

November 2011

Consumers and The Economic Outlook - Quarterly Update - UK

The report includes an overview of the changes in household well-being over the last three years, a breakdown of planned and recent spending, and consumers' assessment of when the feelgood factor will return to the economy.

Multi-channel Retailing - UK

“No sooner have retailers implemented strategies to integrate online into their store-based businesses than new technology has shifted the goalposts as mobile digital devices are now creating new opportunities for ‘fast shopping’ – shopping on the move and social media generated shopping – which requires retailers to devise and create ...

Food Retailing - UK

“These are tough times for the food retailers. For the first time trading down is becoming a big issue, thanks to their own success in building premium ranges in the good times.

October 2011

Clothing Retailing - UK

“As the cross channel shopper emerges as a higher spending customer, every retailer must ensure it doesn't compete against itself by making stores and the website equally relevant and compelling and by driving customer traffic in both directions.

September 2011

Watches and Jewellery Retailing - UK

“There are numerous factors at play which are encumbering the growth of the precious metal jewellery sector. The volatility of the price of gold, the declining rate of marriage and intensifying competition from costume jewellery are all challenges that the market faces. These are compounded by the gloomy economic outlook ...

August 2011

Car Retailing - UK

Furniture Retailing - UK

“Mintel’s forecasts of car sales continue to make disappointing reading for the car industry. New car sales are forecast to decline year-on-year to 2016, although used car sales show better potential (forecast to rise 9% in the same period). Neither sector, however, will see a return to pre-recession sales levels ...

“Restructuring of the furniture sector is on-going with specialist retailers continuing to fall by the wayside partly because of weak consumer demand and partly because specialists have failed to defend their share from encroachment from non-specialists, including grocers. The growing trend to online browsing and buying is becoming a major ...

July 2011

Consumers and The Economic Outlook - Quarterly Update - UK

The report includes an overview of the changes in household well-being over the last three years, a breakdown of planned and recent spending, and consumers' assessment of the potential impact of the government's austerity measures.

June 2011

Garden Products Retailing - UK

The market for garden products has been upbeat in 2010 and 2011, helped by increasing consumer interest in grow your own and the warm, dry weather during spring 2011. This has been partly sparked by enthusiasm for knowing the provenance of the food consumers eat, but is also to an ...

Footwear Retailing - UK

Will fashion footwear continue to drive the market in 2011? The signs have been promising so far as fashion trends remain strong reinforcing footwear's status as a fashion essential.

May 2011

Electrical Goods Retailing - UK

Electrical products are the most exciting and innovative on offer to consumers at the moment, yet the specialist electricals retailers have lost share of spending on electricals spending over the last 10 years. Why they have done so and what can they do to reverse that trend are the main ...

Pricing and Promotions in Food - UK

Despite a heavyweight promotional culture in the UK, three quarters of consumers are more concerned about rising food prices than they were a year ago, which suggests retailers haven't shielded them as much as they thought, and the situation is about to worsen as the major CPG companies warn of ...

Sports Goods Retailing - UK

The UK sports goods retailing market has in recent years benefited from rising levels of sports participation and regular one-off boosts to trade from major events such as football's FIFA World Cup. Alongside this, the

continued contribution of fashion and general leisurewear purchasing has also helped insulate sales against the ...

April 2011

Buying for the Home Online - UK

Online browsing for information or prices has become an integral part of most shopping trips for major purchases including domestic appliances and furniture. And price comparison is not just something for the few, but is a process which many consumers have integrated into their shopping process. Retailers are using more ...

Convenience Stores - UK

This report demonstrates that the entrance of the major multiples into the C-store arena has galvanised the existing players into action. Investment has increased dramatically and all the major symbol groups have responded by improving their offer, their stores and their systems.

March 2011

Fashion Online - UK

The growth rate of broadband penetration has slowed over the last few years after having nearly doubled between 2005 and 2010. Nearly seven in ten adults currently surf the web via a high-speed connection. While this will have an inevitable impact on the future growth of the online fashion market ...

Budget Shopper - UK

Despite challenging economic conditions, the majority of people (59%) have felt the effects of the recession but have managed fairly well. This report explores people's financial health and their budgeting habits; it examines attitudes towards spending money and identifies the emotional responses to brands and retailers; the conflict between quality ...

Department Store Retailing - UK

The department store sector is mature and has consolidated significantly in the last decade as the weakest players failed to compete effectively in today's marketplace. Mintel estimates that sector sales (based on statutory revenues) were worth £13.7 billion incl. VAT in 2010.

February 2011

Online Spending Habits - UK

This report provides an overview of online spending habits in 2010, assessing the value, growth and potential that the market has, in addition to the typical patterns of behaviour and adoption that consumers display when shopping online.

DIY Retailing - UK

This report looks at the retailing of DIY and associated homewares products in the UK. The sector has experienced very tough trading conditions in the last few years, a downturn that started well before the onset of recession in 2008 and which shows no sign of coming to an end.

January 2011

Retail: Overview - UK

Telecoms Retailing - UK

The mobile phone retail sector has reached the first stage of maturity. The market is now saturated with mobile phone outlets, but now we are faced with just as many questions as we would have been ten years ago, but not because of immaturity, but because the nature of the ...

Beauty Retailing - UK

Beauty retailing is an innovative and dynamic market. But its structure is very different to a number of large non-food categories such as clothing, electricals and DIY where specialist retailers dominate. In beauty retailing non-specialists play a particularly important role too.