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"There are pressures for manufacturers to create more innovative products to serve customers' lifestyle needs. We expect to see more gadgets, smart applications and new product designs. Branding will be absolutely central and we expect to see brands employ strategies to create trust and differentiation in order to add value."

— Jane Westgarth, Senior Market Analyst

This report looks at the following areas:

- · How much shopping for washers and dryers will go online?
- · Will we begin to see a shift from owned to 'rented' laundry appliances?
- · Should washing machine marketing be aimed at women in the future?

Innovation is hugely important in the market for washing machines and tumble dryers as makers aim to stand out from their competitors. Manufacturers have been striving to make new machines more energy and water efficient, partly in response to government targets and also to cater for the demands of today's consumers. Shoppers therefore have a wide range of choice including energy efficiency, water efficiency, size of wash load and advanced automation. So marketing messages need to explain the complexities of modern advances, while at the same time making the machines appear simple to use.

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This report is part of a series of reports, produced to provide you with a more holistic view of this market



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Table of Contents

Introduction

Definitions

Excluded

Abbreviations

Executive Summary

The market

Figure 1: Consumer spend on laundry appliances, 2009-19

Figure 2: Sales of laundry appliances, by type, 2013

Market factors

Companies, brands and innovation

Figure 3: Manufacturer shares of washing machines, by value, 2013 (est)

Retail distribution

Figure 4: Washers and dryers, estimated distribution, by value, 2013 (est)

The consumer

Figure 5: Household ownership of washers, washer dryers and tumble dryers, 2012-14

Figure 6: Purchases of washers, washer dryers and tumble dryers in the last three years, April 2014

Figure 7: Spend on last washer, washer dryer or tumble dryer purchased in the last three years, April 2014

Figure 8: Responsibility for doing the laundry, April 2014

Figure 9: Ownership of washer and dryer brands, April 2014

Figure 10: Correspondence Analysis, Washers & Dryers, April 2014

Figure 11: Features of the next washing machine that interest people, and that they would pay more for, April 2014

What we think

Issues and Insights

How much shopping for washers and dryers will go online?

The facts

The implications

Will we begin to see a shift from owned to 'rented' laundry appliances?

The facts

The implications

Should washing machine marketing be aimed at women in the future?

The facts

The implications

Trend Application

Trend: Green and Lean
Trend: Prove It
Trend: Cam Cam



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Internal Market Environment

Key points

Washing machines frequently used

Figure 12: Loads of washing done in a typical week, by gender, October 2013

Figure 13: Loads of tumble drying done in a typical week, October 2013

Energy saving matters to three quarters

Figure 14: Domestic electricity prices, 2008-13

Figure 15: Proportion of people actively trying to save energy when doing the laundry, by age, October 2013

Figure 16: Washloads done in a typical week, October 2013

Washing results considered most important

Figure 17: Wash results considered most important when doing the laundry, October 2013

Broader Market Environment

Key points

Price inflation has fallen

Figure 18: Consumer price change for large and small domestic appliances, annual averages 2009-13

The housing market returns to growth

Figure 19: UK residential housing transactions, 2009-15

Children create more washing

Figure 20: Number of children, UK, by age band, 2008-18

Summary of other key economic and demographic trends

Consumer expenditure to grow

ABs over a quarter of the population

More C2s will drive demand for mid-range appliances

Over a million more households by 2018

Fewer families but more retired households

Figure 21: Example of a compact washing machine, Whirlpool AWE6517, May 2014

Energy efficiency

Figure 22: Energy labels for washing machines and tumble dryers, May 2014

Energy Saving Recommended

Competitive Context

Key points

What people spend on house and garden

Figure 23: Consumer spending on house and garden, 2013 (est)

Figure 24: Consumer spending on household furnishings, equipment, maintenance and domestic services, 2008-13

Strengths and Weaknesses in the Market

Strengths

Weaknesses

Who's Innovating?

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Key points

Pay per wash for home use

Smart appliances

Colour and design

Larger capacity from LG

Figure 25: LG's UK 12 kg capacity washing machine, May 2014

Reinventing the way we wash

Concept machine generates pure water

Market Size and Segmentation

Key points

Steady growth to 2019

Figure 26: Consumer spend on washing machines, washer dryers and tumble dryers, 2009-19

Market overview

Figure 27: Sales of laundry appliances by type, 2013

Figure 28: Sales of all washers and dryers, at current and constant 2013 prices, by value, 2009-19

Figure 29: Consumer purchases and spending on all washing machines, washer dryers and tumble dryers, 2009-14

Figure 30: Sales of washing machines and washer-dryers, by volume and value, 2009-14

Figure 31: Sales of tumble dryers, by volume and value, 2009-14

Companies and Products

Key points

Manufacturer shares of laundry appliances

Figure 32: Manufacturer shares of washing machines, 2013 (est)

Figure 33: Manufacturer shares of washing machines, 2009, 2011 and 2013 (est)

Beko

Background

Strategy and performance

Figure 34: Financial Performance of Beko Plc, 2011 and 2012

Product range and features

Advertising and marketing

BSH Group and Siemens Home Appliances

Background

Strategy and performance

Figure 35: Financial performance of BSH Home Appliances Limited, 2011-12

Product range and features

Bosch

Siemens Home Appliances

Neff

Hoover Candy Group

Background

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Hoover

Strategy and performance

Figure 36: Financial performance of Hoover Limited, 2011 and 2012

Product range and features

Advertising and marketing

Candy

Strategy and performance

Product range and features

Advertising and marketing

Electrolux

Background

Strategy and performance

Figure 37: Financial performance of Electrolux PLC, 2011 and 2012

Product range and features

Advertising and marketing

AEG

Background

Product range and features

Advertising and marketing

Zanussi

Background

Product range and features

Advertising and marketing

Indesit Company

Background

Strategy and performance

Figure 38: Financial performance of Indesit UK, 2011 and 2012

Product range and features

Indesit

Advertising and marketing

Figure 39: Indesit, Sport Aid promotion, 2013

Hotpoint

Product range and features

Advertising and marketing

LG Electronics

Background

Product range and features

Marketing and promotion

Panasonic



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Background

Product range

Advertising and marketing

Whirlpool

Background

Product range

Advertising and marketing

Maytag

Strategy and performance

Product range

Other companies

A365

Bush

Crosslee

Caple

GE Appliances

Gorenje

Haier

Miele

Samsung

Channels to Market

Key points

Electrical goods distribution

Figure 40: Distribution of spending on all electrical goods, by value, 2013 (est)

Figure 41: Washers and dryers, estimated distribution, by value, 2013 (est)

The closure of Comet

Currys forges ahead

Pure-play retailers growing fast

Independents group together

Supermarkets selling online

John Lewis benefits from multichannel

Selling online via partnerships

What consumers tell us about shopping for electrical goods

Brand Communication and Promotion

Key points

Advertising spend increases

Figure 42: Advertising expenditure for washers and dryers, 2009-13

Figure 43: Advertising expenditure for washers and dryers 2009-13

Samsung dominates advertising spend in 2013

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Figure 44: Share of advertising expenditure for washers and dryers by advertiser, 2013

Figure 45: Advertising expenditure for washers and dryers, by company, 2010-13

Television the preferred medium

Figure 46: Advertising expenditure, by media type, 2013

Figure 47: Share of advertising spend by media, 2010-13

Washer and dryer campaigns 2013

Samsung goes viral

Indesit in sponsorship deal

Beko returns to TV

ao.com joins the party

The Consumer - Ownership and How Much Spent on Washers and Dryers

Key points

97% of households have laundry appliances

Figure 48: Household ownership of washers, washer dryers and tumble dryers, 2012-14

Figure 49: Household ownership of washers, washer dryers and tumble dryers, April 2014

Almost every home has a washing machine

51% have dryers

16-24s have lowest ownership levels of washing machines

25-34s more likely to own a combined washer dryer

High ownership levels among 45-64s

Purchases of laundry appliances

Figure 50: Purchases of washers, washer dryers and tumble dryers in the last three years, April 2014

What people say about tumble dryers

Rapid turnaround of appliances

What people spent on their last appliance

Figure 51: Spend on last washer, washer dryer or tumble dryer purchased in the last three years, April 2014

The Consumer – Who Does the Laundry?

Key points

Responsibility for doing the laundry

Figure 52: Responsibility for doing the laundry, April 2014

Figure 53: Responsibility for doing the laundry, April 2014

The Consumer – Ownership and Attitudes towards Brands

Key points

Ownership of brands

Figure 54: Brands of laundry appliance in the household, April 2014

More than a quarter of C2s own a Hotpoint

Figure 55: Brands of washers and dryers owned, by age and socio-economic group, April 2014

Profiling the brands



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Methodology

Figure 56: Correspondence Analysis, Washers & Dryers, April 2014

Beko unreliable, unappealing but affordable

Hotpoint and Hoover have a traditional image

Bosch is the most desirable

Samsung is stylish and cutting edge

Brand is only part of the picture

Figure 57: Washers & Dryers, April 2014

The Consumer – Attitudes towards Features of Washers and Dryers

Key points

Features of the next washer or dryer

Figure 58: Features of the next washing machine that interest people, and that they would pay more for, April 2014

Save on the electricity bills

Speed things up

Deeper cleaning please

Cut down on the noise

Take care of delicate washing

Self-cleaning machines

Automatic dosing

Divided views on extra-large loads

Less concern about allergens

Smart communications

Figure 59: Features of the next washing machine that interest people, and that they would pay more for, April 2014

Qualitative comments about other features of machines

Faster spin

A timer

Appendix - Broader Market Environment

Figure 60: GDP, PDI, consumer expenditure and savings, at current prices, 2009-19

Figure 61: Trends in the age structure of the UK population, 2009-19

Socio-economic groups

Figure 62: Forecast adult population trends, by socio-economic group, 2008-18

Lifestage

Figure 63: Forecast adult population trends, by lifestage, 2008-18

Household size

Figure 64: UK households, by size, 2009-19

Appendix – The Consumer – Ownership and How Much Spent on Washers and Dryers

Figure 65: Ownership of washers and dryers, by demographics, April 2014

Figure 66: Washers and dryers bought in the last three years - Any washer, by demographics, April 2014

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Figure 67: Washers and dryers bought in the last three years – Any dryer, by demographics, April 2014

Figure 68: Washers and dryers bought in the last three years - Washing machine, by demographics, April 2014

Figure 69: Washers and dryers bought in the last three years - Combined washer-dryer, by demographics, April 2014

Figure 70: Washers and dryers bought in the last three years - Tumble dryer, by demographics, April 2014

Figure 71: Washers and dryers bought in the last three years - None of these, by demographics, April 2014

Figure 72: Most popular what they spent on washers and dryers in the last three years, by demographics, April 2014

Figure 73: Next most popular what they spent on washers and dryers in the last three years, by demographics, April 2014

Figure 74: What they spent on washers and dryers in the last three years, by washers and dryers bought in the last three years, April 2014

Appendix – The Consumer – Who Does the Laundry?

Figure 75: Responsibility for doing the laundry, by demographics, April 2014

Appendix - The Consumer - Ownership and Attitudes towards Brands

Figure 76: Most popular brands of washers and dryers owned, by demographics, April 2014

Figure 77: Next most popular brands of washers and dryers owned, by demographics, April 2014

Filtered on 'All who own'

Figure 78: Most popular brands of washers and dryers owned, by demographics, April 2014

Figure 79: Next most popular brands of washers and dryers owned, by demographics, April 2014

Filtered on 'All owners who have bought in the last three years'

Figure 80: Most popular brands of washers and dryers owned, by demographics, April 2014

Figure 81: Next most popular brands of washers and dryers owned, by demographics, April 2014

Filtered on 'All owners who have not bought in the last three years'

Figure 82: Most popular brands of washers and dryers owned, by demographics, April 2014

Figure 83: Next most popular brands of washers and dryers owned, by demographics, April 2014

Figure 84: Brands of washers and dryers owned, by ownership of washers and dryers, April 2014

Figure 85: Brands of washers and dryers owned, by washers and dryers bought in the last three years, April 2014

Figure 86: Most popular brand associations for washers and dryers – Beko, by demographics, April 2014

Figure 87: Next most popular brand associations for washers and dryers - Beko, by demographics, April 2014

Figure 88: Most popular brand associations for washers and dryers – Bosch, by demographics, April 2014

Figure 89: Next most popular brand associations for washers and dryers - Bosch, by demographics, April 2014

Figure 90: Most popular brand associations for washers and dryers – Hoover, by demographics, April 2014

Figure 91: Next most popular brand associations for washers and dryers - Hoover, by demographics, April 2014

Figure 92: Most popular brand associations for washers and dryers - Hotpoint, by demographics, April 2014

Figure 93: Next most popular brand associations for washers and dryers - Hotpoint, by demographics, April 2014

Figure 94: Most popular brand associations for washers and dryers – Samsung, by demographics, April 2014

Figure 95: Next most popular brand associations for washers and dryers – Samsung, by demographics, April 2014

Appendix - The Consumer - Attitudes towards Features of Washers and Dryers

Figure 96: Features people are interested to have next time - Highest efficiency ratings, by demographics, April 2014

Figure 97: Features people are interested to have next time - Quicker to wash or dry, by demographics, April 2014

Figure 98: Features people are interested to have next time - Takes an extra-large load, by demographics, April 2014

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Figure 99: Features people are interested to have next time - Safely washes or dries delicate clothing, by demographics, April 2014

Figure 100: Features people are interested to have next time – Intelligent machine that adjusts automatically, by demographics, April 2014

Figure 101: Features people are interested to have next time - Machine that deters/removes residue and mildew, by demographics,

Figure 102: Features people are interested to have next time – Steam cleaning cycle for deeper cleaning, by demographics, April 2014

Figure 103: Features people are interested to have next time - Quieter running, by demographics, April 2014

Figure 104: Features people are interested to have next time – Washing machine that automatically doses the right amount of detergent, by demographics, April 2014
Figure 105: Features people are interested to have next time – A wash cycle that reduces allergens, by demographics, April 2014

Figure 106: Features people are interested to have next time - Remote operation and notifications via smartphone, by demographics,