

European Retail Briefing - August 2014

Report Price: £295.00 | \$477.74 | €374.74

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



The European retail briefing provides commentary, data and news analysis from across Europe ensuring that you keep in contact with the latest retail news.

This report looks at the following areas:

An analyst comment looking at how reward schemes can drive retail App uptake.

- An overview of the the latest European retail sales data across the five Major European economies.
- A profile of Prada Group. This is taken from our recently published Luxury Goods Retailing - Global report.
- Monthly headlines and retail news analysis across Europe.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market

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 ...sells its farms
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 ...trials tablet trolleys
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 UK: Booker to open new Family Shopper stores
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 ...launches loyalty scheme

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...sales grow 3.6%

Grocers

Belgium: Delhaize

...sales grow 3.7% in Q2

...to launch Shop & Go in stations

Czech Republic: Ahold confirms Spar Czech Republic acquisition

France: Carrefour

...EBITDA grows 1.8%

...sales grow 5.2% in Q2

...to scrap Carrefour Discount brand logo

France: Groupe Casino sales rise 6.3% in Q2

Germany: Aldi founder Karl Albrecht dies aged 94

Portugal: Auchan to stock Waitrose products

Spain: Dia sales rise 8% in Q2

Spain: Eroski announces agreement to restructure debt

Russian Federation: Lenta posts like-for-like sales growth

UK: Aldi

...launches first smartphone

...Aldi to launch equestrian clothing

UK: Lidl to offer premium French wine selection

UK: Morrisons

...partners with Quidco

...Q1 like-for-likes

...sells Kiddicare to Endless

UK: Ocado to open new warehouse

UK: Sainsbury's

...now sole owner of Anobii

...names first two Netto sites

...to close non-food website

...to power store on food waste

UK: Tesco

...hire Marks & Spencer finance head

...Phillip Clarke to stand down

...to build 4,000 homes

Off-licences

UK: Conviviality full-year pre-tax profits up

Market share UK

UK: Tesco and Morrisons sales down 3.8%

News Analysis – Non-food

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Clothing retailing

Europe: Gap to open in Austria and Slovenia

Europe: Primark sales soar 22% in Q3

Germany: Hugo Boss sales rise 4% in first half

Spain: French investor increases its stake in Desigual

Spain: Mango four-year turnover forecast adjusted down

UK: Bonmarché like-for-like sales up

UK: Boux Avenue to open first airport store

UK: Champion to return to the UK

UK: East sales dip 2%

UK: Internazionale brand name for sale

UK: La Senza

...administrator closes six outlets

...more store closures

UK: Matalan to launch Oxford Street Flagship

UK: Next sales grow 10.7% in first half

UK: Oliver Bonas launches click-and-collect

UK: Pepe Jeans considers sale

UK: Select buys 18 Internazionale stores

UK: SuperGroup sales grow 19.6%

UK: White Stuff sales jump 16.2%

Footwear retailing

Netherlands: Macintosh sales rise 6.8%

UK: Office considering £300 million stock market flotation

Luxury retailers

France: Hermès sales grow 8% in first half

UK: Jimmy Choo opens doors of virtual showroom

Multi-sector retailing

Netherlands: Hema posts Q1 loss

UK: Argos

...expands use of augmented reality in catalogues

...to cut or freeze 10,000 prices

UK: B&M sales grow 31.9% in Q1

UK: Hema to launch UK website in September

UK: Marks & Spencer recruit Tesco internet chief

UK: Poundstretcher cuts prices across the board

Department stores

Germany: Karstadt

...owner looks to sell

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...announces restructuring process

UK: Debenhams poaches Mothercare Chief Financial Officer

UK: Fortnum & Mason standalone airport store

UK: Harrods to redevelop menswear department

UK: John Lewis

...to launch 'Tea on The Green' in Glasgow city centre

...partnership sales rises 6.3% in first half

UK: Selfridges

...launches Cartier online

...opens Christmas shop

DIY retailing

Europe: Kingfisher like-for-like sales fall 1.8% in Q2

Germany: Hornbach founder dies

Ireland: Woodie's like-for-like revenue growth up

Russian Federation: Tengelmann to expand Russian operations

UK: Homebase attracts takeover bids

UK: Home Retail Group considering selling Homebase

UK: Travis Perkins sales rise 11.5% in first half

Electrical retailing

Europe: Apple granted landmark store trademark

France: Darty directorate change

Germany: Metro Group

...sales fall 2.7% in Q3

...takes advice on Saturn

Netherlands: The Phone House to close 50 stores

UK: Comet administrators facing probe

UK: Dixons Carphone

... announce shareholders support for merger

...opens first store

Music and video goods retailing

UK: HMV like-for-like sales grow 9.2%

Carpet retailing

UK: Carpetright sales grow 5.2% in Q1

UK: Floors-2-Go collapses into administration again

Furniture retailing

France: Vente-Unique.com to launch IPO

Homewares retailing

UK: Cath Kidston attracts Chinese investor

Home shopping

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France: Amazon responds to 'anti-Amazon' law
 France: Chronodrive trials Hiku
 Germany: Zalando
 ...adds clothing recognition to app
 ...first-half revenues break €1bn barrier
 ...strikes deal with Topshop
 Germany: Zooplus sales jump 28.2% in Q2
 UK: Amazon
 ...launches two-day European delivery
 ...launches wearable technology store
 UK: Ao.com like-for-like sales jump 30% in Q1
 UK: eBay
 ...partners with Sotheby's
 ...The British Fashion Council to launch eBay shop
 UK: Findel sales down
 UK: N Brown
 ...hires CIO
 ...Simply Be announces Kelly Brook collection
 UK: Net-a-Porter Chief Executive steps down
 Health and beauty retailing
 UK: Walgreens expected to take full control of Alliance Boots
 Book and stationery retailing
 UK: Smiggle to double UK store portfolio
 Sports and leisure goods retailing
 Europe: Direct Golf eyes UK and European expansion
 UK: Alan Fort to take control of American Golf on an interim basis
 UK: Sports Direct
 ...profits grow 19.8%
 ...to open stores in Australasia
 Garden centres
 UK: The Garden Centre Group to return to Wyevale
 Opticians
 UK: Lenstore posts record billing in May
 Miscellaneous specialist retailing
 UK: Bighthouse revenue grows by 12.2%
 UK: Card Factory sales rise 8.9% in first half of the year
 UK: Halfords sales accelerate 7.9% in Q1
 UK: Kiddicare stores to close
 UK: Mothercare

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...appoints new chief executive

...Destination Maternity withdraws bid

UK: Pets at Home sales jump 10.4%

UK: The Fragrance Shop sales jump 11.2%

UK: Thorntons' sales grow 0.6% Q4

Miscellaneous

Europe: The EC announces support for FoodLoop

Netherlands: PostNL partners with Coolblue to offer Sunday deliveries

UK: Royal Mail expands its click & collect service

Economy

UK: Retail sales growth lowest in three years

UK: Retail sales rise 4.2% in June

UK: Shop prices fall in July

UK: Tesco and Morrisons sales down 3.8%

Luxury Goods Retailing – Prada Group Profile

What we think

Concerns over faltering brand appeal are premature

Building on menswear sales momentum

Developing Miu Miu into a luxury lifestyle brand

Investing in stores and craftsmanship

Company background

Company performance

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E-commerce

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