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"While dishwashing product sales have outpaced those of most other household care product categories in recent years, category growth slowed in 2014, indicating that price competition has grown more intense. Accelerating sales growth beyond this modest pace may require more compelling new product launches in both segments. Dishwashing liquid brands' efforts to expand usage beyond dishes could also help to accelerate sales gains."

This report looks at the following areas:

- Solid growth rate shows signs of softening
- Dishwashing product usage rates largely unchanged
- Dishwashing liquid product selection starts with grease-cutting power
- Prevention of problems a key theme in detergent purchase decisions

This report builds on the analysis presented in Mintel's *Dishwashing Products – US, May 2014* and reports of the same title published in May 2013, April 2012, and April 2011.

For the purposes of this report, Mintel defines dishwashing products as follows:

- dishwashing liquid for hand-washing dishes
- detergent for automatic dishwashers
- rinse aids for automatic dishwashers.

This report excludes towels, scrubbers, and other tools used for cleaning.

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DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



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