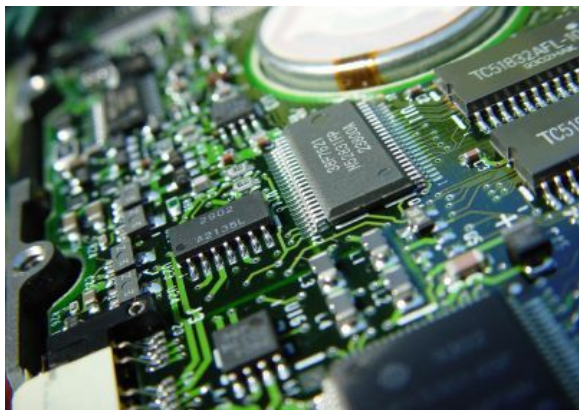


Electrical Goods Retailing - Germany - February 2014

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The electrical goods market is very diverse, ranging from televisions and tablet computers to household appliances and personal care devices.

This report looks at the following areas:

- We provide consumer spending data for the major segments, 2008-13;
- For each country we provide analysis on the distribution of spending by sector;
- We provide annual sales data and forecasts for the specialists sector for each of the 19 countries;
- And for each country we provide data on participation in, and the size of, the online channel;
- Our European Summary: The Market section provides online market size and retailer data;
- In the five major country sections, we look at the biggest online retailers of electrical goods;
- And in the five major country sections, our consumer research asked shoppers which stores they had bought from.

In part because of the diversity of the market, there is fragmentation, to varying degrees, in the retailing of electrical goods across Europe. Non-specialists, such as online-only retailers, mixed-goods stores, catalogues and grocers, are prominent in some markets.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market