

Report Price: £3695 | \$4995 | €4400

ne above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

This report looks at the following areas:

- Impact of COVID-19 on consumers' household finances
- Sentiment toward consumers' future financial health
- Change in consumer spending habits

With the current state of the US economy in slow recovery amid the pandemic, consumers across the nation have experienced a wide array of financial hardships. For some, COVID-19 has positively impacted their finances as they dine out and travel less, partly due to state-imposed restrictions. For others, the pandemic has resulted in job loss or a reduction in hours or wages, further hampering their financial health in already turbulent times. Despite this, some consumers remain upbeat on their financial situation going into 2021. With a vaccine available and a new US administration publicly committing to containing the virus, many remain hopeful going forward. For others, they simply hope things don't get worse at this point in time.

"Despite COVID-19 putting a

dent in consumers' finances and morale, many still remain hopeful on their financial situation going forward. A recovering US economy, rallied by the availability of a vaccine, has instilled optimism in many consumers. In spite of that, how well this recovery can be sustained ultimately hinges on how quickly and how well the pandemic can be contained in 2021."

– Amr Hamdi, Finance

nalyst Buy this report now		
Visit	store.mintel.com	
EMEA	+44 (0) 20 7606 4533	
Brazil	0800 095 9094	
Americo	as +1 (312) 943 5250	
China	+86 (21) 6032 7300	
APAC	+61 (0) 2 8284 8100	

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Table of Contents

OVERVIEW

- What you need to know
- Key issues covered in this Report
- Definition
- COVID-19: market context
- Economic and other assumptions

EXECUTIVE SUMMARY

- Top takeaways
- Despite gradual recovery, pandemic fatigue continues to grip consumers going into 2021
- A year into the pandemic, spending habits remain relatively consistent, with a slight focus on adding to savings in the future
- Consumers spend less on nonessential shopping, but staying home means higher grocery bills
- Market overview Figure 1: Key economic indicators as of November 2020
- Opportunities and challenges to economic recovery
- Challenge: US adults need economic relief
- Opportunity: Consumers feel optimistic going into 2021

STATE OF THE ECONOMY

- Economic overview Figure 2: Key economic indicators as of November 2020
- US unemployment continues to improve as the country opens back up

Figure 3: Unemployment and underemployment, January 2007-November 2020

 Consumer confidence remains unsteady amidst the pandemic

Figure 4: Consumer Sentiment Index, January 2007-November 2020

- DPI continues to decrease from record highs of past year Figure 5: Disposable personal income change from previous period, January 2007-November 2020
- Personal saving rate down as economic activity picks back up

Figure 6: Personal saving rate, seasonally adjusted, January 2007-December 2020

• GDP increases by more than 30%

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
emea	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 7: GDP change from previous period, Q1 2007-Q3 2020

FUTURE FINANCIAL SITUATION

• 4 in 10 consumers expect their financial situation to remain unchanged

Figure 8: Change in financial situation, November 2020

- Nearly half of unemployed adults are positive about 2021
 Figure 9: Change in financial situation, by employment status, November 2020
- Black consumers are optimistic for 2021 Figure 10: Future financial situation, by race, November 2020

NEGATIVE EFFECTS OF THE COVID-19 PANDEMIC

• Larger grocery bills one of the top negative financial effects of the pandemic

Figure 11: COVID-19 negative impact, November 2020 Figure 12: Chase Freedom direct mail promotion, December 2020

- Unemployed and part-time workers hit the hardest throughout pandemic
 Figure 13: COVID-19 negative impact, by employment status, November 2020
- Higher-income households unscathed by grim 2020 Figure 14: COVID-19 negative impact, by income level, November 2020

POSITIVE EFFECTS OF THE COVID-19 PANDEMIC

- Less dining out a positive on consumers' finances
 Figure 15: COVID-19 positive impact, November 2020
 Figure 16: Old Navy Afterpay email, seen November 2020
 Figure 17: Coach Klarna email, seen December 2020
- Consumers still worry about air travel amid global pandemic

Figure 18: Comfort level of certain behaviors due to COVID-19, January 2021

• **COVID-19 positively impacted those with incomes the most** Figure 19: COVID-19 positive impact, by employment status, November 2020

PAST SPENDING BEHAVIORS

• Overall spending cut back as consumers add to savings Figure 20: Past spending behaviors, November 2020

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
emea	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 21: Past spending behaviors, by generation, November 2020

 Lower-income households continue uphill battle
 Figure 22: Top three past spending behaviors, by income level, November 2020

FUTURE SPENDING BEHAVIORS

- Saving more, spending less Figure 23: Future spending behaviors, November 2020
- Major purchase appetite repressed in favor of home improvements

Figure 24: Spending behaviors – Past and future, November 2020

OPINIONS ABOUT FINANCIAL FUTURE

- **Consumers remain resilient in the face of the pandemic** Figure 25: Opinions on financial future, November 2020
- Black consumers optimistic despite bearing the brunt of COVID-19

Figure 26: Opinions on financial future, by race, November 2020

OPTIMISM FOR FINANCIAL FUTURE

Over half of consumers bullish on being able to save more in 2021

Figure 27: Optimism regarding finances in 2021, November 2020

• Millennials and Gen X target paying off debt as 2021 resolution

Figure 28: Optimism regarding finances in 2021, by generation, November 2020

 Unemployed consumers expecting financial recovery in 2021

Figure 29: Optimism regarding finances in 2021, by employment status, November 2020

PESSIMISM TOWARD FINANCIAL FUTURE

45% of consumers doubt they will be able to save more in 2021

Figure 30: Pessimism regarding finances in 2021, November 2020

APPENDIX – DATA SOURCES AND ABBREVIATIONS

Data sources

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

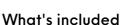
Visit	store.mintel.com
emea	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

- Consumer survey data
- Direct marketing creative
- Abbreviations and terms
- Abbreviations



MINT

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
emea	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



About Mintel

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit **mintel.com.**