

# Report Price: £3695 | \$4995 | €4400

 above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

### This report looks at the following areas:

- The impact of COVID-19 on mealtime and snack behaviors
- Motivations for meals and snacks throughout the day
- Meal and snack preparation methods by daypart
- Anticipated post-pandemic behaviors

The pandemic is changing the way Americans shop for and prepare food and how and when they eat, accelerating snacking but also motivating a return to the kitchen and more home cooking. Many Americans also intend to continue spending more time in the kitchen creating opportunities for retailers to help them follow through on their good intentions.

# 66

"The pandemic has not only boosted retail grocery sales, it has also at least temporarily changed the way Americans shop for and prepare food and how and prepare food and how and when they eat. Snacking is growing more prevalent throughout the day and is also fulfilling a wider variety of needs, creating opportunities for products beyond traditional snacking categories. Many Americans also intend to continue spending more time in the



Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

# **Table of Contents**

### **OVERVIEW**

- What you need to know
- Key issues covered in this Report
- Definition
- COVID-19: market context

#### **EXECUTIVE SUMMARY**

- Top takeaways
- Market overview
- Pandemic brings major realignment in food and drink spending
- Impact of COVID-19 on How America Eats
  Figure 1: Short-, medium- and long-term impact of COVID-19 on how America eats, February 2021
- Opportunities and Challenges
- Younger adults more flexible about meals and snacking Figure 2: Meal and snack daypart frequency, by age, October 2020
- Positioning snacks as part of a healthy diet more likely to resonate with young adults
   Figure 3: Meal/snack motivations by daypart – healthfulnes

Figure 3: Meal/snack motivations by daypart – healthfulness, by age, October 2020

Home cooking could stay elevated after the pandemic
 Figure 4: Pandemic-driven changes in behavior, October
 2020

#### THE MARKET - KEY TAKEAWAYS

- Pandemic brings major realignment in food and drink spending
- Concern about virus continues to impact lifestyle, shopping behavior
- Declining cooking enthusiasm both a threat and opportunity for grocery retailers
- Most consumers working at home expect to stay away from office in 2021

#### MARKET OVERVIEW

- Pandemic brings major realignment in food and drink spending
- In-home food

Figure 5: Total US retail sales and forecast of in-home food, at current prices, 2015-25

### What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
emea	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



#### Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

#### Non-alcoholic beverages

Figure 6: Total US retail sales and forecast of non-alcoholic beverages, at current prices, 2015-25

Dining out

Figure 7: Total US retail sales and forecast of dining out, at current prices, 2015–25

#### **MARKET FACTORS**

 Overarching concern about virus exposure and lifestyle impact

Figure 8: Coronavirus exposure and lifestyle disruption concerns – any worried, March 2020-February 2021

 Desire to limit time in-store alters food and drink shopping habits

Figure 9: Coronavirus lifestyle changes – online shopping, April-October 2020

Comfort with in-store shopping, dining out slips as cases rise

Figure 10: Comfort level with restaurant/bar patronage – very or somewhat comfortable, July-November 2020

 Declining cooking enthusiasm both a threat and opportunity for grocery retailers

Figure 11: Enthusiasm for cooking, 2018–20 Figure 12: Reasons for cooking, 2018–20

 Most consumers working at home expect to stay away from office in 2021

Figure 13: Anticipated 2021 work situation, November 2020

• Unemployment down from 2020 peak, but remains elevated Figure 14: Unemployment and underemployment, January-December 2020

Figure 15: Financial situation, November 2020

#### MARKET OPPORTUNITIES

- Home cooking surge may last, but not without a little encouragement
- Beyond easy, make it an experience Figure 16: Mintel Trend Driver Experiences
- Marketing snacks by daypart
- Shifting snack motivations as inspiration for product innovation

Figure 17: Good Source Foods daypart-specific snacks

A fresh take on the snack aisle

### What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
emea	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



#### Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

#### COMPANIES AND BRANDS - KEY TAKEAWAYS

- Giving home cooks a head start
- Meeting shoppers where they are in terms of home meal prep

#### **COMPETITIVE STRATEGIES**

- Giving home cooks a head start
- Skillet meals Figure 18: Albertsons Savory Skillets in-store display
- Meats ready for the finishing touches Figure 19: Verde farms pre-cooked beef products
- Value-added veggies Figure 20: Value-added vegetable products
- Meeting shoppers where they are in terms of home meal prep
- Offering meal-prep choice
- Bringing meal planning and shopping together though entertainment

#### THE CONSUMER – KEY TAKEAWAYS

- Traditional supermarkets lead among a wide range of options
- Traditional meals remain the norm, but snacking occurs throughout the day
- Meal and snack motivations shift throughout the day
- A preference for using fresh foods at mealtime, especially dinner
- Convenience will drive continued online shopping among younger consumers

#### FOOD AND DRINK PURCHASE LOCATIONS

- Traditional supermarkets lead among a wide range of options
  - Figure 21: Food and drink purchase locations, October 2020
- Younger shoppers tap into wider array of retail channels Figure 22: Food and drink purchase locations, by age, October 2020

#### MEAL AND SNACK DAYPART FREQUENCY

 Traditional meals remain the norm, but snacking occurs throughout the day

Figure 23: Meal and snack daypart frequency, October 2020

Younger adults more flexible about meals and snacking

## What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
emea	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



#### Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Figure 24: Meal and snack daypart frequency, by age, October 2020

#### MEAL AND SNACK MOTIVATIONS BY DAYPART

- Meal and snack motivations shift throughout the day
- Three squares: health remains a key motivation for regular meals
- Snacks mix function with indulgence
  Figure 25: Meal/snack motivations by daypart, October 2020
- Positioning snacks as part of a healthy diet more likely to resonate with young adults

Figure 26: Meal/snack motivations by daypart – healthfulness, by age, October 2020

#### PREPARATION METHODS BY DAYPART

- A preference for using fresh foods at mealtime, especially dinner
- Shelf-stable the most common choice for snacks Figure 27: Preparation methods by daypart, October 2020
- Younger consumers more likely to turn to foodservice for meals

Figure 28: Preparation methods by daypart – any meal, by age, October 2020

For younger adults, more ways to make a snack
 Figure 29: Preparation methods by daypart – any snack, by age, October 2020

#### PANDEMIC-DRIVEN CHANGES IN BEHAVIOR

 Cooking from scratch, meal planning get boost during the pandemic

Figure 30: Pandemic-driven changes in behavior, by age, October 2020

 Convenience will drive continued online shopping among younger consumers

Figure 31: Pandemic-driven changes in behavior, by age, October 2020

#### APPENDIX – DATA SOURCES AND ABBREVIATIONS

- Data sources
- Consumer survey data
- Consumer qualitative research
- Abbreviations and terms
- Abbreviations



### What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
emea	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

### Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.

Terms

# What's included

**Executive Summary** 

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

# Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100





# **About Mintel**

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit **mintel.com.**