

## UK Retail Briefing - June 2014

Report Price: £295.00 | \$477.74 | €374.74

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Each month Mintel's UK Retail Briefing concentrates on a particular sector or market. This month's provides a sales analysis by UK region.

This report looks at the following areas:

- An update on the latest retail sales trends
- An overview of retail sales by UK region over the last 5 years.
- Retail news analysis across the Food and Drink and Non Food sectors for June.

We also include an Analyst's Comment looking at the impact of a likely interest rate rise by the Bank of England.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market

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#### Analyst Comment

Time to be more cautious about retail sales growth  
 Interest rate increases in prospect  
 Softly, softly approach  
 But any increase would hurt  
 And the upward trend in consumer confidence would come to an end  
 A happy Christmas, but a much duller new year

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## Headlines for the Month

Co-ops  
 Grocers  
 Clothing retailing  
 Footwear retailing  
 Mixed goods retailing  
 Multi-sector retailing  
 Miscellaneous specialist retailing  
 DIY retailing  
 Electrical retailing  
 Music, video and video games retailing  
 Home shopping

## News Analysis – Food and Drink

Co-ops  
 Co-op corporate governance structure overhaul  
 Heart of England Co-op full year sales increase  
 Convenience stores  
 Bhs eyes food expansion  
 easyFoodstore denied permission to open  
 Grocers  
 Aldi opens new UK training academy  
 Asda sales rise 0.1% in Q1  
 Morrisons  
 ...chairman to stand down  
 ...launches price tracker site  
 ...to introduce new supplier charges  
 ...to trial loyalty cards  
 Sainsbury's  
 ...to launch clothing online  
 ...to modify 'Brand Match'  
 Tesco  
 ...and House of Fraser to partner online  
 ...debuts first current account  
 ...sales fall in Q1  
 ...to remove confectionery from checkouts  
 ...trials innovative Shop&Go in London store  
 Other food specialists  
 Farmfoods profits fall 42%

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### News Analysis – Non-food

#### Clothing retailing

- American Eagle poised to enter the UK
  - Arcadia Group sales rise 2.1%
  - Belstaff launches David Beckham collaboration
  - Blue Inc confirms IPO
  - Burberry profits increase following new CEO appointment
  - El Ganso to open third UK store
  - Fat Face cancels IPO
  - French Connection sales rise in Q1
  - Inditex to launch Stradivarius in the UK
  - La Perla to open first menswear store in London
  - LK Bennett sales drop 3%
  - Matalan sales and profits fall
  - Moss Bros sales climb in Q1
  - My-Wardrobe launches first store
  - New Look sales rise 3%
  - Next finance director to retire
  - Primark to buy Birmingham shopping centre
  - Scotts & Co acquire Rowlands Clothing
  - Ted Baker
    - ...sales rise 17.9% in Q1
    - ...to expand into audio products
- #### Footwear retailing
- Office makes apology over security breach
  - Shoe Zone confirms share price as it prepares to float this week
- #### Mixed goods retailing
- B&M Bargains
    - ...to launch £2bn IPO
    - ...confirms intention to float
  - Poundland to launch transactional website
- #### Multi-sector retailing
- Marks & Spencer sales rise 2.7%
- #### Miscellaneous specialist retailing
- Halfords acquires Boardman Bikes
  - Mamas and Papas owners look to sell stake
  - Mothercare profits jump 61%
- #### Department stores
- John Lewis opens doors of Heathrow store

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Selfridges flagship to receive £300m revamp  
 DIY retailing  
 Kingfisher sales rise 6.1% in Q1  
 Homebase to introduce coffee shops to stores  
 Topps Tiles half year profits increase from £4.7m to £8m  
 Electrical retailing  
 Carphone Warehouse and Dixons confirm merger  
 CeX to trial Bitcoin in store  
 Dixons sales rise 3%  
 EE reassures Carphone Warehouse over partnership  
 Music, video and video games retailing  
 Game  
 ...confirms flotation plan  
 ...valued at £340m ahead of IPO  
 Carpet retailing  
 Carpetright in senior management shake up  
 Homewares retailing  
 Lakeland opens first Indian stores  
 Lewis's Home Retail acquires seven Paul Simon stores  
 Home shopping  
 Amazon introduces dedicated dress store  
 AO World sales jump 40%  
 ASOS sales rise 25% in Q3  
 Findel profits jump 87%  
 La Redoute to open first UK store  
 MandM Direct announces IPO  
 Sir Philip Green acquires 25% of MySale ahead of UK launch  
 Wiggle eyes IPO  
 Zalando UK to implement pick up point network  
 Books and stationery retailing  
 Card Factory narrows price guidance  
 Health and beauty retailing  
 Boots UK sales rise 2.3%  
 Superdrug Managing Director to leave company  
 Walgreens poised for Alliance Boots bid  
 Sports and leisure goods retailing  
 Direct Golf diversifies into cycling retail  
 JD Sports' boss Barry Bown leaves company  
 Mountain Warehouse sales soar by 20%

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### Sports Direct

...to enter the fitness market

...to open new Oxford Street flagship

### Opticians

Vision Express profits rises 11%

Garden centre retailing

Klondyke sales rise 6.6%

### Economy

Retail sales rise 2% in May

Shop prices fall 1.4% in May

Retail sales rise 9.6% in April

Retailers to charge 5p for plastic bags

Retail sales rise 5.7% in April

Retail sales rise 9.6% in April

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