

UK Retail Rankings - UK - April 2021

Report Price: £2195 | \$2995 | €2600

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

- The impact of COVID-19 on UK Retailing.
- An overview of mergers and acquisitions as well as administrations in the UK retail sector.
- Major players and developments by UK retail sector.
- A comparison of retailer performance by sales, profit and store data for the leading UK retailers. (Databook)
- Index of trading names and company names for the leading 600 UK retailers. (Databook)



“The 2021 Retail Rankings paints a picture of the retail sector that went into lockdown. It helps to put into context the businesses which have failed. The Rankings shows the growing strength of the online retailers and will be the benchmark to assess the state of retailing as it emerges from lockdown in 2021 and 2022.”

– Neil Mason, Retail Category Director

Buy this report now

Visit store.mintel.com

EMEA +44 (0) 20 7606 4533

Brazil 0800 095 9094

Americas +1 (312) 943 5250

China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

TECHNICAL NOTES

- **Key issues covered in this Report**
- **Qualifications for inclusion**
Figure 1: Small and medium company exemptions, 2016
- **Sales areas**
- **Classifications**
- **Rankings**
- **Mergers and acquisitions**
- **Data**
- **Year-ends**
- **Sales**
- **Profit**
- **Non-retail data**
- **Subsidiary accounts**
- **Sales density**
- **Classifications and market shares**
Figure 2: Sector codes used in this report

THE IMPACT OF COVID-19 ON UK RETAIL

- **Bringing forward the inevitable**
- **Online winners**
- **Top 10**
Figure 3: UK: Top 10 retailers, 2017-19
- **Putting the store losses in context**
- **The huge hole on the high street**
- **Online the clear winner**
- **Migration online**
Figure 4: Retail sales growth/decline by sector, 2019-20

ADMINISTRATIONS

Figure 5: Key administrations, February 2020–February 2021

MERGERS AND ACQUISITIONS

Figure 6: Key mergers and acquisitions, February 2020–February 2021

BOOKS, NEWS AND STATIONERY SPECIALISTS

- **Sector introduction**
- **Sector highlights**
Figure 7: Books, News and stationery specialists: sales as proportion of all retail sales, 2011-20
- **Sector structure**

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Buy this report now

Visit store.mintel.com

EMEA +44 (0) 20 7606 4533

Brazil 0800 095 9094

Americas +1 (312) 943 5250

China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 8: Leading books, news and stationery specialists, market shares, 2019

- **What we've seen**

CARPET SPECIALISTS

- **Sector introduction**
- **Sector highlights**

Figure 9: Carpet specialists' sales as % all retailers' sales, 2011-20

- **Sector structure**
Figure 10: Leading carpet specialists, market shares, 2019
- **What we've seen**

CHARITIES

- **Sector introduction**
- **Sector highlights**
- **What we've seen**

CLOTHING SPECIALISTS

- **Sector introduction**
- **Sector highlights**

Figure 11: Clothing specialists: sales as proportion of all retail sales, 2011-20

- **Sector structure**
Figure 12: Leading clothing specialists, market shares, 2019
- **What we've seen**

DIY SPECIALISTS

- **Sector introduction**
- **Sector highlights**

Figure 13: DIY specialists: sales as proportion of all retail sales, 2011-20

- **Sector structure**
Figure 14: Leading DIY specialists, market shares, 2019
- **What we've seen**

ELECTRICALS, IT AND TELECOMS SPECIALISTS

- **Sector introduction**
- **Sector highlights**

Figure 15: Electricals, IT and telecoms specialists sales as % all retailers' sales, 2011-20

- **Sector structure**
Figure 16: Leading electrical, IT and telecoms specialists, market shares, 2019

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Buy this report now

Visit store.mintel.com

EMEA +44 (0) 20 7606 4533

Brazil 0800 095 9094

Americas +1 (312) 943 5250

China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

- **What we've seen**

FOOD SPECIALISTS (INCLUDING OFF LICENCES AND TOBACCONISTS)

- **Sector introduction**
- **Sector highlights**
Figure 17: Food specialists' sales as a % of all food retailers' sales, 2011-20
- **Sector structure**
Figure 18: Leading food specialists, market shares, 2019/20
- **What we've seen**

FOOTWEAR SPECIALISTS

- **Sector introduction**
- **Sector highlights**
Figure 19: Footwear specialists' sales as % all retailers' sales, 2011-20
- **Sector structure**
Figure 20: Leading footwear specialists, market shares, 2019
- **What we've seen**

FURNITURE AND HOMEWARES SPECIALISTS

- **Sector introduction**
- **Sector highlights**
Figure 21: Furniture and homewares specialists' sales as % all retailers' sales, 2011-20
- **Sector structure**
Figure 22: Leading furniture and homewares specialists, market shares, 2019
- **What we've seen**

GARDEN CENTRES

- **Sector introduction**
- **Sector highlights**
Figure 23: Garden products: spending as proportion of all retail sales, 2011-20
- **Sector structure**
Figure 24: Leading garden centres, market shares, 2019
- **What we've seen**

HEALTH AND BEAUTY SPECIALISTS

- **Sector introduction**
- **Sector highlights**

What's included

- Executive Summary
- Full Report PDF
- Infographic Overview
- Powerpoint Presentation
- Interactive Databook
- Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Buy this report now

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 25: Health and beauty specialists*, sales as % of all retailers' sales, 2011-20

- **Sector structure**

Figure 26: Leading health and beauty specialists, market shares, 2019

- **What we've seen**

HOME SHOPPING SPECIALISTS

- **Sector introduction**

- **Sector highlights**

Figure 27: Mail order (incl. internet pureplayers): sales as proportion of all retail sales, 2011-20

Figure 28: Other non-store retailers: sales as proportion of all retail sales, 2011-20

- **Sector structure**

Figure 29: Leading home shopping specialists, market shares, 2019

- **What we've seen**

JEWELLERY SPECIALISTS

- **Sector introduction**

- **Sector highlights**

Figure 30: Jewellery specialists, sales as % of all retailers' sales, 2011-20

- **Sector structure**

Figure 31: Leading jewellery specialists, market shares, 2019

- **What we've seen**

MISCELLANEOUS SPECIALISTS

- **Sector introduction**

- **Sector highlights**

Figure 32: Miscellaneous specialists' sales as % of all retailers' sales, 2011-20

- **Sector structure**

Figure 33: Leading miscellaneous specialist retailers, market shares, 2019

- **What we've seen**

MIXED GOODS RETAILERS

- **Sector introduction**

- **Sector highlights**

Figure 34: Mixed goods retailers, sales as % of all retailers' sales, 2011-20

- **Sector structure**

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Buy this report now

Visit store.mintel.com

EMEA +44 (0) 20 7606 4533

Brazil 0800 095 9094

Americas +1 (312) 943 5250

China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 35: Leading mixed goods retailers, market shares, 2019

Figure 36: Leading department store retailers, market shares, 2019

- **What we've seen**

OPTICIANS

- **Sector introduction**
- **Sector highlights**
- **Sector structure**

Figure 37: Leading opticians, market shares, 2019

- **What we've seen**

RECREATION SPECIALISTS

- **Sector introduction**
- **Sector highlights**

Figure 38: Toys and sports clothing and equipment specialists, estimated sales as % of all retailers' sales, 2011-20

- **Sector structure**

Figure 39: Leading sports specialists, market shares, 2019

- **What we've seen**

SUPERMARKETS, SUPERSTORES AND CONVENIENCE STORES

- **Sector introduction**
- **Sector highlights**

Figure 40: Supermarkets' sales as % of all retailers' sales, 2011-20

- **Sector structure**

Figure 41: Leading supermarkets, market shares*, 2019/20

- **What we've seen**

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Buy this report now

Visit store.mintel.com

EMEA +44 (0) 20 7606 4533

Brazil 0800 095 9094

Americas +1 (312) 943 5250

China +86 (21) 6032 7300

APAC +61 (0) 2 8284 8100



About Mintel

Mintel is the **expert in what consumers want and why**. As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit **[mintel.com](https://www.mintel.com)**.