

# Report Price: £1750.00 | \$2834.04 | €2223.04

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Regional/local newspapers continue to struggle as the industry faces print circulation declines, job losses and closures. Publishers are putting extra investment into developing their online products in terms of content, format, advertising and paywalls in order to best compensate for the decline of print.

# This report looks at the following areas:

- Is free the best option?
- Boosting digital further

Only 11% of consumers currently read local digital newspapers, however, the industry can tap into the potential interest among younger consumers by making online formats more engaging and relevant for this generation. Some 19% of 16-24s who read local papers are interested in paying for digital editions.

Away from the multitude of regional/local newspapers experiencing fairly severe declines, there is one success story in particular, the London Evening Standard. While the Evening Standard has locational advantages that other newspapers do not have, its resurrection after going free should give other newspapers pause for thought over whether the free option could be a route to take once circulation has dropped to an unprofitable level.

# BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533

> Brazil 0800 095 9094

Americas +1 (312) 943 5250

арас +61 (0) 2 8284 8100

EMAIL: reports@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



# Report Price: £1750.00 | \$2834.04 | €2223.04

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

## Table of Contents

#### Overview

What you need to know

Covered in this report

## Executive Summary

## Rapid decline in print circulation to continue

Figure 1: Forecast for the annual circulation of print regional newspapers in the UK, 2010-20

### Less than half are regular readers

Figure 2: Regional newspaper formats read, April 2015

#### Few willing to pay for digital

Figure 3: Willingness to pay, April 2015

### Most read print at home

Figure 4: Print behaviour, April 2015

#### People find it important to be aware of local issues

Figure 5: Attitudes towards regional newspapers, April 2015

#### Most interest for stories on local people

Figure 6: Sections read, April 2015

#### Issues and Insights

#### Is free the best option?

The facts

The implications

Boosting digital further

The facts

The implications

### The Market – What You Need to Know

Rapid decline in print circulation to continue

Digital browsers booming

Cover prices continue to rise...

...but Trinity Mirror launches Britain's biggest free weekly paper

Over three quarters own a smartphone

BBC's Local Live to increase links to regional press

More newspapers go behind metered paywall

#### Market Drivers

Cover prices continue to rise...

Figure 7: UK cover price for leading regional dailies, December 2013 and December 2014

...but Trinity Mirror launches Britain's biggest free weekly paper

Over three quarters own a smartphone

# BUY THIS REPORT NOW

VISIT: store.mintel.com CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100 EMALL: reports@mintel.com



# Report Price: £1750.00 | \$2834.04 | €2223.04

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 8: Household ownership of consumer technology products, April 2014 and April 2015

BBC's Local Live increases links to regional press

More newspapers go behind metered paywall

Facebook now publishing news on network

Strikes as job cuts continue

Market Size and Forecast

## Rapid decline in print circulation to continue

Figure 9: Forecast for the annual circulation of print regional newspapers in the UK, 2010-20

Figure 10: Forecast for the annual circulation of print regional newspapers in the UK, 2010-20

#### Digital seeing significant gains

Figure 11: Forecast for the volume of daily unique browsers of regional newspaper digital networks, 2010-20

Figure 12: Forecast for the volume of daily unique browsers of regional newspaper digital networks, 2010-20

#### Key Players – What You Need to Know

Evening titles see worse declines

Trinity Mirror overtakes Newsquest

Regional newspapers look to appeal to Millennials

Local World introduces Evening app

Liverpool Echo asks readers to fill blank pages

My Manifesto project launched by Trinity Mirror

Manchester Evening News leads the way on social media

#### Launch Activity and Innovations

Regional newspapers get political

My Manifesto project launched by Trinity Mirror

Johnston Press launches video-based election website

Regional newspapers look to appeal to Millennials

Local World launches website of 'weird and wonderful' regional news

Johnston Press launches online-led title for Belfast

Local World introduces evening app

Liverpool Echo asks readers to fill blank pages

## Market Share

Evening titles see worse declines

Figure 13: Circulation trends for leading regional newspaper print titles, December 2013 and December 2014

#### Trinity Mirror overtakes Newsquest

Figure 14: Leading regional press online networks, daily unique browsers, 2010-14

#### Brand Communication and Promotion

#### Manchester Evening News leads the way on social media

Figure 15: Facebook 'likes' and Twitter followers for selected regional newspapers, July 2015

# BUY THIS REPORT NOW

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100 EMALL: reports@mintel.com



# Report Price: £1750.00 | \$2834.04 | €2223.04

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

The Consumer – What You Need to Know Less than half are regular readers Few willing to pay for digital Smartphones catching up with laptops Most read print at home except in London Nearly half access regional news via social media Customisable apps have potential with younger people Stories on local people most popular Formats Read Less than half are regular readers Figure 16: Regional newspaper formats read, April 2015 Big rise in Scottish regional newspaper readers Willingness to Pay Few willing to pay for digital... Figure 17: Willingness to pay, April 2015 ...but younger people are more willing to pay Figure 18: Willingness to pay, by age, April 2015 **Devices Used** Smartphone catching up with laptop Figure 19: Devices used. April 2015 Print Newspaper Behaviour Most read print at home except in London... Figure 20: Print behaviour, April 2015 ...but younger people are more inclined to read print while commuting Figure 21: Print behaviour, by age, April 2015 Social Media Nearly half access regional news via social media Figure 22: Social media, April 2015 Attitudes towards Regional Newspapers People find it important to be aware of local issues Figure 23: Attitudes towards regional newspapers, April 2015 Customisable apps have potential with younger people Figure 24: Attitudes towards regional newspapers, by formats read, April 2015 Figure 25: Attitudes towards regional newspapers, by age, April 2015 Content from readers can be a useful tool Resistance to advertising Sections Read

# BUY THIS REPORT NOW

CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100 EMAIL: reports@mintel.com



# Report Price: £1750.00 | \$2834.04 | €2223.04

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Most interest for stories on local people Figure 26: Sections read, April 2015

Jobs and property have digital potential

Figure 27: Sections read, by format read, April 2015

## Sports a key online area

Appendix – Data Sources and Abbreviations

Data sources

Abbreviations

# Appendix – Market Size and Forecast

#### Market size

Figure 28: Best- and worst-case forecast for annual circulation of print regional newspapers in the UK, 2015-20

Figure 29: Best- and worst-case forecast for the volume of daily regional unique browsers, 2015-20

## Fan chart forecast

# BUY THIS REPORT NOW

VISIT: store.mintel.com CALL: EMEA +44 (0) 20 7606 4533 | Brazil 0800 095 9094 Americas +1 (312) 943 5250 | APAC +61 (0) 2 8284 8100 EMALL: reports@mintel.com