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This report looks at the following areas:

- Lessons to learn from Mothercare's demise
- The rise of the second-hand market
- Specialist brands and retailers are broadening their ranges



"The nursery and baby equipment market has suffered from increased competition from discounters and online retailers such as Amazon. Since the closure of Mothercare and Babies R Us the market has become even more fragmented, making it more important than ever for retailers and brands to stand out and try to capitalise on the loss of the largest nursery and baby specialist."

- Chana Baram, Senior Retail

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Table of Contents

OVERVIEW

- What you need to know
- Products covered in this Report

EXECUTIVE SUMMARY

- The market
- The nursery and baby market is expected to continue declining

Figure 1: Best- and worst-case forecast of UK retail sales of nursery and baby equipment, 2014-24

Parents trade down in pushchairs, but turn to premium feeding options

Figure 2: Breakdown of consumer spending on nursery and baby equipment, by category, 2017 and 2019

Spend shifts from specialists to online retailers
 Figure 3: Distribution of spending on nursery & baby equipment, by type of retailer, 2016-19

The number of live births in the UK continues to decline
 Figure 4: Number of live births in the UK, 1960-2018

- Companies and brands
- Retailers and brands have reduced their advertising spend
 Figure 5: Recorded above-the-line, online display and direct mail total advertising expenditure on nursery and baby equipment, 2016-19
- TV advertising is the most popular option
 Figure 6: Proportion of advertising spend on nursery and baby products, by media type, 2016-19
- The consumer
- Almost three in five bought some baby equipment secondhand

Figure 7: Categories of nursery/baby equipment purchased, December 2019

 Over three quarters of parents bought some nursery and baby equipment online

Figure 8: Channels used for buying nursery and baby equipment, December 2019

Specialist retailers remain the most popular option
 Figure 9: Type of retailer used for buying new nursery and baby equipment, December 2019

Most second-hand items are bought online
Figure 10: Retailers or forums used to buy second-hand
nursery and baby equipment, December 2019

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

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Price is top priority when choosing between retailers

Figure 11: Factors prioritised when choosing a nursery and baby equipment retailer, December 2019

· Eight in 10 parents were gifted items

Figure 12: Nursery and baby equipment received as a gift or hand-me-down, December 2019

Baby showers are the most common gifting opportunity

Figure 13: Gifting opportunities parents have participated in for their child, December 2019

Specialists are being used as showrooms to trial products

Figure 14: Retail services parents would be interested in, December 2019

Parents turn to online reviews and advice from family or friends

Figure 15: Sources used by parents to learn about nursery and baby equipment, December 2019

Both parents want to be included in decisions

Figure 16: Attitudes towards nursery and baby equipment, December 2019

What we think

ISSUES AND INSIGHTS

- Lessons to learn from Mothercare's demise
- The facts
- The implications
- · The rise of the second-hand market
- The facts
- The implications
- Specialist brands and retailers are broadening their ranges
- The facts
- The implications

Figure 17: Silver Cross babywear, 2019

THE MARKET - WHAT YOU NEED TO KNOW

- The market is predicted to decline to £890 million
- Parents trade down in pushchairs, but turn to premium feeding options
- Spend is being redirected online as the specialist sector faces difficulties
- The number of live births in the UK declined in 2018
- The average age of new parents continues to increase

MARKET SIZE AND FORECAST

The market is predicted to decline by 3%

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Figure 18: Best- and worst-case forecast of UK retail sales of nursery and baby equipment, 2014-24

- Second-hand
- Specialist retailers shut shop

Figure 19: UK retail sales of nursery and baby equipment, at current and constant prices, 2014-24

Forecast methodology

MARKET SEGMENTATION

- Lightweight pushchairs have led to a slowdown in spending
- Premiumisation in feeding has led to an increase in spending
- Spend by sector

Figure 20: Consumer spending on baby and nursery equipment, by category, 2017 and 2019

Figure 21: Breakdown of consumer spending on purse

Figure 21: Breakdown of consumer spending on nursery and baby equipment, by category, 2017 and 2019

CHANNELS TO MARKET

Spend shifts online

Figure 22: Distribution of spending on nursery & baby equipment, by type of retailer, 2016-19

Specialist chain sector has been decimated...

Figure 23: UK estimated distribution of spending on nursery & baby equipment, by type of retailer, 2016-19

...leading to the continued fragmentation of the market
 Figure 24: Stokke's Westfield London store, 2018

MARKET DRIVERS

- The number of live births in the UK continues to decline Figure 25: Number of live births in the UK, 1960-2018
- The total fertility rate has decreased for the sixth year in a row

Figure 26: Total fertility rate (number of children per woman), 1990-2018

Average age of parents increased for the 10th consecutive year

Figure 27: Standardised mean age of mothers in England and Wales, 2008–18

Fertility rates decreased for all ages except for women aged over 40

Figure 28: Age-specific fertility rates across England and Wales, 1990-2018

More women are remaining childless...

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

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Figure 29: Family size distribution of women in England and Wales born between 1945 and 1973 who are assumed to have completed their childbearing, 2018

- ...as higher levels of women than ever are in the workforce Figure 30: Employment rate among those aged 16–64, by gender, 1971–2018
- Fewer people of childbearing age own their homes
 Figure 31: Number of households, by tenure 16-44 year olds, 2008/09-2017/18

COMPANIES AND BRANDS - WHAT YOU NEED TO KNOW

- Mothercare closes all UK stores
- Mamas & Papas reviews its store strategy
- Aldi launches own-label baby equipment
- Brands continue to innovate in the car seat space
- Mothercare upped its advertising spend to entice customers

COMPETITIVE STRATEGIES

- Mothercare calls time on its UK stores
- Boots becomes Mothercare's official UK franchise partner
 Figure 32: Mothercare at Boots, 2020
- Mamas & Papas reviews its store portfolio
- Mamas & Papas' movement into concessions
 Figure 33: Mamas & Papas concession in Next Home, 2018
- Independent specialists increase focus on curated products
- JoJo Maman Bébé benefits from late discounting

LAUNCH ACTIVITY AND INNOVATION

- New ranges
- Aldi launches baby product range
 Figure 34: Aldi's new nursery furniture range, 2019
- Maxi-Cosi enters the home equipment category
 Figure 35: Maxi-Cosi lora co-sleeper cot, 2019
- Bugaboo partners with Nuna to launch car seats
- Adjustable car seats
- Cybex Priam offers reversible seating option
- Maxi-Cosi Mica offers seat spinning system
 Figure 36: Maxi-Cosi's seat spinning Mica, 2019
- Urban living
- Lightweight pushchairs continue to be popular
 Figure 37: Nuna's TRIV lightweight pushchair, 2019
- Maxi-Cosi introduces first modular car seat
 Figure 38: Maxi-Cosi's modular Coral car seat, 2019
- Pushchairs that are folded with the seat attached

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

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Grow with baby

- Two-in-one travel cot and side sleeper
- · Car seats for all ages
- Safety first
- Maxi-Cosi car seat warns parents if it is not properly installed

Figure 39: A baby lying down in Maxi-Cosi's Jade car seat carry cot, 2019

- Cybex Z range allows babies to lie flat while sleeping
- Silver Cross launches car safety app
 Figure 40: Silver Cross' 'Car Safety Made Simple' app a

step-by-step guide to car seat installation, 2019

- · Joie's 'spin safe' car seat passes toughest crash test
- Technology innovations
- Elvie's breast pump provides feeding data
 Figure 41: Elvie breast pump worn under clothing, 2018
- Didofy self-folding stroller
 Figure 42: The Lotus auto-folding stroller by Didofy, 2019
- Babymoov's remote control monitor helps keep track of baby
- Bluebell reinvents the baby monitor
 Figure 43: Bluebell's three-part baby monitor, 2019
- Cybex e-PRIAM electric pushchair
 Figure 42: Cybex e-PRIAM promotional material, 2019
- Collaborative efforts
- RAC launches car seat produced by Cosatto
 Figure 43: The new RAC Come and Go i-Rotate car seat,
 produced for the RAC by car seat maker Cosatto, 2019
- Stokke collaborates with artist for limited edition canopy design

Figure 44: The new Stokke Beat, 2019

John Lewis teams up with NCT

ADVERTISING AND MARKETING ACTIVITY

- Retailers and brands have reduced their advertising spend
 Figure 45: Recorded above-the-line, online display and direct mail total advertising expenditure on nursery and baby equipment, 2016-19
- Chicco overtaken by Mothercare as top advertiser
 Figure 46: Total above-the-line, online display and direct mail advertising expenditure on nursery and baby equipment, by top 20 advertisers, 2015-19
- Discount supermarkets up focus on baby products

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

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Figure 47: The Baby Box Co. teamed up with Lidl to offer parents a baby starter kit, 2019

TV advertising is again the most popular option
 Figure 48: Proportion of advertising spend on nursery and baby products, by media type, 2016-19

 Mothercare concentrated on digital with #BodyProudMums campaign

Figure 49: The photo that started it all, the first image released by Mothercare for the 'Body Proud Mums' campaign, 2019

Figure 50: Total above-the-line, online display and direct mail advertising expenditure on nursery and baby products, by media type, 2019

Nielsen Ad Intel coverage

THE CONSUMER - WHAT YOU NEED TO KNOW

- Almost three in five bought some baby equipment secondhand
- · Over three quarters of parents bought something online
- · The majority of parents are concerned about price
- Baby showers are the top gifting opportunity
- · Parents rely on online reviews and familial advice
- Parents want brands to be more inclusive

ITEMS PURCHASED

 Most items are bought new, but two in five bought furniture second-hand

Figure 51: Categories of nursery/baby equipment purchased, December 2019

 Car seats and feeding equipment top items bought new Figure 52: Nursery/baby equipment purchased from new, December 2019

One in five bought a pushchair second-hand
 Figure 53: Nursery/baby equipment purchased second-hand, December 2019

Travel items and stair gates more popular in rural locations
 Figure 54: Categories of nursery/baby equipment purchased,
 by location, December 2019

WHERE ITEMS HAVE BEEN PURCHASED

Two thirds bought baby equipment in-store
 Figure 55: Channels used for buying nursery and baby equipment, December 2019

Those with younger children are more likely to shop online

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

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Figure 56: Channels used for buying nursery and baby equipment, by age of youngest child in household, December 2019

Specialist retailers remain the most popular option...

Figure 57: Type of retailer used for buying new nursery and baby equipment, December 2019

...with Mothercare the top retailer used

Figure 58: Bugaboo's Amazon store, 2020

Figure 59: Retailers used for buying new nursery and baby equipment, December 2019

Most second-hand items are bought online

Figure 60: Retailers or forums used to buy second-hand nursery and baby equipment, December 2019

PURCHASE DRIVERS

- Price is top priority when choosing between retailers
 Figure 61: Factors prioritised when choosing a nursery and baby equipment retailer, December 2019
- Price and quality equal among those with higher socioeconomic status
- Customers are becoming more aware of environmental implications

Figure 62: Factors prioritised when choosing a nursery and baby equipment retailer, by socio-economic status, December 2019

GIFTING OPPORTUNITIES

• Eight in 10 parents were gifted items

Figure 63: Nursery and baby equipment received as a gift or hand-me-down, December 2019

- Baby showers are the most common gifting opportunity
 Figure 64: Gifting opportunities parents have participated in for their child, December 2019
- Gender reveals are growing in popularity among younger parents

Figure 65: Gifting opportunities parents have participated in for their child, by generation, December 2019

INTEREST IN SERVICES

- Specialists are being used as showrooms to trial products
 Figure 66: Retail services parents would be interested in,
 December 2019
- Retailers are upping the experiential factor for parents

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

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Figure 67: Mamas & Papas' personal shopping area within the Next Home store, 2018

Those living in cities are most likely to partake in in-store services

Figure 68: Retail services parents would be interested in, by area type, December 2019

TRUSTED SOURCES FOR PARENTS

 Parents turn to online reviews and advice from family or friends

Figure 69: Sources used by parents to learn about nursery and baby equipment, December 2019

Dads are more likely to turn to specialist blogs
 Figure 70: Sources used by parents to learn about nursery and baby equipment, by gender of parent, December 2019

ATTITUDES TOWARDS NURSERY AND BABY EQUIPMENT

Both parents are decision-makers

Figure 71: Attitudes towards nursery and baby equipment, December 2019

Figure 72: Campaign for the new Stokke Beat stroller, 2019

- Housing and space dictate purchasing attitudes
- Credit options could cause parents to trade up
 Figure 73: West Elm x Pottery Barn Kids furniture, 2018

APPENDIX – DATA SOURCES, ABBREVIATIONS AND SUPPORTING INFORMATION

- Abbreviations
- Consumer research methodology

APPENDIX - MARKET SIZE AND FORECAST

Forecast methodology

Figure 74: Best- and worst-case forecast of UK value sales of nursery and baby equipment, 2019-24

What's included

Executive Summary

Full Report PDF

Infographic Overview

Powerpoint Presentation

Interactive Databook

Previous editions

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