

B2B: Healthcare - UK

December 2017

Medical Equipment - UK

"Medical equipment manufacturers have traditionally sought to expand their range of products and services by acquiring and collaborating with companies that can offer complimentary products and services to their platform. Such collaborations are now occurring not only through traditional acquisitions and formal partnerships, but also through asset swaps, carve outs ...

September 2017

Residential Care for the Elderly -UK

Higher quality and cost-effective health and social care could be achieved if the NHS and care home operators communicate and engage in discussions on how to improve both health and social care."

- Lewis Cone, B2B Analyst

August 2017

Domiciliary Care - UK

"Much of the business for commercial operations is likely to continue to be focused on supply contracts for local authorities. However, many commercial operators are expected to increasingly promote private sector services directly to customers amid increasingly tight margins in the sector, and the commercial implications of high exposure to ...

<mark>Ju</mark>ly 2017

Dentistry - UK

"'Skill mix' has helped free up the time available to general dental practitioners, which can then be used to fulfill more patient appointments and increase the time allocated to private work."

<mark>Ju</mark>ne 2017

Private Healthcare - UK

Public Expenditure - UK

"A year on from the Brexit referendum, the primary determinate of public expenditure in the period beyond exit negotiations remains the speculative impact that renegotiated trade deals will have on national income. This uncertainty was compounded by the 2017 general election, which revealed growing weariness from the public around ongoing ...



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"With the UK population becoming more aware of available healthcare options, patients increasingly want to be involved in decisions about their healthcare and the services they are likely to use or not. This is why insurers and hospital providers must offer flexibility to each individual so they feel they are ...

May 2017

Occupational Health - UK

"The uptake of occupational health services in the workplace will be largely driven by how certain economic factors progress over the coming years. Organisations will benefit from proactively developing policy, training and support programmes that recognise the needs of employees with longterm conditions."

- Lewis Cone, B2B Analyst

March 2017

Children's Social Care - UK

"The fragmented allocation of funding for parental and family support services, the majority of which comes via targeted, time-limited central government grants and not core LA budgets, makes strategic planning difficult and raises doubts over the long-term sustainability of running such services. This provides further difficulties for both commissioners and ...