

This report looks at the following areas:

- The impact of COVID-19 on personal health management
- · Adults are balancing short-term health needs with long-term goals
- Health management routines must re-focus consumer priorities
- Health control is bolstered by time and dedication

The COVID-19 pandemic elevated consumer awareness of many aspects of their personal health. Protecting against illness, limiting exposure to germs and a greater recognition of personal safety are health themes that increased due to the threat of COVID-19. Following a year of heightened attention on personal health, consumers are emphasizing both top-of-mind and forward-looking health ambitions going into 2021. Beyond COVID-19, consumers will continue with the new routines that provided comfort and self-care during the pandemic. Tools to help with strengthening immunity, mental health/stress management and self-prioritization will be sought as adults readjust to social routines.



"Personal health management is evolving as consumers encounter new health concerns, personal safety needs and heightened emotional stressors. Adults are focusing on managing health and wellness goals, with learnings from the previous year."

Andrea Wroble, Senior
 Research Analyst, Health and
 Wellness

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
America	s +1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Table of Contents

OVERVIEW

- What you need to know
- · Key issues covered in this Report
- Definition
- COVID-19: Market context

EXECUTIVE SUMMARY

- Top takeaways
- Impact of COVID-19 on personal health management
 Figure 1: Short, medium and long term impact of COVID-19 on personal health management, January 2021
- Lockdown
- Re-emergence
- Recovery
- Opportunities and Challenges
- Routine changes may threaten consumer dedication to health

Figure 2: Reasons for more control over health, November 2020

 Consumers are taking an "all-in" approach to health priorities

Figure 3: Health priorities, November 2020

Maintaining control drives health management motivations
 Figure 4: Motivated by feeling in control, by motivations for prioritizing health, November 2020

MARKET - KEY TAKEAWAYS

- At-risk populations are in need of health innovations
- At-home routines will take over as key components of health and wellness
- Responsive health brands gain traction during pandemic times

MARKET FACTORS

- At-risk health populations will drive future health innovations
- Learnings from the last recession
- Consumers may be relying more on OTC products
- Chronic health consumers support medical spending during recessionary times

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100

Health Management Trends - US - January 2021

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



MARKET OPPORTUNITIES

- Position at-home routines as self-care rituals
- Brands build engagement by responding to on-demand health needs
- Immune system support takes over as a health essential

Figure 5: Health priorities, November 2020

Figure 6: Liquid I.V. hydration multiplier+ immune support, October 2020

Brand activism gains a new role as a facilitator of community

Figure 7: Impact of COVID-19 on health management, November 2020

Consumers expect transparency in exchange for loyalty

COMPANIES AND BRANDS - KEY TAKEAWAYS

- Digital mental health brands offer accessible and relatable solutions
- Personalized health services bolster consumer progress
- · Time spent with family benefits health and wellness goals

COMPETITIVE STRATEGIES

- Mental health solutions help consumers regain control
- Personalized insights gain traction as niche health solutions
 Figure 8: Whoop sleep coach feature, November 2020
- Fostering a sense of family connection through health

THE CONSUMER - KEY TAKEAWAYS

- Time benefits health and wellness goals
- Adults are balancing immediate health goals with longterm ambitions
- Consumers are striving for longevity
- · Tangible health goals help adults tackle unwanted concerns
- · Adults expect health services to be paid for
- Illness management gains significance as a health priority for adults

STATUS OF HEALTH CONTROL

Staying in control of health is not a simple equation for US adults

Figure 9: Status of health control, November 2020

Time to stay on track of health goals builds control
 Figure 10: Reasons for more control over health, November 2020

Top-of-mind illness concerns challenge sense of control

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
Americas China	+1 (312) 943 5250 +86 (21) 6032 7300

Health Management Trends - US - January 2021

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



Figure 11: Reasons for feeling less in control of health, November 2020

HEALTH PRIORITIES

- Consumers are focusing on a wide range of health goals
 Figure 12: Health priorities, November 2020
- Meet demand by showcasing the benefits of immune system products

Figure 13: Higher priority of illness protection and immune system strength, by gender and age, November 2020

 Millennials are growing up and focusing on mental and emotional health

Figure 14: Higher priority of mental/emotional health needs, by generation, November 2020

MOTIVATIONS FOR PRIORITIZING HEALTH

 Evading illness gains attention as a leading health motivation

Figure 15: Motivations for prioritizing health, November 2020

- Feeling in control drives health management motivations
 Figure 16: Motivated by feeling in control, by motivations for prioritizing health, November 2020
- Women are connected to the "look good feel good" mentality

Figure 17: Motivations for prioritizing health, by gender, November 2020

Figure 18: Sexual health positivity quote, December 2020

ATTITUDES TOWARD HEALTH MANAGEMENT

 Adults focus on short-term health instead of worrying about the future

Figure 19: Attitudes toward health management, November 2020

 Seniors self-motivate; young adults need help to focus on health goals

Figure 20: Attitudes toward health management, by age, November 2020

 Being in good health is a luxury; affordable solutions are essential

Figure 21: Attitudes toward health management, by household income, November 2020

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

	Visit	store.mintel.com
	EMEA	+44 (0) 20 7606 4533
	Brazil	0800 095 9094
	Americas	+1 (312) 943 5250
	China	+86 (21) 6032 7300
	APAC	+61 (0) 2 8284 8100

Health Management Trends - US - January 2021

Report Price: £3695 | \$4995 | €4400

The above prices are correct at the time of publication, but are subject to change due to currency fluctuations.



WILLINGNESS TO PAY FOR HEALTH MANAGEMENT SERVICES

 Consumers expect basic and specialized healthcare expenses to be offset

Figure 22: Willingness to pay for health management services, November 2020

Young adults will pay for specialized health services
 Figure 23: Willingness to pay out-of-pocket for health management services, by age, November 2020

IMPACT OF COVID-19 ON HEALTH MANAGEMENT

 Physical health needs are easier to identify than mental health needs

Figure 24: Impact of COVID-19 on health management, November 2020

 The young build mental health awareness; women lift safety standards

Figure 25: Impact of COVID-19 on health management, by gender and age, November 2020

COVID-19 vaccine has yet to build universal appeal
 Figure 26: Impact of COVID-19 on health management, by household income and education, November 2020
 Figure 27: Plan to get the COVID-19 vaccine, by researched the COVID-19 vaccine, November 2020

 Even with research, young adults are skeptical of vaccination

Figure 28: Impact of COVID-19 on health management, by age, November 2020

APPENDIX – DATA SOURCES AND ABBREVIATIONS

- COVID-19: US context
- Data sources
- Consumer survey data
- Abbreviations and terms
- Abbreviations

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

Did you know?

This report is part of a series of reports, produced to provide you with a more holistic view of this market.

All Mintel 2020 reports contain specific COVID-19 related research and forecasts. The world's leading brands rely on Mintel reports for the most complete, objective and actionable market intelligence.

Visit	store.mintel.com
EMEA	+44 (0) 20 7606 4533
Brazil	0800 095 9094
Americas	+1 (312) 943 5250
China	+86 (21) 6032 7300
APAC	+61 (0) 2 8284 8100



About Mintel

Mintel is the **expert in what consumers want and why.** As the world's leading market intelligence agency, our analysis of consumers, markets, product innovation and competitive landscapes provides a unique perspective on global and local economies. Since 1972, our predictive analytics and expert recommendations have enabled our clients to make better business decisions faster

Our purpose is to help businesses and people grow. To find out how we do that, visit mintel.com.