

Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



"While the majority of Hispanics are speaking English and the influence of the American culture in their lives is strong, there are cultural differences beyond language that need to be considered when determining the most efficient way of communicating with them."

Juan Ruiz, Senior Multicultural Analyst

This report looks at the following areas:

- Why Hispanics are more bicultural than ever before
- How Hispanics see themselves compared to the typical American
- The importance of Hispanic values and traditions, family, and Spanish language
- Hispanics' social life
- Hispanics' political and religious views
- The language Hispanics prefer when using different media channels

The pressure of the American culture on the lives of Hispanics in their day-to-day activities outside the home (ie at school, at work, etc) as well as the Hispanic influence from family and friends is creating an environment that promotes biculturalism. Hispanics living in the US are constantly balancing the presence and influence of both the American and Hispanic cultures in their lives and assign more weight to one or the other depending on the situation and occasion. Due to the competing influences, it is difficult for one culture to completely overpower the other. There are a number of reasons, covered throughout this report, that serve as checks and balances to prevent any particular culture from suppressing the other. There are situations when one is more dominant than the other and vice versa, but for the majority of Hispanics both cultures play and will continue to play an important role. It is for this reason that among unacculturated, bicultural, and acculturated, the Hispanic segment expected to grow the most is biculturalism.

This is the first report Mintel has prepared on the topic of *Hispanics and American Culture and Identity*. However, readers of this report may be interested in other titles in Mintel's Multicultural series, including *Hispanics and Online Shopping – US, May 2014* and *Hispanics and Social Media – June 2014*.

BUY THIS REPORT NOW

VISIT: store.mintel.com

CALL: EMEA +44 (0) 20 7606 4533

> Brazil 0800 095 9094

Americas +1 (312) 943 5250

арас +61 (0) 2 8284 8100

EMAIL: oxygen@mintel.com

DID YOU KNOW?

This report is part of a series of reports, produced to provide you with a more holistic view of this market



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

Scope and Themes

What you need to know

Definition

Figure 1: Hispanics by level of acculturation, March 2014

Figure 2: Hispanics' gender, age, household income, and language spoken at home, by level of acculturation, March 2014

Data sources

Consumer survey data

Executive Summary

55 million and counting

Figure 3: Population, by race and Hispanic origin, 1970-2020

Hispanics' purchasing power by 2018 is projected to be \$1.6 trillion

Figure 4: Purchasing power, by race/Hispanic origin, 1990-2018

Americans, but not typical

Figure 5: Perceived difference of Hispanics (self) versus typical American – difference of top 2 box, March 2014

The acculturation path: from family oriented to individualistic

Figure 6: Correspondence analysis, March 2014

Importance of values and traditions

Figure 7: Importance of values and traditions among Hispanics, by level of acculturation, March 2014

Importance of family

Figure 8: Importance of family among Hispanics, by level of acculturation, March 2014

The importance of Spanish

Figure 9: Importance of Spanish language among Hispanics, by level of acculturation, March 2014

For the majority of Hispanics, this is home

Figure 10: Hispanics' future plans, by level of acculturation, March 2014

Hispanic culture still strong at bicultural households

Figure 11: People Hispanics spend time with, bicultural Hispanics, March 2014

What we think

Issues and Insights

As more Hispanics speak English, are they being reached by general marketing efforts?

The issues

The implications

With the majority of Hispanics younger than 18 being born in the US, are Hispanic values and traditions in danger of being lost?

The issues

The implications

Entering their circle

The issues

BUY THIS REPORT NOW



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

The implications

Trend Application

Trend: Many Mes

Trend: Immaterial World

Trend: Edutainment

Buying Power of US Hispanics

Key points

Hispanics' purchasing power growth between 1990 and 2018 is projected to be 666%

Figure 12: Purchasing power, by race/Hispanic origin, 1990-2018

Figure 13: Purchasing power, by race/Hispanic origin, 1990-2018

Figure 14: Top 10 states ranked by share of Hispanic buying power, rank by Hispanic share of buying power by state, 2013

Figure 15: Top 10 states ranked by dollar amount of Hispanic buying power, 2013

US household income distribution

Figure 16: Median household income, by race and Hispanic origin of householder, 2012

Demographic Profile of US Hispanics

Key points

Population trends

Figure 17: Population by race and Hispanic origin, 2009-19

Figure 18: Population, by race and Hispanic origin, 1970-2020

Figure 19: Asian, Black, and Hispanic populations, 1970-2020

Hispanic share of births

Figure 20: Distribution of births, by race and Hispanic origin of mother, 2002-12

The Hispanic and total US population by age

Figure 21: Hispanic share of the population, by age, 2009-19

The Hispanic and total US population by gender

Figure 22: Population, by gender and Hispanic origin, 2009-19

Figure 23: Age distribution of women, by Hispanic origin, 2014

Figure 24: Age distribution of men, by Hispanic origin, 2014

Characteristics

Marital status

Figure 25: Marital status of people aged 18 or older, by race and Hispanic origin, 2013

Figure 26: Marital status of Hispanics, by age, 2013

Figure 27: Gender ratio, by age and Hispanic origin, 2014

Household size

Figure 28: Average household size and average number of adults and children in households, by race and Hispanic origin, 2013

Children in the household

Figure 29: Households, by presence and ages of own children, 2013

Generations

BUY THIS REPORT NOW



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 30: Generations, by Hispanic origin, 2014

Figure 31: Distribution of generations by race and Hispanic origin, 2014

Hispanics by country of origin/heritage

Figure 32: Hispanic population, by country of origin/heritage

Mexicans (63% of US Hispanics)

Figure 33: Number of tortilla-related products launched per year in the US, 1996-2013

Puerto Ricans (9% of US Hispanics)

Cubans (4% of US Hispanics)

Dominicans (3% of US Hispanics)

Central Americans (8% of US Hispanics)

South Americans (5% of US Hispanics)

Figure 34: US Hispanic population, by country of origin/heritage, 2000-10

Figure 35: Largest* Hispanic groups, by region, by country of origin/ancestry, 2010

Hispanics by geographic concentration

Figure 36: Hispanic population, by region of residence, 2000-10

Figure 37: Hispanic or Latino population as a percentage of total population by county, 2010

States with the most Hispanic population growth

Figure 38: States ranked by change in Hispanic population, 2000-10

Figure 39: Percent change in Hispanic or Latino population by county, 2000-10

Key Hispanic metropolitan areas

Figure 40: Metropolitan areas with the largest number of Hispanic residents, by country of origin/ancestry, 2010

Hispanics online

Figure 41: Internet use among Hispanics aged 18+, 2013

Marketing Strategies

Theme: Remembering roots and final destination

Ronald McDonald House Charities - Hacer TV spot

Figure 42: Ronald McDonald House Charities, Hacer Spanish TV spot, June 2014

Theme: Satirizing Hispanics' interaction with the American culture

Kraft Macaroni & Cheese – "Compra Secreta (Secret Purchase)" TV Spot Figure 43: Kraft Mac and Cheese, Compra Secreta TV spot, June 2014

Theme: Multiple generations in the household

Honey Bunches of Oats - "Abuelita" TV Spot

Figure 44: Honey Bunches of Oats, Abuelita TV spot, June 2014

How Hispanics See Themselves

Key points

Mirror, mirror on the wall...

Figure 45: Perceived difference of Hispanics (self) vs typical American - difference of top 2 box, March 2014

Correspondence analysis

Methodology

BUY THIS REPORT NOW



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

The acculturation path: from family oriented to individualistic

Figure 46: Correspondence analysis, March 2014

Figure 47: Phrases used by Hispanics to describe themselves - Top 2 Box, by level of acculturation, March 2014

Younger Hispanics more individualistic

Figure 48: Phrases used by Hispanics to describe themselves – Top 2 Box, by age, March 2014

Hispanics don't have strong feelings about how to describe the typical American Figure 49: Phrases Hispanics use to describe the typical American– Top 2 Box, by age, March 2014

Unacculturated Hispanics have a positive image of the typical American

Figure 50: Phrases Hispanics use to describe the typical American- Top 2 Box, by level of acculturation, March 2014

Importance of Hispanic Values and Traditions

Key points

Importance of values and traditions

Figure 51: Importance of values and traditions among Hispanics, by level of acculturation, March 2014

Hispanic women play important role instilling Hispanic values and traditions

Figure 52: Importance of values and traditions among Hispanics, by gender, March 2014

Importance of Hispanic values and traditions decreases slightly with income

Figure 53: Importance of values and traditions among Hispanics, by household income, March 2014

Importance of Family

Key points

Importance of family

Sitting together as a family for dinner is important to Hispanics

Family is important even when they live far away

Watching TV together as a family less important as Hispanics are more acculturated

Shopping as a family more important among less acculturated Hispanics

Figure 54: Importance of family among Hispanics, by level of acculturation, March 2014

Hispanic women are the glue that keeps the family together

Figure 55: Importance of family among Hispanics, by gender, March 2014

Importance of Spanish

Key points

The majority of Hispanics are bilingual

Figure 56: Language spoken at home, July 2012- September 2012

Importance of Spanish

Figure 57: Importance of Spanish language among Hispanics, by level of acculturation, March 2014

Importance of Spanish increases among older Hispanics

Figure 58: Importance of Spanish language among Hispanics, by age, March 2014

Importance of activities in Spanish decreases with income

Figure 59: Importance of Spanish language among Hispanics, by household income, March 2014

Why Hispanics are Becoming More Bicultural

BUY THIS REPORT NOW



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Key points

For the majority of Hispanics, this is home Figure 60: Hispanics' future plans, by level of acculturation, March 2014

5

Hispanics enjoy living the American lifestyle and customs

Figure 61: Hispanics' culture and lifestyle, by gender, November 2012-December 2013

A little English helps Hispanics enjoy what the American culture has to offer Figure 62: Hispanics' culture and lifestyle, by languages spoken in home, November 2012-December 2013

From tamales to mac & cheese, Hispanics like it all

Figure 63: Hispanics' eating habits, by age, November 2012-December 2013

The majority of Hispanics enjoy traditional Hispanic foods, but prepare them less frequently as they become more acculturated Figure 64: Hispanics' eating habits, by languages spoken in home, November 2012-December 2013

Hispanics celebrate US holidays with a twist

Figure 65: Hispanics' culture and lifestyle, by languages spoken in home, November 2012-December 2013

A note about Cinco de Mayo

The role of social networks keeping Hispanics connected to their Hispanic roots

Figure 66: Attitudes toward social networks - Latin culture - Any agree, by level of acculturation, March 2014

Social Life

Key points

Family gatherings are an important part of Hispanics' lives

Figure 67: Hispanics' social life, by gender, November 2012-December 2013

When Spanish is lost, so is an important link to Latino roots

Figure 68: Hispanics' social life, by languages spoken in home, November 2012-December 2013

Birds of a feather flock together

Figure 69: People Hispanics spend time with, unacculturated Hispanics, March 2014

Bicultural Hispanics still relate mainly with other Hispanics at home

Figure 70: People Hispanics spend time with, bicultural Hispanics, March 2014

Acculturated Hispanics live in an English-language world

Figure 71: People Hispanics spend time with, acculturated Hispanics, March 2014

Political Views

Key points

Hispanics skew conservative but use a different definition

Figure 72: Hispanics' political outlook, by age, November 2012-December 2013

Slightly more than half of Hispanics are registered to vote

Figure 73: Hispanics registered to vote, by age, November 2012-December 2013

The majority of Hispanics not registered to vote may not be eligible yet

Figure 74: Hispanics registered to vote, by languages spoken in home, November 2012-December 2013

Hispanics lean Democrat

Figure 75: Hispanics' political party registration, by gender, November 2012-December 2013

While moderate, Republicans' appeal increases among English-dominant Hispanics

BUY THIS REPORT NOW



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 76: Hispanics' political party registration, by languages spoken in home, November 2012-December 2013

Religious Views

Key points

The majority of Hispanics are still Catholic...

Figure 77: Hispanics and religion, by age, November 2012-December 2013

... but preference declines as English begins to dominate

Figure 78: Hispanics and religion, by languages spoken in home, November 2012-December 2013

Language and the Media

Key points

Spanish-language magazines and newspapers have a clear niche

Figure 79: Language and the media among Hispanics – books, magazines, or newspapers, by languages spoken in home, November 2012-December 2013

As long as some Spanish is spoken, Spanish-language programming has its charm

Figure 80: Language and the media among Hispanics – television, by languages spoken in home, November 2012-December 2013

Radio preferences are also driven by mood

Figure 81: Language and the media among Hispanics – radio, by languages spoken in home, November 2012-December 2013

English is preferred to go online

Figure 82: Language and the media among Hispanics – websites, by languages spoken in home, November 2012-December 2013

Using Spanish helps to rally Spanish-dominant Hispanics

Figure 83: Attitudes toward language and media, by languages spoken in home, November 2012-December 2013

Acculturation

What is acculturation?

Figure 84: Acculturation diagram

Figure 85: Variables that affect acculturation

Why is level of acculturation important?

Levels of acculturation

Figure 86: Characteristics of primary acculturation levels

What is retroacculturation?

Appendix: Other Useful Consumer Tables

Importance of Spanish language

Figure 87: Importance of Spanish language among Hispanics, by gender, March 2014

Figure 88: Importance of Spanish language among Hispanics, by language primarily spoken in the home, March 2014

Figure 89: Importance of Spanish language among Hispanics, by level of acculturation, March 2014

Importance of family

Figure 90: Importance of family among Hispanics, by age, March 2014

Figure 91: Importance of family among Hispanics, by household income, March 2014

Figure 92: Importance of family among Hispanics, by language primarily spoken in the home, March 2014

Figure 93: Importance of family among Hispanics, by level of acculturation, March 2014

Importance of values and traditions

BUY THIS REPORT NOW



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 94: Importance of values and traditions among Hispanics, by age, March 2014

Figure 95: Importance of values and traditions among Hispanics, by language primarily spoken in the home, March 2014

Figure 96: Importance of values and traditions among Hispanics, by level of acculturation, March 2014

Future plans

Figure 97: Future plans, by gender, March 2014

Figure 98: Future plans, by language primarily spoken in the home, March 2014

Figure 99: Future plans, by level of acculturation, March 2014

Phrases used to describe yourself

Figure 100: Phrases used by Hispanics to describe themselves - Top 2 Box, by gender, March 2014

Figure 101: Phrases used by Hispanics to describe themselves - Top 2 Box, by household income, March 2014

Figure 102: Phrases used by Hispanics to describe themselves – Top 2 Box, by language primarily spoken in the home, March 2014

Phrases used to describe typical American

Figure 103: Phrases Hispanics use to describe the typical American- Top 2 Box, by gender, March 2014

Figure 104: Phrases Hispanics use to describe the typical American- Top 2 Box, by age, March 2014

Figure 105: Phrases Hispanics use to describe the typical American– Top 2 Box, by household income, March 2014

Figure 106: Phrases Hispanics use to describe the typical American- Top 2 Box, by language primarily spoken in the home, March 2014

Figure 107: Phrases Hispanics use to describe the typical American- Top 2 Box, by level of acculturation, March 2014

Why Hispanics are bicultural

Figure 108: Hispanics' culture and lifestyle, by gender, November 2012-December 2013

Figure 109: Hispanics' culture and lifestyle, by gender, November 2012-December 2013

People spend time with

Figure 110: People Hispanics spend time with – At home, by gender, March 2014 Figure 111: People Hispanics spend time with – At home, by age, March 2014 Figure 112: People Hispanics spend time with – At home, by language primarily spoken in the home, March 2014 Figure 113: People Hispanics spend time with – At home, by language primarily spoken in the home, March 2014 Figure 114: People Hispanics spend time with – At home, by level of acculturation, March 2014 Figure 115: People Hispanics spend time with – Out of home (not at work), by gender, March 2014 Figure 116: People Hispanics spend time with – Out of home (not at work), by age, March 2014 Figure 117: People Hispanics spend time with – Out of home (not at work), by household income, March 2014 Figure 118: People Hispanics spend time with – Out of home (not at work), by language primarily spoken in the home, March 2014 Figure 119: People Hispanics spend time with – Out of home (not at work), by language primarily spoken in the home, March 2014 Figure 119: People Hispanics spend time with – Out of home (not at work), by level of acculturation, March 2014 Figure 120: People Hispanics spend time with – At work, by gender, March 2014 Figure 121: People Hispanics spend time with – At work, by age, March 2014 Figure 122: People Hispanics spend time with – At work, by household income, March 2014 Figure 123: People Hispanics spend time with – At work, by language primarily spoken in the home, March 2014 Figure 124: People Hispanics spend time with – At work, by language primarily spoken in the home, March 2014 Figure 125: People Hispanics spend time with – At work, by language primarily spoken in the home, March 2014 Figure 126: People Hispanics spend time with – At work, by language primarily spoken in the home, March 2014 Figure 127: People Hispanics spend time with – At work, by language primarily spoken in the home, March 2014 Figure 128: People Hispanics spend time with – At work, by level of acculturation, March 2014

Political views

Figure 125: Hispanics' political outlook, by gender, November 2012-December 2013

Figure 126: Hispanics' political outlook, by languages spoken in home, November 2012-December 2013

BUY THIS REPORT NOW



Report Price: £2466.89 | \$3995.00 | €3133.71

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

| Figure 127: H | lispanics Registered to vote, by gender, November 2012-December 2013 |
|------------------------|--|
| Language and the | e media |
| Figure 128: La 2013 | anguage and the media among Hispanics – Books, magazines, or newspapers, by gender, November 2012-December |
| | anguage and the media among Hispanics – television, by gender, November 2012-December 2013 |
| Figure 130: La | anguage and the media among Hispanics – radio, by gender, November 2012-December 2013 |
| Figure 131: La | anguage and the media among Hispanics – websites, by gender, November 2012-December 2013 |
| Figure 132: A | ttitudes toward language and media, by gender, November 2012-December 2013 |
| | |

BUY THIS REPORT NOW