



June 2017

Courier and Express Delivery - UK

“The UK courier and express delivery services market is highly competitive, with heavy pressure on pricing and offerings. Competitiveness is highest in the B2C sector, which has seen demand surge in recent years in line with the growth of online channels.”

Security Equipment, Access Control and CCTV - UK

“The UK security equipment market is highly competitive, with large sectors effectively commoditised. This has given rise to competitive pricing structures, and encouraged groups to distinguish themselves from competitors by offering new and innovative security solutions.”

– Marco Amasanti, B2B Analyst

May 2017

Legal Services - UK

“While the current market outlook carries a higher degree of uncertainty following the Brexit vote, the UK legal services market will remain intensely competitive and face continued price pressures. The trend towards unbundling legal instructions will also continue, further eroding the margins previously available for traditional legal services providers.” ...