Need to Know
	Time spent on housework declined only slightly between 2003 and 2013
	Easy-cleaning surface cleaner segments gain, disinfection still important
	Flat sales in largest segment slow growth of cleaning equipment category
M	larket Factors
	Time spent on housework declined only slightly between 2003 and 2013
	Gender gap in housework continues to narrow Figure 7: Time spent daily on housework, minutes, 2003-13
	More households, but households getting smaller Figure 8: Households, by presence of own children, 2003-13
	Figure 9: Household size, 2003-13
	Growing influence of Hispanic market
	Slowing initiaties of hispanic market
	Figure 10: Households with own children, by race and Hispanic origin of householder, 2013

Easy-cleaning surface cleaner segments gain, disinfection still important

Figure 12: Total US sales of household surface cleaners, by segment, at current prices, 2012 and 2014

# BUY THIS REPORT NOW

VISIT: store.mintel.com CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100 EMAIL: reports@mintel.com



## Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Flat sales in largest segment slow growth of cleaning equipment category Figure 13: Total US sales of household cleaning equipment, by segment, at current prices, 2012 and 2014 Key Players - What You Need to Know Products that enable quick spot cleaning and disinfection gain A focus on safer ingredients Improving the cleaning experience Products that require elbow grease lose ground Robotics poised to gain Self-cleaning surfaces could reduce the need for cleaning What's Working? Products that enable quick spot cleaning and disinfection gain A focus on safer ingredients Improving the cleaning experience, brought to life in marketing Figure 14: #SwifferDad video featuring Anthony Anderson, 2015 What's Struggling? Products that require elbow grease lose ground Figure 15: Household usage of select household cleaning products, 2010 and 2015 What's Next? Robotics poised to gain Self-cleaning surfaces Long-lasting treatments The Consumer – What You Need to Know Housecleaning a high-participation and increasingly gender-neutral chore More than four hours a week spent on cleaning An overall preference for quick, efficient cleanups Toilets, kitchen countertops are focal points for cleaning and disinfection Strong interest in products that provide a longer lasting clean Heavy cleaners pressed for time but less willing to trade results for convenience Heavy cleaners more attuned to the safety of cleaning products Responsibility for Cleaning the House Housecleaning a high-participation and increasingly gender-neutral chore Figure 16: Responsibility for cleaning the house, March 2015 In their words: Sharing responsibility Time Spent Cleaning the House More than four hours a week spent on cleaning Figure 17: Time spent housecleaning per week, by gender and age, March 2015 Cleaners in larger households spend more time cleaning

BUY THIS REPORT NOW CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100 EMAIL: reports@mintel.com



### Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 18: Time spent housecleaning per week, by number of people in household, March 2015

### Overall Approach to Cleaning the House

#### An overall preference for quick, efficient cleanups

Figure 19: Overall approach to cleaning the house, March 2015

Heaviest cleaners prefer top-to-bottom cleaning, specialized products

Figure 20: Overall approach: A little at a time versus top-to-bottom cleaning, by time spent cleaning the house, March 2015

In their words: Cleaning routines

### Approach to Specific Housecleaning Tasks

Toilets, kitchen countertops are focal points for cleaning and disinfection

Windows and furniture less likely to get regular cleaning

Figure 21: Approach to specific housecleaning tasks, March 2015

In their words: Cleaning priorities

### Interest in New Cleaning Products

Strong interest in products that provide a longer lasting clean

Natural alternatives

Moderate interest in robotics, more education needed

Figure 22: Interest in new cleaning products, March 2015

### Attitudes toward Household Care

Heavy cleaners pressed for time but less willing to trade results for convenience

Heavy cleaners more attuned to the safety of cleaning products Figure 23: Attitudes toward household care, by time spent, March 2015

In their words: Concern over cleaning product ingredients

#### Appendix – Data Sources and Abbreviations

Data sources Consumer survey data Consumer qualitative research Abbreviations and terms Abbreviations

# BUY THIS REPORT NOW

VISIT: store.mintel.com CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100 EMALL: reports@mintel.com